



Quiklrn Private Limited

1st Floor, Suchitra Properties, No.63/2, 18th Cross
Near Margosa Road,
Malleswaram Bangalore, Bengaluru (Bangalore)
Urban,
Bengaluru Karnataka 560055
India
GSTIN 29AAACQ4382J1Z2
rajesh@quiklrn.com

Proforma

Proforma # : 001732
Date : 27/06/2025
Terms : Due on Receipt
Due Date : 16/07/2025

Place Of Supply : Karnataka (29)
PO Reference : 3300020410 / 0

Bill To

R V Institute of Management

R V Institute of Management
CA No. 17, 26th Main, 36th
Cross,
4th T Block, Jayanagar
Bengaluru
560041 Karnataka
India
GSTIN 29AAATR0758AIZP

Ship To

R V Institute of Management
CA No. 17, 26th Main, 36th
Cross,
4th T Block, Jayanagar
Bengaluru
560041 Karnataka
India
GSTIN 29AAATR0758AIZP

#	Item & Description	HSN /SAC	Qty	Rate	CGST		SGST		Amount
					%	Amt	%	Amt	
1	Subscription Services License fee for Communication and Soft Skills, Employability Skills Question banks and Content Update Rate INR 2380 per student 50% advance = INR 2380/2 = INR 1190	997331	180.00	1,190.00	9%	19,278.00	9%	19,278.00	2,14,200.00
2	Faculty Training INR 9000 - 50% advance = INR 45000	999294	1.00	45,000.00	9%	4,050.00	9%	4,050.00	45,000.00

Total In Words
**Indian Rupee Three Lakh Five Thousand Eight Hundred Fifty-Six
Only**

Sub Total 2,59,200.00
CGST9 (9%) 23,328.00
SGST9 (9%) 23,328.00
Total 3,05,856.00
Balance Due 3,05,856.00

Notes

Thanks for your business.

Terms & Conditions
50% advance payment with PO

Bank Transfer details:
Bank: HDFC Bank Limited
A/c No: 50200021458421
IFSC Code: HDFC0004076

GSTIN: 29AAACQ4382J1Z2
PAN: AAACQ4382J



Rajesh Sahas

Authorized Signature

Alice
Approved.
Consent from Z & W
onward. (2025-26 AY)
Pt. Prover
23/7.



RV Institute of Management®

CA 17, 36th Cross Rd, 26th Main, 4th T Block East,
Jayanagar, Bengaluru - 560041, Karnataka, India

Affiliated to
Bengaluru Central
University

Approved by
AICTE, New Delhi,
Accredited by NAAC
with 'A+' Grade

contact.rvim@rvei.edu.in

www.rvim.edu.in

Tel: 080 42540300

080 26547048

Ref No: 81/Rvim/MBA/2025-26



Forwarded to Honorary Secy Sir, RSST

PFA the proposal submitted by QUIKLRN to subscribe to their Training Platform and recommended by our Training & Placement team after giving the same (trial access) for close to one year.

The Platform is well curated to meet all our training needs including;

- Aptitude Skills
- Communication Skills
- Soft Skills
- Employability Skills including GD, PI, career Planning, Resume Building, etc.

Through subscription all 180 students get total access to the platform, which has all the resources including; Recorded sessions, core studies, Simulations, multimedia cases, practice sessions, etc. and use the same to hone skills/sets demanded by recruiters.

Quiklrm will also train our faculty on how to use the platform in order to make the training more effective & impactful for 4 days.

Licence fee per student per year will be ₹.2380/- amounting to ₹.6,11,712.00 in the I year including GST and have phased it down to ₹.5,50,541.00 in the II year & to ₹.4,95,487.00 in the III year post negotiations.

As better training leads to better placements, we would like to use the platform.

For your kind consideration & approval.

[Signature]
Haitam
28.05.2025

[Signature]
Approved
16/6

Go, change the world



Venky + Ate
+ Kritika
19/6



Rashtreeya SIKSHANA Samithi Trust



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QS I-Gauge Diamond Rated

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To
The Director
R V Institute of Management
Bengaluru – 560 041

28 May, 2025

Ref No: 81/Rvim/MBA/2025-26

[Subject: Request for Approval – Approval for subscribing to Quicklrm Training Platform to support student training activities for 2024-26 Batch (2nd Semester) and 2025-27 Batch (1st Semester)]

Dear Sir,

This proposal is to strengthen the training requirements of Employability Skills for the 2nd Semester MBA (2024-26 Batch) and the Communication and Soft Skills for the 1st Semester MBA (2025-27 Batch).

One of the key functions of our department is to strengthen the market-oriented skills of our students, so that their placement opportunities are strengthened. In this placement season, we have seen more companies that have approached our institution. However, we have noticed that some of the students are getting shortlisted for the final interview but not getting selected. While there may be multiple reasons for that, one aspect that we need to strengthen is the individual student's confidence and interview performance.

For this purpose, we would like to complement our training efforts with additional resources that can help individual students measure and improve their own performance.

Proposal:

We would like to propose the adoption of Quicklrm's training platform as part of our training offering. We already use Quicklrm at RVIM – but having this additional functionality would help us in strengthening student performance.

Quicklrm has provided us with a proposal on different training and assessment modules. These modules are in line with the existing curriculum for I and II semesters. Broadly, there is content and assessments for the following areas:

- Career Planning
- Communication Skills - including oral, written and business communication
- Interpersonal Skills
- Aptitude Skills – numerical, logical, statistical
- Employability Skills – resume and social media profile building, group discussion and personal interviews

Some of the benefits of integrating this technology into our training include:

- We can offer a hybrid approach combining the strengths of technology couple with experiential learning
- Individual students can learn at their own pace and spend more time on areas that need strengthening
- The AI tools available are able to interpret each student's communication and give them pointed feedback, which is not practical in a classroom setting
- We can assess and monitor individual student's performance and provide counselling as and when needed
- Their coverage addresses our curriculum needs as well
- Strengthen the placement performance, especially of the low to middle performers among the students



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Investment Required:

Sl No.	Description	Basis	Rate Rs.	Costs Rs.
1	License fee for Communication and Soft Skills, Employability Skills, Question Banks and Content Update	180 students	2380	4,28,400
2	Faculty training	4 day workshop		90,000
	Total for the year			5,18,400
	GST @18%			93,312
	Total inclusive of GST			6,11,712

We kindly request you to approve the proposed investment.

Thanking you,

Yours sincerely,

Prof. Venkatesh

Dr. Krithika

Dr. Sumitha

Ref: RVIM/CSS, ES/003

Date: 15.05.2025

#03/2, 1st Floor Sachitra
Properties, 18th Cross, Near Margosa
Road, Malleshwaram, Bengaluru
560055, Karnataka, India

To,
The Director,
RV Institute of Management,
CA 17, 36th Cross Rd, 4th T Block East,
Jayanagara 9th Block, Jayanagar,
Bengaluru, Karnataka 560041

Subject: Proposal for MBA Year 1 Training Program Offering

Respected Dr. Purshottam Bung,

Quiklrn is proud to collaborate with RVIM jointly to transform student training through a blend of innovative methodologies, tailored curricula, and RVIM faculty-led sessions. After the success of the MBA 2nd Semester pilot, we've designed a tailored program that bridges academics with industry needs, boosting employability and career readiness.

The Quiklrn Training Program offers personalized learning using advanced technology and data insights. With a "finishing school" approach, students gain hands-on experience in communication, problem-solving, and industry-specific skills. The program also includes mock interviews and career planning to help students secure top jobs and succeed in the global workforce.

SCOPE OF THIS PROPOSAL

RVIM's MBA Year 1 program features two Quiklrn-led courses centered on Communication and Employability Skills. This scope will remain in effect for a period of three years, covering from Sem II (2024 - 2026 Batch) through Sem I of (2027 - 2029 Batch).

1. Course Details:

- a. Sem I: Communication & Soft Skills
- b. Sem II: Employability Skills

2. Quiklrn's role in supporting the courses:

a. Collaborate with RVIM teams to provide curated online content for both courses:

- i. Provide 94 hours of tailored online content across Semesters I & II
- ii. *For Year 1 deployment*, Semester I content will be deployed to current MBA Sem I students within 10–20 days of receiving the Purchase Order and advance payment.
- iii. *For Year 1 deployment*, Semester II content will be deployed for MBA Sem II students starting mid-May 2025.
- iv. *For Year 2 & 3 deployment*, Semester I & II content will be deployed for MBA Sem I & II students one week prior to the start of the academic schedule.

b. Conduct 4 Day (24 hrs) Offline Faculty Training, covering course delivery and best practices:

Ref: RVIM/CSS, ES/003
Date: 15.05.2025

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- i. Provide 94 hours of tailored online content across Semesters I & II
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- iii. *For Year 1 deployment*, Semester II content will be deployed for MBA Sem II students starting mid-May 2025.
- iv. *For Year 2 & 3 deployment*, Semester I & II content will be deployed for MBA Sem I & II students one week prior to the start of the academic schedule.

- b. **Conduct 4 Day (24 hrs) Offline Faculty Training, covering course delivery and best practices:**

- i. *For Year 1 deployment:* To be scheduled during either Week of May 5 / 12 2025; includes both Sem I & II content.
 - ❖ Day 1 & 2: Training focused on Semester I content
 - ❖ Day 3 & 4: Training focused on Semester II content
 - ❖ Post-training, RVIM faculty will conduct student sessions as per the academic schedule.
- ii. *For Year 2 & 3 deployments:*
 - ❖ 2 days of training on Semester I content: Scheduled before MBA Sem I starts.
 - ❖ 2 days of training on Semester II content: Scheduled before MBA Sem II starts.

QUIKLNRN TRAINING PROGRAM: KEY POINTS

A. Customized Training Program

1. **Tailored Curriculum for High-Growth Careers:**
 - a. The Quiklrn Training Program at RVIM enhances MBA Year 1 students' employability in finance, IT, research, and operations.
 - b. Built on student feedback, it develops analytical, problem-solving, and communication skills for roles at top companies like EYGDS, RSM US LLP, PwC, ICICI Bank, Moody's, and Bosch Limited. Focused training in quantitative aptitude and business adaptability ensures alignment with industry demands, boosting placement success.
2. **Skill Development for Professional Excellence:** The program equips students with essential skills for diverse roles. E.g.
 - a. The Spoken Communication module strengthens verbal and nonverbal skills for positions like Business Analyst at Bosch, while the Interpersonal Skills module builds emotional intelligence and teamwork for roles at companies like Moody's.
 - b. This alignment with industry expectations enhances career readiness and placement outcomes.

B. Innovative Learning Methods

1. **Personalized Learning for Career Success:**
 - a. The Quiklrn Training Program at RVIM uses a learner-centric approach to optimize student placements. Skill assessments personalize learning paths, ensuring targeted mentoring based on individual needs.
 - b. Tailored modules align with employer requirements, equipping students with the skills needed for high-growth careers.
2. **Experiential Learning with Industry-Relevant Training:** The program blends theory with hands-on activities, role-plays, and real-time feedback through the Experiential Learning Cycle.
 - a. RVIM faculty-led offline sessions provide interactive training in professional skills.
 - b. The Train the Trainer Program ensures faculty can effectively deliver industry-aligned content on business communication, negotiation, and cross-cultural skills, reinforced by recruitment-focused practice tests.
3. **Tech-Enabled Learning & Continuous Assessment:**

- a. Quiklrn's LMS integrates digital content with offline sessions, offering custom revision materials, sprint practices, and topic tests.
- b. A dynamic feedback system, powered by OpenAI, ensures curriculum updates aligned with industry trends. This holistic approach enhances academic and practical skills, improving placement success.

C. Quiklrn Expertise in Communication Skills and Placement Training

1. Proven Impact in Education & Employability Training:

- a. Quiklrn has delivered 2,500+ training hours and trained 5,000+ students across institutions like SRM Chennai, BMSCE, BMSIT, and 210 VTU-affiliated colleges.
- b. The programs focus on employability skills such as communication, quantitative aptitude, reasoning, interview preparation, and English communication courses with practical applications and innovative feedback tools.

2. Student-Endorsed, Practical Learning Experience:

- a. Students consistently praise the program's real-world relevance, engaging delivery, and personal growth opportunities. Testimonials highlight the impact of expert-led sessions on interview readiness, communication skills, and overcoming professional barriers.

3. Technology-Enabled, Customized Training for Career Success:

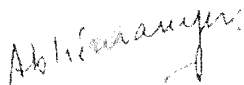
- a. Quiklrn's custom curriculum, high-quality content, and professional trainers ensure students meet industry demands. Technology-driven learning and tailored feedback tools enhance their academic and professional readiness, significantly boosting placement success.

Additionally, please review the next section of the proposal for details on:

- Academic Syllabus
- RVIM Faculty Training Plan
- Quickly Faculty Trainer Profiles
- Commercials

We look forward to partnering with RVIM to nurture skilled, confident, and career-ready management graduates. Let Quiklrn be the bridge between your students and their aspirations!

Please let me know for any queries.



Regards,
Abhimanyu Verma
Business Head, Learning & Development,
Quiklrn

ACADEMIC SYLLABUS

A. Communication & Soft Skills (MBA Sem I): 52 hours content spread across the 6 Modules.

Chart 1 Communication & Soft Skills (Sem I) Module-wise allocation							
#	Module	# Sessions	Content Duration (hrs)				Composition (%)
			Build Understanding	Learn and Apply	Assess and Reflect / Topic Test	Total	
1	Introduction to Communication and its Importance	1	0.5	1.0	0.5	2.0	4%
2	Reading, Writing, and Listening Skills	5	2.5	5.0	2.5	10.0	19%
3	Spoken Communication	4	2.0	4.0	2.0	8.0	15%
4	Career Planning	2	1.0	2.0	1.0	4.0	8%
5	Interpersonal Skills	2	1.0	2.0	1.0	4.0	8%
6	Aptitude Skills	6	6.0	12.0	6.0	24.0	46%
Total		20	13.0	26.0	13.0	52.0	100%

Chart 2 Communication & Soft Skills (Sem I) Module-wise allocation x Topic Inclusions							
Module Name	Topic #	Topic	Content Duration (hrs)				Total
			Build Understanding	Learn and Apply	Assess and Reflect / Topic Test	Total	
Introduction to Communication and its Importance	1	1. Introduction to Communication 2. Role of Communication 3. Purpose of Communication 4. Importance of Communication in Management 5. Need for Communication in Management 6. Informal and Formal Communication 7. Corporate Communication 8. Cross cultural communication	0.5	1.0	0.5	2.0	
	Total Introduction to Communication and its Importance		0.5	1.0	0.5	2.0	
Reading, Writing, and Listening Skills	1	1. Critical Reading 2. Vocabulary Enhancement 3. Feedback and Reflection 4. Activities on Attention to Details	0.5	1.0	0.5	2.0	
	2	1. Reading Comprehension 2. Para Jumbles 3. Feedback and Reflection 4. Activities on Attention to Details	0.5	1.0	0.5	2.0	

Chart 2 | Communication & Soft Skills (Sem I) | Module-wise allocation x Topic Inclusions

Module Name	Topic #	Topic	Content Duration (hrs)			
			Build Understanding	Learn and Apply	Assess and Reflect / Topic Test	Total
	3	1. Business Letters and Essay 2. Email Writing 3. Blog Writing 4. Other Business Writings - Memos, Itineraries, Notices 5. Feedback and Reflection 6. Activities on Attention to Details	0.5	1.0	0.5	2.0
	4	1. Grammar and Syntax 2. Editing and Proof reading 3. Feedback and Reflection 4. Activities on Attention to Details	0.5	1.0	0.5	2.0
	5	1. Active Listening 2. Listening Comprehension Exercises (Topic Tests) 3. Feedback and Reflection 4. Activities on Attention to Details	0.5	1.0	0.5	2.0
	Total Reading, Writing, and Listening Skills		2.5	5.0	2.5	10.0
Spoken Communication	1	1. Basics of verbal and nonverbal communication 2. Articulation and Pronunciation 3. Interpersonal Communication. 4. Nonverbal communication: Types of Nonverbal Communication	0.5	1.0	0.5	2.0
	2	1. Conversational Skills- Effective Questioning Skills 2. Conversational Skills- Cross-Cultural Communication 3. Conversational Skills - Self Introduction 4. Conversational Skills- Feedback and Active Engagement	0.5	1.0	0.5	2.0
	3	1. Conversational Skills- Public Speaking 2. Conversational Skills- Impromptu Speaking 3. Conversational Skills- Feedback and Active Engagement	0.5	1.0	0.5	2.0
	4	1. Exercises to build Oratory Skills 2. Debate and Persuasive Skills 3. Persuasive techniques (ethos, pathos, logos)	0.5	1.0	0.5	2.0
	Total Spoken Communication		2.0	4.0	2.0	8.0

Chart 2 | Communication & Soft Skills (Sem I) | Module-wise allocation x Topic Inclusions

Module Name	Topic #	Topic	Content Duration (hrs)			
			Build Understanding	Learn and Apply	Assess and Reflect / Topic Test	Total
Career Planning	1	1. Goal Setting, Career exploration, Matching careers, Proactive career management 2. Practical skills for job search. Tools and methods to find the right career path in line with personal vision and goals, and to help identify the right job 3. Knowing yourself - personal characteristics Personal Branding Knowledge about the world of work, requirements of jobs including self-employment LAMP 4. Sources of career information, preparing for a career based on their potentials and availability of opportunities Alumni + Placement Report TIARA Current Affairs (E.g. read newspapers every day and discuss amongst the peers)	0.5	1.0	0.5	2.0
	2	1. Application of LAMP and TIARA 2. Run through of key RVIM recruiters: Profiles, Competencies	0.5	1.0	0.5	2.0
	Total Career Planning		1.0	2.0	1.0	4.0
Interpersonal Skills	1	1. Emotional Intelligence – Five steps to enhance EQ (Social Skills, Self-Regulation, Motivation, Empathy, Self-Awareness) 1. Time Management 2. Multi Tasking	0.5	1.0	0.5	2.0
	2	1. Conflict Resolution 2. Mindfulness 3. Collaboration	0.5	1.0	0.5	2.0
	Total Interpersonal Skills		1.0	2.0	1.0	4.0
Aptitude Skills	1	1. Percentages 2. Profit and Loss	1.0	2.0	1.0	4.0
	2	1. Ratio and Proportion 2. Time and work	1.0	2.0	1.0	4.0
	3	1. Number and letter series, shortcuts 2. Direction	1.0	2.0	1.0	4.0
	4	1. Simple Interest, Compound Interest 2. Partnership	1.0	2.0	1.0	4.0
	5	1. Situation based Puzzles 2. Clocks	1.0	2.0	1.0	4.0

Chart 2 | Communication & Soft Skills (Sem I) | Module-wise allocation x Topic Inclusions

Module Name	Topic #	Topic	Content Duration (hrs)			
			Build Understanding	Learn and Apply	Assess and Reflect / Topic Test	Total
	6	1. Problems on Ages 2. Blood relation	1.0	2.0	1.0	4.0
		Total Aptitude Skills	6.0	12.0	6.0	24.0
Total Communication & Soft Skills (Sem I)			13.0	26.0	13.0	52.0

B. Employability Skills (MBA Sem II): 42 hours content spread across the 4 Modules.

Chart 3 | Employability Skills (Sem II) | Module-wise allocation

#	Module	# Sessions	Content Duration (hrs)				Composition (%)
			Build Understanding	Learn and Apply	Assess and Reflect / Topic Test	Total	
1	Resume Building	2	1.0	2.0	1.0	4.0	10%
2	Interview Skills and Mock Interview	4	2.0	4.0	2.0	8.0	19%
3	GD Skills and Mock GD	3	1.5	3.0	1.5	6.0	14%
4	Aptitude Skills	12	6.0	12.0	6.0	24.0	57%
Total		21	10.5	21.0	10.5	42.0	100%

Chart 4 | Employability Skills (Sem II) | Module-wise allocation x Topic Inclusions

Module Name	Topic#	Topic	Content Duration (hrs)			
			Build Understanding	Learn and Apply	Assess and Reflect / Topic Test	Total
Resume Building	1	1. Resume Skills - Introduction of resume and its importance 2. Resume Skills - Preparation and Presentation 3. Resume Skills - Difference between a CV, Resume 4. Resume Skills - Common errors people generally make in preparing their resume 5. Resume Skills - Prepare a good resume of her/his considering all essential components	0.5	1.0	0.5	2.0
	2	1. LinkedIn Profile - Profile building, join groups, upload Post, Add review and comment, Write and review article	0.5	1.0	0.5	2.0

Chart 4 | Employability Skills (Sem II) | Module-wise allocation x Topic Inclusions

Module Name	Topic#	Topic	Content Duration (hrs)			
			Build Understanding	Learn and Apply	Assess and Reflect / Topic Test	Total
	Total Resume Building		1.0	2.0	1.0	4.0
Interview Skills and Mock Interview	1	1. Interview Skills: Preparation and Presentation: Meaning and types of interviews (F2F, telephonic, video, etc.) 2. Interview Skills: Dress Code, Background Research, Do's and Don'ts 3. Interview Skills: Situation, Task, Approach and Response (STAR Approach) for facing an interview 4. Interview procedure: (Opening, listening skills, closure, etc.), 5. Interview procedure: Important questions generally asked in a job interview (open and closed ended questions)	0.5	1.0	0.5	2.0
	2	1. Interview skills: Simulation: Observation of exemplary interviews 2. Interview skills: Comment critically on simulated interviews 3. Interview Skills: Common Errors - Discuss the common errors generally candidates make in interview 4. Interview Skills: Common Errors - Demonstrate an ideal interview	0.5	1.0	0.5	2.0
	3	1. Mock Interviews for all students and feedback - I	0.5	1.0	0.5	2.0
	4	1. Mock Interviews for all students and feedback - II	0.5	1.0	0.5	2.0
	Total Interview Skills and Mock Interview		2.0	4.0	2.0	8.0
GD Skills and Mock GD	1	1. Meaning and importance of Group Discussions 2. Procedure of Group Discussions 3. Simulation and mock GD 4. Common Errors	0.5	1.0	0.5	2.0
	2	1. Group Discussion – Simulation and mock GD 2. Practice and Feedback - Factual and Opinion Based Topics	0.5	1.0	0.5	2.0
	3	1. Group Discussion - Common Errors 2. Practice and Feedback - Abstract and Case-based Topics	0.5	1.0	0.5	2.0
	Total GD Skills and Mock GD		1.5	3.0	1.5	6.0
Aptitude Skills	1	Pipes and Cisterns	0.5	1.0	0.5	2.0
	2	HCF, LCM	0.5	1.0	0.5	2.0
	3	Logarithms	0.5	1.0	0.5	2.0

Chart 4 | Employability Skills (Sem II) | Module-wise allocation x Topic Inclusions

Module Name	Topic#	Topic	Content Duration (hrs)			
			Build Understanding	Learn and Apply	Assess and Reflect / Topic Test	Total
	4	Permutation and Combination	0.5	1.0	0.5	2.0
	5	Average	0.5	1.0	0.5	2.0
	6	Data Sufficiency	0.5	1.0	0.5	2.0
	7	Probability	0.5	1.0	0.5	2.0
	8	Data Interpretation (Tables, Line Graphs, Bar Graphs, Pie Charts)	0.5	1.0	0.5	2.0
	9	Calendars	0.5	1.0	0.5	2.0
	10	Coding Decoding	0.5	1.0	0.5	2.0
	11	Syllogism	0.5	1.0	0.5	2.0
	12	Logical Consistency	0.5	1.0	0.5	2.0
	Total Aptitude Skills		6.0	12.0	6.0	24.0
	Total Employability Skills (Sem II)		10.5	21.0	10.5	42.0

RVIM FACULTY TRAINING PLAN

4-day structured Offline training program for RVIM's faculty team: Covers ALL Sem I & II modules; includes 12 hours of course run-through and 12 hours of role-play and Q&A, totalling 24 hours.

RVIM Faculty Training Plan

Mapped to		#	Module	Training Duration / session (hrs)		
Sem	Training Day			Run through of course, best practices while delivering sessions	Role-play + Q&A	Total
				(A)	(B)	(A + B)
Sem I	Day 1	1	Introduction to Communication and its Importance, Interpersonal Skills	1.0	1.0	2.0
		2	Reading, Writing, and Listening Skills	1.0	1.0	2.0
		3	Spoken Communication, Career Planning	1.0	1.0	2.0
	Day 2	4	Aptitude Skills	3.0	3.0	6.0
Total Sem I (A)				6.0	6.0	12.0
Sem II	Day 1	1	Resume Building	1.0	1.0	2.0
		2	Interview Skills and Mock Interview	1.0	1.0	2.0
		3	GD Skills and Mock GD	1.0	1.0	2.0
	Day 2	4	Aptitude Skills	3.0	3.0	6.0
Total Sem II (B)				6.0	6.0	12.0
Total Sem I + II (A + B)				12.0	12.0	24.0

QUIKLARN FACULTY TRAINER PROFILES

Hello

"Effective communication and critical reasoning are the cornerstones of success, and I strive to equip students with these essential tools."
— Gautam Chetia



GAUTAM CHETIA

Team Lead, English / Verbal

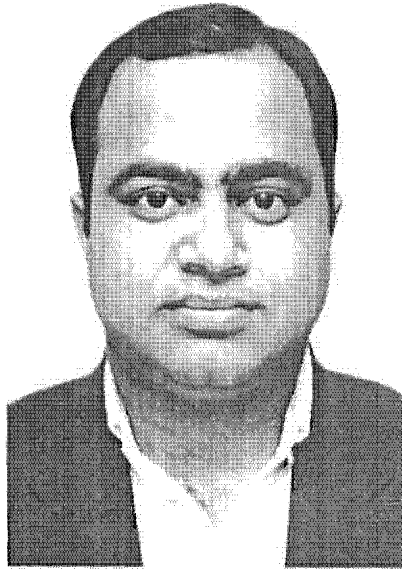
With over 20 years of experience in coaching competitive exams like GMAT, GRE, SAT, CPT, and CAT, Gautam Chetia is an expert in language proficiency, critical reasoning, and aptitude training.

A graduate in English Literature (Hons.) from Sri Venkateswara College, Delhi University, Gautam combines literary expertise with strategic pedagogy. He specializes in enhancing verbal reasoning, analytical thinking, and confidence-building through proven methodologies.

At RVIM, Gautam leads the Soft Skills and Communication Training programs, focusing on professional communication, real-world application, and critical thinking for academic and career success. His vision is to foster holistic development, equipping students with the skills to excel in exams and beyond.

Hello

"The right blend of knowledge and skills is the foundation of success, and my goal is to help students build that foundation with clarity and confidence."
— Saquib Raza Khan



SAQUIB R KHAN

Team Lead, Quantitative Aptitude

With 20 years of expertise in test preparation for competitive exams like GMAT, GRE, SAT, CPT, CAT, and LSAT, Saquib Raza Khan is a seasoned educator committed to empowering students to achieve their academic and career goals.

A graduate of MBA in Power Management from the National Power Training Institute and B.Tech in Electrical Engineering from Jamia Millia Islamia, Saquib excels in curriculum design, student mentoring, and simplifying complex concepts.

At RVIM, he aims to lead the Aptitude Training programs, focusing on tailored learning modules, professional communication, and test-taking strategies. His learner-centric approach ensures students gain confidence and skills to excel in exams and careers, bridging the gap between academic learning and industry demands.

COMMERCIALS

We are happy to share our 3-year commercials mapped to our program.

Commercials Next 3 Years										
Model	Program & Inclusions	Sem	Cost for RVIM (INR)							
			Year 1			Year 2		Year 3		Comments
			#Students	Price Per Student / Semester I & II	Actual Fees ¹	Actual Fees	Discounted Fees	Actual Fees	Discounted Fees	
Learner Licensing	1. Communication & Soft Skills 2. Employability Skills 3. Faculty Training 4. Question Banks and Content Update	MBA Sem I + II	180	2,380	5,18,400	5,18,400	4,66,560	5,18,400	4,19,904	#Students enrolled in program assumed at 180 / year
Total (INR)					5,18,400		4,66,560		4,19,904	
GST@ 18% (INR)					93,312		83,981		75,583	
Total inclusive of GST (INR)					6,11,712		5,50,541		4,95,487	

Note: 1. Includes INR 90000 for Offline Faculty Training

Delivery time: The course delivery of Quiklrn Training programs will commence effective ~10-20 days from the Purchase Order date with advance.

Taxes: (#) GST extra at 18%

Payment terms: For Year 1 deployment, payment inclusive of GST to be done in two instalments of 50% each. For Year 2 & 3 deployment, 100% advance before the start of the academic year.

Payment Schedule Year 1		
Payment #	Amount (INR)	Comments
Payment 1	3,05,856/-	50% advance along with the Purchase Order
Payment 2	3,05,856/-	50% payment 30 days from the date of Purchase Order