



C-V

Rashtreeya Sikshana Samithi Trust
R.V. Institute of Management

CA-17, 26th Main, 36th Cross, 4th "T" Block, Jayanagar, Bangalore-560041 0063

Five Day Certification course on 'Supply Chain Management' from Murthys Training Academy for III Semester MBA students

Date: Oct. 2019 & Dec.2019 (Five days)

Venue: Conference Hall /Seminar Hall

Time: 10.00 am -1.00 pm & 2.00 pm to 5.00 pm

III semester MBA students

Objectives:

To initiate a process of rapid improvement for MBA students by means of achieving a supply chain goals. understanding the effective skills that the students need to possess, to achieve their organization's goals

Agenda/Flow of the Event:

Duration of the course: 30 hours.

Type of Course: Certification course with specific emphasis on Supply Chain Skills.

Resource Person : Mr. K Harinath Babu

Timings of the session: 9.00 am to 11.00 am First session

11.30am to 1.30 pm second session

2.00 pm to 4.30 pm Third session

Training Days: Sunday, 20th October 2019 ,

Sunday, 1st December 2019

Friday, 6th December 2019

Saturday, 7th December 2019

Sunday , 8th December 2019

Brief Profile of the Resource person:

Mr. K.Harinath Babu, a certified TA and NLP Human services Professional with Excellent qualifications in developing and managing sales,specialized vocational ,educational and training program for challenging adult and youth populations with more than 25 years of rich experience.

- RV Institute of Management organized training session for the Second year MBA students. Supply Chain Course Circular was circulated and students preference for the course was received and on registration the course and Resource person was confirmed.
- The session was conducted on 20/10/2019, 01/12/2019, 06/12/2019, 07/12/2019 & 08/12/2019 at RVIM campus.
- The students were asked to show sheer dedication for understanding the concepts and the significance of the Supply Management Chain and

The topics covered:

- Principles of Supply Chain Management
- Supply Chain Planning & Design
- Supply Chain Process
- Supply chain Co-ordination
- Contemporary issues in supply Chain Management.

Take away from the session:

- This session is aimed at identifying the skill gap with the students .At the end of the session students should be able to map their skill and identify the gap –so indicating that particular skill they need to acquire so that they geared up for corporate LIFE.

Feedback of Students:

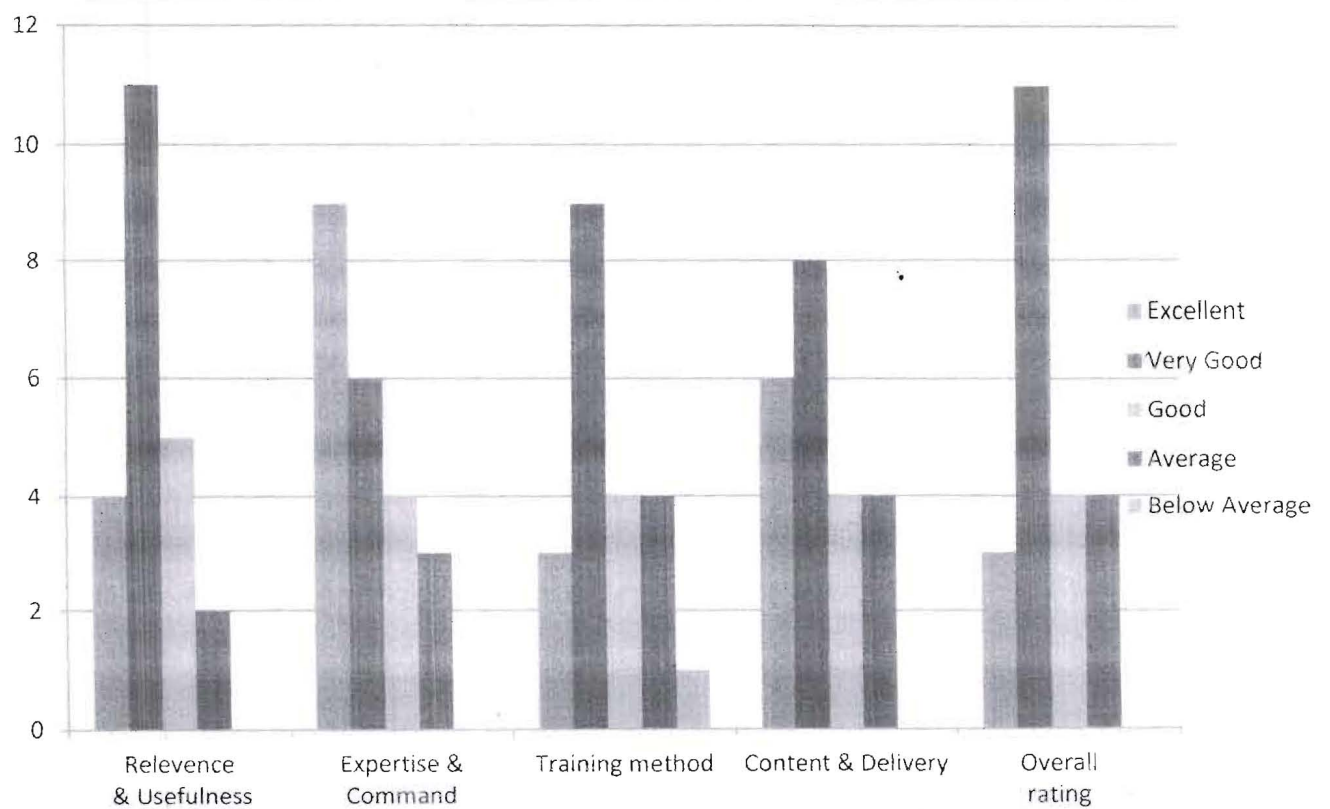
32 students enrolled and participated have appreciated the training session. They wished to have more and more sessions like this.

Poyel hidal
Event Co-ordinators



[Signature]
Director-RVIM

Feedback analysis on training session by Mr.Harinath for 3rd Sem.MBA students on 8th Dec.2019 on the topic "Supply Chain Management "



Payal Madal.
Placement Committee



Rashtreeya Sikshana Samithi Trust
R.V.INSTITUTE OF MANAGEMENT

CA-17, 36TH CROSS, 26TH MAIN, 4TH T BLOCK, JAYANAGAR, BANGALORE - 41
Ph: 080-26547048 Fax: 26654920; URL:rvim.edu.in; Email: contact@rvim.edu.in

Date: 16/10/2019

To
Director
RV.Institute of Management

Respected Sir,

Sub: Proposal to organize Five day workshop for Second year, third semester MBA students on Supply Management Course to be conducted from 20th Oct '19.

Centre for Training and Placement Department of RVIM proposes Five day training on every Sunday from 20th October 2019 for second year, third semester MBA students, on the topic **Supply Chain Management**. The training will be facilitated by Murthy's Academy resource person -accomplished trainers and faculty who are industry experts in the area.

The Workshop fee is Rs.5000/- per day for five days. We request your approval for conducting the workshop and collecting the fee of Rs.1000/- from each participating student.

Enclosed are the proposal from Murthy's Academy, Supply Chain Management Syllabus, and the Trainers Profile.

Thanking you
Yours faithfully

Payal Lindal



Atc
43 have registered. 7 have paid
amount so far. of 25000/- to be paid
to RPayant collection of 45000/-
Approved

1
16/10

TO

Placement In Charge,
RV Institute of Management,
Bangalore.

SUBJECT: - Proposal for 5 Days Supply Chain Management Program

Warm Greetings from Vignesh MK. Thank you for providing us an opportunity to submit our tailor made quotation to train the students of your institution. It is heartening to note that you are planning a comprehensive program for the students of your college. Therefore, we are proposing an extensive module that is advised by corporates to be conducted for students.

A training plan for your institution

What is the purpose of training?

To initiate a process of rapid improvement by means of achieving a shared understanding of the correct effective skills that the students need to possess, to achieve their stated goals.

What is the reason for the training?

The reason for the training is that the majority of the students are trained by their respective domain specialists; they are employed predominantly on the strength of their technical competence and background. But in their role, as an individual there are some definite gaps. As a result of the predicted outcome, there is currently a need to provide some good in-house training.

How many people are doing the training?

Numbers of students to be trained: 180(Approximately)

Number of Professional Trainers: 1

When will the training take place?

Dates have to be given

5 DAY TRAINING PROGRAM

Subject	List of topics	TRAINER
SUPPLY CHAIN MANAGEMENT	<ul style="list-style-type: none">• Principles Of Supply Chain Management• Supply Chain Planning And Design• Supply Chain Process• Supply Chain Co-ordination• Contemporary Issues In Supply Chain Management	VISENT JOHN / HARINATH

The program will require the sheer dedication of students for understanding the concepts and the significance of Supply Chain Management module .

Pricing

We have made the pricing very reasonable with no scope of unpleasant service.

Category	Details
Qualification of students	Final Year MBA Students
Number of students per batch	60
Pricing per day	Rs. 6000/- (excluding tax)

Our Company Details

We at Moorthys Training Academy (Associated with Hub Pvt. Ltd) are into Campus Placement Training Services. As a one year old company, we have conducted Placement Training Programs in many colleges across South India. We are tied up with few consultancies and corporate companies in order to provide Placement Services to students.

Our Corporate Connections

- Greet Technologies Pvt. Ltd, Bangalore
- Signiwis Technologies Pvt. Ltd, Bangalore
- Ed fact Learning Systems Pvt. Ltd, Bangalore
- Little Ville, Bangalore

Our Institutional Connections

- BJI, Kollam
- Lourdes Matha College of Management, Trivandrum
- Mangalam School of Management, Kottayam
- Mar Ephraem Engineering College, Martandam

Payment Terms

- Kindly pay the invoice within 7 days after the completion of the program.

Please contact me on +91-812-938-8777 (vigneshmk89@gmail.com) at any time for further clarifications.

Regards,

Vignesh MK.

LESSON PLAN

Supply Chain Management:

Agenda:

The topics included the in the lesson plan are related to Supply Chain Management.

1) Principles Of Supply Chain Management– 6 hours

- PART 1** Conveying the importance of Supply Chain Management
- PART 2** Defining Supply Chain management and Logistics management.
- PART 3** Evolution & Supply Chain –Fundamentals
- PART 4** Importance of Supply Chain Strategy, Enablers/ Drivers of Supply Chain Performance.
- PART 5** Supply Chain relationships & MIS

2) Supply Chain Planning And Design– 6 hours

- PART 1** Supply Chain Planning- static, Operational & Tactical development
- PART 2** Integrative Planning, Optimization and Planning Models
- PART 3** Distribution Network Design – Role, Factors Influencing, Options, Value Additions
- PART 4** Models for Facility Location and Capacity allocation, Impact of uncertainty on Network Design, Network Design decisions using Decision trees.

3) Supply Chain Process– 6 hours

- PART 1** Introduction and Importance to SCM process
- PART 2** Sourcing, Procurement, Distribution & Market
- PART 3** Cycle & Push/Pull view, Customer Relationship Management (CRM), Internal SCM, Supplier Relationship Management (SRM).

4) Supply Chain Co-ordination– 6 hours

- PART 1** Introduction- Bullwhip effect, Lack of Supply Chain Co-ordination
- PART 2** Effect of lack of co-ordination on Performance and Managerial ways to achieve co-ordination
- PART 3** Continuous replenishment and Vendor-Managed Inventories.
- PART 4** Collaborative planning, Forecasting & Replenishment.

5) Contemporary Issues In Supply Chain Management– 6 hours

- PART 1** Increasing complexity and uncertainty in global chains, rise of demand driven supply chains
- PART 2** Changing balance of power in the distribution channel
- PART 3** Impact of changing demographics and level of risk

PROFESSIONAL SKILLS & QUALIFICATIONS:

A certified TA & NLP Human Services Professional with excellent qualifications in developing, Coaching and managing sales, specialized vocational, educational and training programs for challenging adult and youth populations. Excellent qualifications in facilitating corporate relationships among private and public sector service agencies to enhance the quality and continuity of client training. Strong communications, interpersonal relations, OBT, personal branding and Sales Management skills on: -

Personal branding & Training
Professional Sales Training
Campus to Corporate.
Counseling & Guidance

Program Budgeting & Management
Out Bond and activity based training I
Placement training and Process training
Corporate Training, Coaching and Induction

RELATED PROFESSIONAL EXPERIENCE:

Head- Marketing and Training: - Spear Head Management Consultancy Inc. Bangalore
From 2011 to till date.

Monitored the training and marketing activities, responsible for developing content, delivery and managing the training team consists of 24 in-house trainers and 312 consultant trainers, and delegating the task. Personal branding and induction training was developed and Induction done at Accenture.

Cluster Training Manager: - Tata Life Insurance Co.Ltd. Chennai (2008 to 2011)

Responsible for the cluster productivity with a team of 78 trainers and was a part of the green belt certification of Tata, New hire training also participated in the content development of BA FMC and UMFMC a sales initiative in the organization. I am a certified metamorphous corporate trainer from Tata.

Distribution Training Manager: - Bharti Axa Life Insurance Co Ltd Chennai (2007-2008)

The responsibility of handling two locations, on sales training and team of trainers, was on content development for IC33 online, Sales take off (STO), Was a major source for their new hire induction pan India.

Branch Training Manager:- Bajaj Allianz Life Insurance Co. Ltd Chennai (2004-2007)

Sales training was the key responsibility along with the productivity of the licenses advisors and the sales manager's key contribution was on a program called as this is for you, highlighting the concept of Inflation called Thief on Keynesian theory.

Area Sales Manager - Channel sales: - Kirloskar Computer Services Ltd (UPS). Chennai. (2000-2004)

Key factors was on the supply chain management and distribution network to be developed pan Tamil nadu and also monitoring them to achieve their targets in total 14% more channels with 28% increment in the sales was achieved.

Sr. Executive- Channel Sales: - Modi Korea Telecom Ltd. Chennai. (1995-2000)

Have to develop and maintain the channel for pagers and to achieve the target through the channel appointed by the company

Mail id: - a.k.harinarath@gmail.com , hmayaa@gmail.com

If Branded Everyone can be.....!



Rashtrveeya Sikshana Samithi Trust

R.V. INSTITUTE OF MANAGEMENT

CA-17, 36TH CROSS, 26TH MAIN, 4TH T BLOCK, JAYANAGAR, BANGALORE - 41

Ph: 080-26547048 Fax: 26654920; URL: rvim.edu.in; Email: contact@rvim.edu.in

1

Training Programme for Third semester MBA (2018-20) Certificate Programme on Supply chain management

Sunday

Name of trainer:

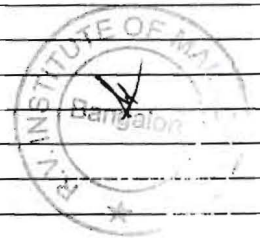
Date: 20/10/19

Sl No.	Name of student	Session-1	Session-2	Session-03
		10 to 12.00	12 to 2.00	2.30 to 4.30
1	MATTAMALAM ANITHA	Anitha	Anitha	Anitha
2	DIVYA.S	Divya	Divya	Divya
3	Ramakanth.P	Ram	Ram	Ram
4	KIRAN KUMAR KV	Kiran	Kiran	Kiran
5	Shakthikumar S	Shak	Shak	Shak
6	VARUN	Varun	Varun	Varun
7	Balaji B.V	Balaji	Balaji	Balaji
8	Chaitra.S	Chaitra	Chaitra	Chaitra
9	Sudhir Honole	Sudhir	Sudhir	Sudhir
10	Charukini V.T	Charu	Charu	Charu
11	Gowtham Reddy.M	Gowtham	Gowtham	Gowtham
12	Kuneth P. Gopalapura	Kuneth	Kuneth	Kuneth
13	Shubham. Hangaragi	Shubham	Shubham	Shubham
14	Timmauddy	Timma	Timma	Timma
15	Somesh.S. Tosniwal	Somesh	Somesh	Somesh
16	Srinidhi B Patavari	Srinidhi	Srinidhi	Srinidhi
17	VISHVAS.T.V.	Vishvas	Vishvas	Vishvas
18	Adhish Kadirur	Adhish	Adhish	Adhish
19	Poonvik Gowda NN	Poonvik	Poonvik	Poonvik
20	Vishnu.S	Vishnu	Vishnu	Vishnu
21	Shashidhar pati	Shashidhar	Shashidhar	Shashidhar
22	Ramkrishna Wathar	Ramkrishna	Ramkrishna	Ramkrishna
23	Comesh.A. Surt	Comesh	Comesh	Comesh
24	Vaibhav D. Mehta	Vaibhav	Vaibhav	Vaibhav
25	Aninash.M. Agarwal	Aninash	Aninash	Aninash
26	Abhisek Sacha	Abhisek	Abhisek	Abhisek
27				
28				
29				
30				



RV.Institute of Management-Attendance/Cetification Course on Supply Chain Management/01/12/19

Session-1			Session-2			Session-3		
Sl No.	Name of Student	Sign	Sl No.	Name of Student	Sign	Sl No.	Name of Student	Sign
1	DIVYA.S	<i>Du</i>	1	DIVYA.S	<i>Du</i>	1	DIVYA.S	<i>Du</i>
2	M. ANITHA	<i>Anitha</i>	2	M. Anitha	<i>Anitha</i>	2	M. Anitha	<i>Anitha</i>
3	Kiran kumar	<i>Kiran</i>	3	Shakthi	<i>Sh</i>	3	Avinash.M.Agarwal	<i>Avinash</i>
4	Balaji B.V.	<i>Balaji</i>	4	Kiran kumar	<i>Kiran</i>	4	Ramakanth.P	<i>Ram</i>
5	Varun	<i>Varun</i>	5	Balaji	<i>Balaji</i>	5	Timmareddy	<i>Timm</i>
6	Timmareddy	<i>Timm</i>	6	Varun	<i>Varun</i>	6	Somesh.S.Toswal	<i>Somesh</i>
7	Avinash.M.Agarwal	<i>Avinash</i>	7	Timmareddy	<i>Timm</i>	7	Balaji B.V.	<i>Balaji</i>
8	Abhisek Sahra	<i>Abhisek</i>	8	GANESH-A	<i>Ganesh</i>	8	Varun	<i>Varun</i>
9	GANESH.A	<i>Ganesh A</i>	9	Avinash.M.Agarwal	<i>Avinash</i>	9	Ramkrishna	<i>Ram</i>
10	Sudeep Honnalli	<i>Sudeep</i>	10	Abhisek Sahra	<i>Abhisek</i>	10	Kiran kumar	<i>Kiran</i>
11	Vaibhav D. Mehta	<i>Vaibhav</i>	11	Sudeep Honnalli	<i>Sudeep</i>	11	Vaibhav D. Mehta	<i>Vaibhav</i>
12	Somesh.S.Toswal	<i>Somesh</i>	12	Vaibhav D. Mehta	<i>Vaibhav</i>	12	GANESH.A	<i>Ganesh</i>
13	Ramkrishna	<i>Ram</i>	13	Somesh.S.Toswal	<i>Somesh</i>	13		
14	Shashidhar.puri	<i>Shashidhar</i>	14	Ramkrishna	<i>Ram</i>	14		
15	Shantikumar	<i>Shantikumar</i>	15	Shashidhar.puri	<i>Shashidhar</i>	15		
16			16			16		
17			17			17		
18			18			18		
19			19			19		
20			20			20		
21			21			21		
22			22			22		
23			23			23		
24			24			24		
25			25			25		
26			26			26		
27			27			27		
28			28			28		
29			29			29		
30			30			30		
31			31			31		
32			32			32		
33			33			33		
34			34			34		
35			35			35		



SCM

06/12/2019

Friday

3

- Shakthi (B)
- 2) Balaji. B.V (B)
 - 3) Chaitra.S (A)
 - 4) Kiran kumar (A)
 - 5) Ramkrishna (A)
 - 6) Somesh (A)
 - 7) Vishnu A
 - 8) Srinidhi C
 - 9) Vishwanath C
 - 10) Sarvesh.T C
 - 11) Vaibhav. Mehta C
 - 2) Divya B
 - 3) Anita B
 - 4) Avinash B
 - 15) Abhishek D
 - 16) S. SRIKANTH A
 - 19) Varun. C
 - 18) Ramakanth C



7/2/19 SCM

(4)

Attendance Sheet

RVIM.

SI NO	Name	Section	SI NO	Name	Section
1	Avinash.M. Agarwal	B	31		
2	Abhisek Saha	D	32		
3	GANESH.H. A	B	33		
4	M. Anitha	B	34		
5	Divya.S	B	35		
6	Vaibhav D. Mehta	C	36		
7	Somesh.S. Tosniwal.	C	37		
8	S. SR EKANITH	A	38		
9	Ramakrishna wathore	A	39		
10	Timm auddy	A	40		
11	Ramakanth.T	C	41		
12	Varun	C	42		
13	Balaji B.V	B	43		
14	Shakti Kumar	B	44		
15	XXXXXXXXXX	X	45		
16	Chaitra	A	46		
17	Vishnu.S	A	47		
18	Growtham.Leddy.m	A	48		
19	XXXXXXXXXX	X	49		
20			50		
21			51		
22			52		
23			53		
24			54		
25			55		
26			56		
27			57		
28			58		
29			59		
30			60		



Supply chain management
Attendance Sheet

08/12/19 (6)
Sunday

Sl. No	I Session Name	Section	Sl. No	II Session Name	Section
1	Divya. S	B	31	Divya - S	
2	M A Snitha	B	32	M Anita	
3	Hvina Sh. A	B	33	Avinashi A	
4	Cranesh	B	34	Cranesh	
5	Balaji	B	35	Balaji	
6	Abhishek Saha	D	36	Abhishek Saha	
7	Shubham. M	A	37	Shubham M	
8	Sudheer.	A	38	Sudheer	
9	Kishan Kumar	A	39	Kiran Kumar	
10	S. SRIKANTH	A	40	S. Srikanth	
11	Chaitra. S	A.	41	Chaitra S	
12	Vishnu.	A.	42	Vishnu	
13	Sarvesh.	C	43	Sarvesh	
14	Poojitha	A.	44	Poojitha	
15	Ramakanth.	C	45	Ramakanth	
16	Ramakrishna W.	A.	46	Ramakrishna W	
17	Varun	C	47	Varun	
18	Shanthi Kumar	C.	48	Shanthi Kumar	
19	Vaibhav. Nanta	C	49	Vaibhav Nanta	
20	Thimma Reddy.	A.	50	Thimma Reddy	
21	Vishwanath. G	C	51	Vishwanath G	
22	Srinidhi P.	C.	52	Srinidhi P	
23			53		
24			54		
25			55		
26			56		
27			57		
28			58		
29			59		
30			60		



7/12/14

SCM

5

Attendance Sheet

RVIM

SI NO	Name	Section	SI NO	Name	Section
1	Ramkrishna	A	31		
2	Vaaru	C	32		
3	Bataji	B	33		
4	Shakthi	C	34		
5	Vishnu	A	35		
6	Sofkanth	A	36		
7	Chaitra	A	37		
8	Gowtham Reddy	A	38		
9	Timma Reddy	A	39		
10	Ramakanth	C	40		
11	Sarvesh	C	41		
12	Vaibhav Menka	C	42		
13	Divya	B	43		
14	M.Anitha	B	44		
15	Ganesh	B	45		
16	Abhishek Saha	D	46		
17	Avinash Agarwal	B	47		
18			48		
19			49		
20			50		
21			51		
22			52		
23			53		
24			54		
25			55		
26			56		
27			57		
28			58		
29			59		
30			60		



