



Date : July 28, 2017

Room No. : 309

| Sl.                          | Registration Number | Name of the Student         | Specialisation      |                     |                     |                     |
|------------------------------|---------------------|-----------------------------|---------------------|---------------------|---------------------|---------------------|
|                              |                     |                             | Finance             | Marketing           | BFIS                | HR                  |
| 1                            | 161GCMD001          | ABHINAVE R                  | Abhi                | Abhi                | Abhi                | Abhi                |
| 2                            | 161GCMD002          | ABHISHEK I                  | Ab                  | Ab                  | Ab                  | (Ab)                |
| 3                            | 161GCMD003          | ABHISHEK K                  | Ab                  | Ab                  | -                   | -                   |
| 4                            | 161GCMD004          | ABHISHEK KASAL              | A.B.Kasal           | A.B.Kasal           | A.B.Kasal           | -                   |
| 5                            | 161GCMD005          | ABHISHEK MANERIKAR          | Ab                  | Ab                  | -                   | -                   |
| 6                            | 161GCMD006          | ADARSH PATIL LINGARAJ PATIL | Adarsh              | Adarsh              | Adarsh              | Adarsh              |
| 7                            | 161GCMD007          | ADITYA S NAVGIRE            | Aditya              | Aditya              | Aditya              | -                   |
| 8                            | 161GCMD008          | AKARSH                      | Akarsh.M.S          | Akarsh.M.S          | Akarsh.M.S          | -                   |
| 9                            | 161GCMD009          | AKASHDEEP PANDEY            | -                   | Akash               | -                   | Akashdeep           |
| 10                           | 161GCMD010          | AKSHAY HIREKUDI             | Akshay              | Akshay              | Akshay              | -                   |
| 11                           | 161GCMD011          | AKSHAY PAI                  | Akshay              | -                   | Akshay              | Akshay              |
| 12                           | 161GCMD012          | AKSHITA S                   | S. Akshita          | S. Akshita          | S. Akshita          | S. Akshita          |
| 13                           | 161GCMD013          | AMOGHAVARA                  | Am                  | Am                  | Am                  | Am                  |
| 14                           | 161GCMD014          | AMRUTHA B A                 | B.A. Amrutha        | -                   | -                   | B.A. Amrutha        |
| 15                           | 161GCMD015          | ANIL GOUTHAM N K            | Anil                | Anil                | -                   | -                   |
| 16                           | 161GCMD016          | ANILKUMAR JADHAV            | Anil                | Anil                | Anil                | -                   |
| 17                           | 161GCMD017          | ANUSHA H M                  | Anusha              | Anusha              | -                   | Anusha              |
| 18                           | 161GCMD018          | ANVESH K ANIL KUMAR K       | -                   | K. Anvesh           | -                   | K. Anvesh           |
| 19                           | 161GCMD019          | APOORVA K K GURURAJ JOSHI   | Apoorva             | -                   | Apoorva             | Apoorva             |
| 20                           | 161GCMD020          | ARBAZ SHAIK F R             | Arbaz               | Arbaz               | -                   | Arbaz               |
| 21                           | 161GCMD021          | ARPITA JOSHI                | -                   | Arpita              | -                   | Arpita              |
| 22                           | 161GCMD022          | ARPITHA S                   | Arpitha             | Arpitha             | Arpitha             | Arpitha             |
| 23                           | 161GCMD023          | ASHWINI KUDVA K             | Ashwini             | -                   | -                   | Ashwini             |
| 24                           | 161GCMD024          | AYUSHMA DHAR                | -                   | Ayushma             | -                   | Ayushma             |
| 25                           | 161GCMD025          | BHAGHYASHREE S              | -                   | -                   | -                   | (Ab)                |
| 26                           | 161GCMD026          | BUDDAPPANAVARA NAGARAJA     | B. Deyu             | B. Deyu             | B. Deyu             | B. Deyu             |
| 27                           | 161GCMD027          | C MANU                      | Manu                | Manu                | -                   | Manu                |
| 28                           | 161GCMD028          | CHAGUVEER R                 | Chaguv              | -                   | Chaguv              | -                   |
| 29                           | 161GCMD029          | CHAITHRAKALA R              | Chaitra             | Chaitra             | Chaitra             | -                   |
| 30                           | 161GCMD030          | CHAITRA K M                 | Chaitra             | Chaitra             | Chaitra             | Chaitra             |
| Signature of the Invigilator |                     |                             | (25/30) [Signature] | (23/30) [Signature] | (17/20) [Signature] | (18/30) [Signature] |



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|-----|---------------------|-----------------------------|----------------------|----------------------|----------------------|----------------------|
|     |                     |                             | Finance              | Marketing            | BFIS                 | HR                   |
| 31  | 161GCMD031          | CHAITRASHREE K N            | AB                   | Shree.K.N            | —                    | Shree.K.N            |
| 32  | 161GCMD032          | CHANDEL UTKARSH V S         | chandel              | chandel              | —                    | chandel              |
| 33  | 161GCMD033          | CHANDRIKA B K               | <del>Chandrika</del> | <del>Chandrika</del> | <del>Chandrika</del> | <del>Chandrika</del> |
| 34  | 161GCMD034          | DEEKSHITHA B R              | AB                   | Deekshitha           | —                    | Deekshitha           |
| 35  | 161GCMD035          | DEEPIKA DEEPTIREKHA SARANGI | AB                   | Deepti               | —                    | Deepti               |
| 36  | 161GCMD036          | DEEPIKA SINGH               | Deepti               | Deepti               | —                    | Deepti               |
| 37  | 161GCMD037          | DEVATHA YAGNIKA SHRAVYA     | Pravya               | Pravya               | Pravya               | Pravya               |
| 38  | 161GCMD038          | DINESH L                    | <del>Dinesh</del>    | <del>Dinesh</del>    | <del>Dinesh</del>    | <del>Dinesh</del>    |
| 39  | 161GCMD039          | DIWAKAR REDDY G             | Dwark                | Dwark                | —                    | Dwark                |
| 40  | 161GCMD040          | E S MAYUR                   | mayur                | mayur                | —                    | mayur                |
| 41  | 161GCMD041          | GANAPATI HEGDE              | gnh                  | — N/A                | gnh                  | —                    |
| 42  | 161GCMD042          | GAYATRI                     | Gayatri              | Gayatri              | Gayatri              | Gayatri              |
| 43  | 161GCMD043          | GOWTHAM V                   | Gowtham.V            | — N/A                | Gowtham.V            | —                    |
| 44  | 161GCMD044          | GURURAJ PATIL               | grr                  | grr                  | grr                  | —                    |
| 45  | 161GCMD045          | HARISHKUMAR RAMPUR          | Harish               | Harish               | —                    | —                    |
| 46  | 161GCMD046          | HARSHA BHAT                 | <del>Harsha</del>    | <del>Harsha</del>    | <del>Harsha</del>    | <del>Harsha</del>    |
| 47  | 161GCMD047          | HEMANTA RAVI HEGDE          | <del>Hemanta</del>   | — N/A                | <del>Hemanta</del>   | <del>Hemanta</del>   |
| 48  | 161GCMD048          | JAYARAMA                    | <del>Jayarama</del>  | <del>Jayarama</del>  | <del>Jayarama</del>  | <del>Jayarama</del>  |
| 49  | 161GCMD049          | JOEL JIJI                   | joel                 | joel                 | —                    | —                    |
| 50  | 161GCMD050          | KAKARLA PRATHYUSHA DEVI     | Prathyusha           | Prathyusha           | —                    | Prathyusha           |
| 51  | 161GCMD051          | KARNATI SAKETH REDDY        | K.Santosh            | K.Santosh            | —                    | K.Santosh            |
| 52  | 161GCMD052          | KAVITHA S G.                | Kavitha              | Kavitha              | Kavitha              | Kavitha              |
| 53  | 161GCMD053          | KAVYA R                     | Kavya                | Kavya                | Kavya                | —                    |
| 54  | 161GCMD054          | M ASHWIN RAO                | Madhus               | Madhus               | —                    | —                    |
| 55  | 161GCMD055          | MADAN P                     | Madan                | Madan                | —                    | Madan                |
| 56  | 161GCMD056          | MADHUKAR S                  | Madhukar             | Madhukar             | —                    | Madhukar             |
| 57  | 161GCMD057          | MADHURA M                   | Madhura              | Madhura              | Madhura              | —                    |
| 58  | 161GCMD058          | MAHIR R JAMKHANDI           | Madhus               | Madhus               | Madhus               | —                    |
| 59  | 161GCMD059          | MALLESHA M                  | Mallesha             | Mallesha             | —                    | —                    |
| 60  | 161GCMD060          | MANISHA RANI                | AB                   | Manisha Rani         | —                    | Manisha Rani         |
| 61  | 161GCMD061          | MANJULA B S                 | Manjula              | Manjula              | —                    | Manjula              |
| 62  | 161GCMD062          | MANOJ H                     | Manoj                | Manoj                | —                    | —                    |
| 63  | 161GCMD063          | MANOJ R K                   | AB                   | Manoj R K            | —                    | Manoj R K            |
| 64  | 161GCMD064          | MANU T SAJJAN               | Manu                 | Manu                 | —                    | Manu                 |
| 65  | 161GCMD065          | MARTIN SUMANTH              | Martin               | Martin               | —                    | Martin               |

Signature of the Invigilator

Prady  
28/7/17  
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Prady  
28/7/17  
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Prady  
28/7/17  
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Prady  
28/7/17  
30



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|------------------------------|---------------------|----------------------------|--------------------------|--------------------------|-------------------------|-------------------------|
|                              |                     |                            | Finance                  | Marketing                | BFIS                    | HR                      |
| 66                           | 161GCMD066          | MD TAUKHEER AHMED          |                          | <u>Taukheer</u>          |                         | <u>Taukheer</u>         |
| 67                           | 161GCMD067          | MEGHANA P K                | <u>Meghana PK</u>        | <u>Meghana PK</u>        | <u>Meghana PK</u>       | <u>Meghana PK</u>       |
| 68                           | 161GCMD068          | MEGHASHREE D               | <u>Meghashree D</u>      | <u>Meghashree D</u>      | <u>Meghashree D</u>     | <u>Meghashree D</u>     |
| 69                           | 161GCMD069          | MOHAMED JUNAID ARAFATH I T |                          | <u>Mohamed Junaid</u>    |                         | <u>Mohamed Junaid</u>   |
| 70                           | 161GCMD070          | MOHD MUSTAFA               | <u>Mustafa</u>           | <u>Mustafa</u>           |                         | <u>Mustafa</u>          |
| 71                           | 161GCMD071          | N SHIVA NAGENDRA           | <u>N Shiva</u>           | <u>N Shiva</u>           | <u>N Shiva</u>          |                         |
| 72                           | 161GCMD072          | N SNEHA                    |                          | <u>Sneha</u>             | <u>Sneha</u>            | <u>Sneha</u>            |
| 73                           | 161GCMD073          | NAGARAJA ANANDA NAVADA     | <u>Nagaraja</u>          | <u>Nagaraja</u>          | <u>Nagaraja</u>         | <u>Nagaraja</u>         |
| 74                           | 161GCMD074          | NAMRATHA N                 | <u>Namratha N</u>        | <u>Namratha N</u>        |                         | <u>Namratha N</u>       |
| 75                           | 161GCMD075          | NAVYA M                    | <u>Navya M</u>           | <u>Navya M</u>           |                         | <u>Navya M</u>          |
| 76                           | 161GCMD076          | NEHA PASHA                 | <u>Neha Pasha</u>        | <u>Neha Pasha</u>        | <u>Neha Pasha</u>       | <u>Neha Pasha</u>       |
| 77                           | 161GCMD077          | NIKHIL DEVARADDI           | <u>Nikhil Devaraddi</u>  | <u>Nikhil Devaraddi</u>  | <u>Nikhil Devaraddi</u> | <u>Nikhil Devaraddi</u> |
| 78                           | 161GCMD078          | NIKHITHA G                 | <u>Nikhitha G</u>        | <u>Nikhitha G</u>        | <u>Nikhitha G</u>       | <u>Nikhitha G</u>       |
| 79                           | 161GCMD079          | NIREEKSHA N S              | <u>Nireeksha N S</u>     | <u>Nireeksha N S</u>     | <del>Blank</del>        | <u>Nireeksha N S</u>    |
| 80                           | 161GCMD080          | NISCHITH H G               | <u>Nischith H G</u>      | <u>Nischith H G</u>      | <u>Nischith H G</u>     |                         |
| 81                           | 161GCMD081          | NITHIN NAGENDRA HEGDE      | <u>Nithin</u>            | <u>Nithin</u>            | <u>Nithin</u>           |                         |
| 82                           | 161GCMD082          | P NAGABUSHANA REDDY        | <u>P Nagabushana</u>     | <u>P Nagabushana</u>     | <u>P Nagabushana</u>    | <u>P Nagabushana</u>    |
| 83                           | 161GCMD083          | PALLAVI                    | <u>Pallavi</u>           | <u>Pallavi</u>           |                         | <u>Pallavi</u>          |
| 84                           | 161GCMD084          | PALLAVI K V                | <u>Pallavi KV</u>        | <u>Pallavi KV</u>        |                         | <u>Pallavi KV</u>       |
| 85                           | 161GCMD085          | PALLAVI T R                | <u>Pallavi TR</u>        | <u>Pallavi TR</u>        |                         | <u>Pallavi TR</u>       |
| 86                           | 161GCMD086          | PALLAVI U                  | <u>Pallavi U</u>         | <u>Pallavi U</u>         | <u>Pallavi U</u>        | <u>Pallavi U</u>        |
| 87                           | 161GCMD087          | PAVITHRA M                 | <u>Pavithra M</u>        | <u>Pavithra M</u>        | <u>Pavithra M</u>       | <u>Pavithra M</u>       |
| 88                           | 161GCMD088          | PAWAN KUMAR                | <u>Pawan Kumar</u>       | <u>Pawan Kumar</u>       |                         | <u>Pawan Kumar</u>      |
| 89                           | 161GCMD089          | POOJA R                    | <u>Pooja R</u>           | <u>Pooja R</u>           |                         | <u>Pooja R</u>          |
| 90                           | 161GCMD090          | POORNA T M                 | <u>Poorna T M</u>        | <u>Poorna T M</u>        |                         | <u>Poorna T M</u>       |
| 91                           | 161GCMD091          | PRADEEP KHOT               | <u>Pradeep</u>           | <u>Pradeep</u>           |                         | <u>Pradeep</u>          |
| 92                           | 161GCMD092          | PRAMOD KUMAR C             | <u>Pramod C</u>          | <u>Pramod C</u>          | <u>Pramod C</u>         |                         |
| 93                           | 161GCMD093          | PRASHANTH N                | <u>Prashanth N</u>       | <u>Prashanth N</u>       |                         |                         |
| 94                           | 161GCMD094          | PRASHANTHA S               | <u>Prashantha S</u>      | <u>Prashantha S</u>      | <u>Prashantha S</u>     |                         |
| 95                           | 161GCMD095          | PRAVEEN D                  | <u>Praveen D</u>         | <u>Praveen D</u>         | <u>Praveen D</u>        | <u>Praveen D</u>        |
| 96                           | 161GCMD096          | PRIYA MUTALIK DESAI        | <u>Priya Desai</u>       | <u>Priya Desai</u>       |                         | <u>Priya Desai</u>      |
| 97                           | 161GCMD097          | PRIYAM CHIRANIA P          | <u>Priyam Chirania P</u> | <u>Priyam Chirania P</u> |                         |                         |
| 98                           | 161GCMD098          | PRIYANKA K R               | <u>Priyanka KR</u>       | <u>Priyanka KR</u>       | <u>Priyanka KR</u>      | <u>Priyanka KR</u>      |
| 99                           | 161GCMD099          | PRIYANKA P                 | <u>Priyanka P</u>        |                          |                         | <u>Priyanka P</u>       |
| 100                          | 161GCMD100          | PRIYANKA V                 | <u>Priyanka V</u>        | <u>Priyanka V</u>        | <u>Priyanka V</u>       | <u>Priyanka V</u>       |
| Signature of the Invigilator |                     |                            | <u>[Signature]</u>       | <u>[Signature]</u>       | <u>[Signature]</u>      | <u>[Signature]</u>      |

**R V INSTITUTE OF MANAGEMENT****Test for Choosing Specialisation**

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| Sl.                          | Registration Number | Name of the Student         | Specialisation       |                      |               |                      |
|------------------------------|---------------------|-----------------------------|----------------------|----------------------|---------------|----------------------|
|                              |                     |                             | Finance              | Marketing            | BFIS          | HR                   |
| 101                          | 161GCMD101          | R M KAVERI                  |                      | R M Kaveri           |               | R M Kaveri           |
| 102                          | 161GCMD102          | RACHANA SARASWATH           | Rc.                  | Rc.                  | Rc.           |                      |
| 103                          | 161GCMD103          | RAGHAVENDRA M R             | Rag                  |                      | Rag           | Rag                  |
| 104                          | 161GCMD104          | RAJOLI MONICA               | Rajoli Monica        | Rajoli Monica        | Rajoli Monica | Rajoli Monica        |
| 105                          | 161GCMD105          | RAKESH BHATTACHARJEE        | Rakesh Bhattacharjee | Rakesh Bhattacharjee |               | Rakesh Bhattacharjee |
| 106                          | 161GCMD106          | RAKSHIT V HUDED             | Rakshit              | Rakshit              | Rakshit       | Rakshit              |
| 107                          | 161GCMD107          | RANJITHA U                  | Ranjitha U           | Ranjitha U           | Ranjitha U    |                      |
| 108                          | 161GCMD108          | RASHMI KUMARI               | Rashmi               | Rashmi               | Rashmi        | Rashmi               |
| 109                          | 161GCMD109          | RASHMIREKHA NAYAK           | Rashmi               |                      | Rashmi        | Rashmi               |
| 110                          | 161GCMD110          | RAVISHANKARA B              | Ravi                 |                      | Ravi          | Ravi                 |
| 111                          | 161GCMD111          | ROHIT HALASUR               | Rvh                  | Rvh                  | Rvh           | Rvh                  |
| 112                          | 161GCMD112          | ROHIT KATTI                 | Rohit                | Rohit                | Rohit         | Rohit                |
| 113                          | 161GCMD113          | S MOHINPASHA K SHOWKATH ALI | Mohin                | Mohin                | Mohin         | Mohin                |
| 114                          | 161GCMD114          | SACHIN CHANDRU DEVADIGA     | Sachin               | Sachin               | Sachin        |                      |
| 115                          | 161GCMD115          | SACHIN P                    |                      | Sachin P             |               | Sachin P             |
| 116                          | 161GCMD116          | SADANAND R KAMAT            | S.R.Kamat            | S.R.Kamat            | S.R.Kamat     | S.R.Kamat            |
| 117                          | 161GCMD117          | SAI TEJA S G                | Sai Teja             |                      | Sai Teja      | Sai Teja             |
| 118                          | 161GCMD118          | SALMAN BASITH M             | Salman               | Salman               |               | Salman               |
| 119                          | 161GCMD119          | SANGAM RAJ D                | Sangam               | Sangam               | Sangam        | Sangam               |
| 120                          | 161GCMD120          | SANJAY KUMAR S              | Sanjay               | Sanjay               | Sanjay        |                      |
| 121                          | 161GCMD121          | SANTOSH VITHALRAO           | Santosh              | Santosh              | Santosh       | Santosh              |
| 122                          | 161GCMD122          | SARAVANAN S                 | Saravanan            | Saravanan            |               | Saravanan            |
| 123                          | 161GCMD123          | SHAKTHIDARA S M             | Shakthidara          | Shakthidara          | Shakthidara   | ABSENT               |
| 124                          | 161GCMD124          | SHARATH REDDY C R           | Sharath              | Sharath              | Sharath       | Sharath              |
| 125                          | 161GCMD125          | SHARATHKUMAR A K            | Sharath              | Sharath              |               | Sharath              |
| 126                          | 161GCMD126          | SHAWN JOSHUA DSOUZA         | Shawn                | Shawn                |               | Shawn                |
| 127                          | 161GCMD127          | SHEBIN BABU GEORGE          | Shebin               | Shebin               |               | Shebin               |
| 128                          | 161GCMD128          | SHEKAR S                    | Shekar               | Shekar               | Shekar        |                      |
| 129                          | 161GCMD129          | SHIVANG PANDEY              | Shivang              | Shivang              |               | Shivang              |
| 130                          | 161GCMD130          | SHIVAPRASAD JOSHI           | Shivaprasad          | Shivaprasad          | Shivaprasad   | Shivaprasad          |
| Signature of the Invigilator |                     |                             | Udy                  | Udy                  | Udy           | Udy                  |

**R V INSTITUTE OF MANAGEMENT****Test for Choosing Specialisation**

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|------------------------------|---------------------|------------------------|----------------------|----------------------|-------------------|----------------------|
|                              |                     |                        | Finance              | Marketing            | BFIS              | HR                   |
| 131                          | 161GCMD131          | SHRADDHA H GUGALE ✓    | <u>Shraddha</u>      | <u>Shraddha</u>      | <u>Shraddha</u>   | <u>Shraddha</u>      |
| 132                          | 161GCMD132          | SHRUTIULLAS PAWASKAR ✓ | <u>Shruti</u>        | <u>Shruti</u>        |                   | <u>Shruti</u>        |
| 133                          | 161GCMD133          | SHUBHAJIT MALAKAR ✓    | <u>Shubhajit</u>     | <u>Shubhajit</u>     |                   | <u>Shubhajit</u>     |
| 134                          | 161GCMD134          | SHWETA PRADHANE ✗      | <u>Shweta</u>        | <u>Shweta</u>        | <u>Shweta</u>     | <u>Shweta</u>        |
| 135                          | 161GCMD135          | SHWETA R NADIGER ✓     | — Ab —               |                      |                   | <b>ABSENT</b>        |
| 136                          | 161GCMD136          | SIDDHARTHA K N ✗       | —                    | <u>Sidd</u>          |                   | <u>Sidd</u>          |
| 137                          | 161GCMD137          | SKANDA S ✗             | <u>Skanda</u>        |                      |                   | <u>Skanda</u>        |
| 138                          | 161GCMD138          | SONAM SHANKARGOUDA     | <u>Sonam</u>         | <u>Sonam</u>         | <u>Sonam</u>      | <b>ABSENT</b>        |
| 139                          | 161GCMD139          | SOUMYA PADMAKAR ✗      | <u>Soumya</u>        | <u>Soumya</u>        | <u>Soumya</u>     | <u>Soumya</u>        |
| 140                          | 161GCMD140          | SRI HARSHA B G ✓       | <u>Sri</u>           | <u>Sri</u>           | —                 | <u>Sri</u>           |
| 141                          | 161GCMD141          | SUBRAJEET NAYAK        | <u>Subra</u>         | <u>Subra</u>         |                   |                      |
| 142                          | 161GCMD142          | SUHAS H M              | <u>Suhas.H.M.</u>    | <u>Suhas.H.M.</u>    | <u>Suhas.H.M.</u> |                      |
| 143                          | 161GCMD143          | SUHASINI D             | <u>Suhasini</u>      | <u>Suhasini</u>      | <u>Suhasini</u>   |                      |
| 144                          | 161GCMD144          | SUJAN KUMAR            | <u>Sujan</u>         | <u>Sujan</u>         | <u>Sujan</u>      |                      |
| 145                          | 161GCMD145          | SUMA H S ✓             | —                    | <u>Suma</u>          |                   | <u>Suma</u>          |
| 146                          | 161GCMD146          | SUMAN V                | <u>Suman</u>         | <u>Suman</u>         |                   | <b>ABSENT</b>        |
| 147                          | 161GCMD147          | SUMINDRA P DESAI ✓     | <u>Sumindra</u>      | <u>Sumindra</u>      |                   | <u>Sumindra</u>      |
| 148                          | 161GCMD148          | SUMITH GOGI ✓          | <u>Sumith</u>        | <u>Sumith</u>        | <u>Sumith</u>     | <u>Sumith</u>        |
| 149                          | 161GCMD149          | SUNEEL K E             | <u>Suneel</u>        | <u>Suneel</u>        |                   |                      |
| 150                          | 161GCMD150          | SUNIL C H              | <u>Sunil</u>         | <u>Sunil</u>         | <u>Sunil</u>      |                      |
| 151                          | 161GCMD151          | SUPRADA A S ✓          | —                    | <u>Suprada</u>       | —                 | <u>Suprada</u>       |
| 152                          | 161GCMD152          | SURESH KISHAN          | —                    | <u>Suresh</u>        |                   |                      |
| 153                          | 161GCMD153          | SUSHMITHA R ✓          | <u>Sushmita</u>      | <u>Sushmita</u>      | —                 | <u>Sushmita</u>      |
| 154                          | 161GCMD154          | SUSMITA SHETTY ✓       | <u>Susmita</u>       | <u>Susmita</u>       | <u>Susmita</u>    | <u>Susmita</u>       |
| 155                          | 161GCMD155          | SWATHI M J ✗           | <u>Swathi</u>        | <u>Swathi</u>        | <u>Swathi</u>     | <u>Swathi</u>        |
| 156                          | 161GCMD156          | SWATI KUMARI ✓         | <u>Swati</u>         | <u>Swati</u>         |                   | <u>Swati</u>         |
| 157                          | 161GCMD157          | SWEETY SHARMA ✓        | <u>Sweety Sharma</u> | <u>Sweety Sharma</u> |                   | <u>Sweety Sharma</u> |
| 158                          | 161GCMD158          | SWETHA SIVANKUTTY ✓    | <u>Swetha</u>        | <u>Swetha</u>        |                   | <u>Swetha</u>        |
| 159                          | 161GCMD159          | SYLVESTER S            | <u>Sylvester</u>     | <u>Sylvester</u>     | <u>Sylvester</u>  |                      |
| 160                          | 161GCMD160          | T C SRAVANTHI ✓        | <u>T.C. Sravanti</u> | <u>T.C. Sravanti</u> |                   | <u>T.C. Sravanti</u> |
| Signature of the Invigilator |                     |                        | <u>Kanitha</u>       | <u>Kanitha</u>       |                   |                      |



## R V INSTITUTE OF MANAGEMENT

## Test for Choosing Specialisation

Date : July 28, 2017

Room No. : 210

| Sl.                          | University Registration Number | Name of the Student            | Specialisation |                |                |                |
|------------------------------|--------------------------------|--------------------------------|----------------|----------------|----------------|----------------|
|                              |                                |                                | Finance        | Marketing      | BFIS           | HR             |
| 161                          | 161GCMD161                     | TEJAS CHANDRASHEKHAR PATIL     | Tejas          | Tejas          | -              | Tejas          |
| 162                          | 161GCMD162                     | TEJASWINI B A                  | Tejas          | Tejas          | -              | Tejas          |
| 163                          | 161GCMD163                     | TILAK KUMAR K                  | Tilak          | Tilak          | Tilak          | -              |
| 164                          | 161GCMD164                     | VARUN S                        | Varun          | Varun          | -              | Varun          |
| 165                          | 161GCMD165                     | VASUDEVA S                     | Vasud          | Vasud          | Vasud          | -              |
| 166                          | 161GCMD166                     | VEERABHADRAIAH B R             | Veera          | Veera          | Veera          | -              |
| 167                          | 161GCMD167                     | VEERESH G ANDANI               | Veeresh        | Veeresh        | Veeresh        | Veeresh        |
| 168                          | 161GCMD168                     | VIBHA NAYAK K V                | Vibha Nayak KV | Vibha Nayak KV | Vibha Nayak KV | Vibha Nayak KV |
| 169                          | 161GCMD169                     | VIJAY D GIRENNAVAR             | Vijay          | Vijay          | Vijay          | -              |
| 170                          | 161GCMD170                     | VIKAS HEBBAL                   | Vikas          | Vikas          | -              | -              |
| 171                          | 161GCMD171                     | VIKAS V B                      | Vikas          | Vikas          | -              | Vikas          |
| 172                          | 161GCMD172                     | VINAYAKA MOHANA HEGDE          | Vinay          | -              | Vinay          | -              |
| 173                          | 161GCMD173                     | VINUTA B PATIL                 | Vinuta         | Vinuta         | -              | Vinuta         |
| 174                          | 161GCMD174                     | VINUTA N M                     | Vinuta NM      | Vinuta NM      | -              | Vinuta NM      |
| 175                          | 161GCMD175                     | VISHWANATH M A                 | Vishwanath     | Vishwanath     | Vishwanath     | -              |
| 176                          | 161GCMD176                     | VISHWANATH SHIVANAGOUDA KONNUR | Vish           | Vish           | -              | Vish           |
| 177                          | 161GCMD177                     | WERNHER PETER DSILVA           | Werner         | Werner         | -              | Werner         |
| Signature of the Invigilator |                                |                                | Werner         | Werner         | Werner         | Werner         |

Rashtreeya Sikshana Samithi Trust  
**R.V.INSTITUTE OF MANAGEMENT**  
**MBA PROGRAMME**  
**II Semester**

**Specialisation opted for the Entrance Test**

| Sl. | University Registration Number | Name of the Student                        | Specialisation opted                   | Signature    |
|-----|--------------------------------|--|--|--------------|
| 1   | 161GCMD001                     | ABHINAVE R                                 | Finance, marketing, HR                 |              |
| 2   | 161GCMD002                     | ABHISHEK I                                 | Finance and Banking and Marketing      |              |
| 3   | 161GCMD003                     | ABHISHEK K                                 | Finance and Marketing                  |              |
| 4   | 161GCMD004                     | ABHISHEK KASAL                             | And, Banking, Finance & marketing      | A.B.Kasal    |
| 5   | 161GCMD005                     | ABHISHEK MANERIKAR                         | Finance & marketing                    |              |
| 6   | 161GCMD006                     | ADARSH PATIL LINGARAJ PATIL                | (Finance) Marketing, HR, Healthcare.   |              |
| 7   | 161GCMD007                     | ADITYA S NAVGIRE SHIVKANTH NAVGIRE         | Marketing & finance                    |              |
| 8   | 161GCMD008                     | AKARSH                                     | Marketing & finance                    | Akarsh. M.S. |
| 9   | 161GCMD009                     | AKASHDEEP PANDEY<br>CHANDRA<br>DEEP PANDEY | marketing, HR, Healthcare.             |              |
| 10  | 161GCMD010                     | AKSHAY HIREKUDI                            | finance, Marketing                     |              |
| 11  | 161GCMD011                     | AKSHAY PAI                                 | Finance HR, Banking                    |              |
| 12  | 161GCMD012                     | AKSHITA S                                  | Finance, HR & Marketing, Banking       | S. Akshita   |
| 13  | 161GCMD013                     | AMOGHAVARA                                 | Marketing, Banking, H.R.               |              |
| 14  | 161GCMD014                     | AMRUTHA B A                                | Finance & HR                           | B.A. Amrutha |
| 15  | 161GCMD015                     | ANIL GOUTHAM N K                           | Finance & Marketing                    |              |
| 16  | 161GCMD016                     | ANILKUMAR JADHAV                           | Finance & Marketing, Banking & Finance |              |
| 17  | 161GCMD017                     | ANUSHA H M                                 | Finance, marketing, HR                 |              |
| 18  | 161GCMD018                     | ANVESH K ANIL KUMAR K                      | Marketing, HR, HCM                     |              |

|    |            |                                |                                    |  |
|----|------------|--------------------------------|------------------------------------|--|
| 19 | 161GCMD019 | APOORVA K K GURURAJ JOSHI      | Finance, HR                        |  |
| 20 | 161GCMD020 | ARBAZ SHAIK F R                | Finance, Marketing, HR, Healthcare |  |
| 21 | 161GCMD021 | ARPITA JOSHI                   | Marketing, HR, Healthcare          |  |
| 22 | 161GCMD022 | ARPITHA S                      | Finance, Marketing, HR, Banking    |  |
| 23 | 161GCMD023 | ASHWINI KUDVA K                | Finance, HR                        |  |
| 24 | 161GCMD024 | AYUSHMA DHAR                   | HR, Marketing                      |  |
| 25 | 161GCMD025 | BHAGHYASHREE S BEVINAMARADA    | HR, Marketing, Healthcare          |  |
| 26 | 161GCMD026 | BUDDARPPANAVARA NAGARAJA       | Finance, Marketing, HR, Banking    |  |
| 27 | 161GCMD027 | C MANU                         | Marketing, HR, and Finance         |  |
| 28 | 161GCMD028 | CHAGUVEER R                    | Finance (core) & Banking           |  |
| 29 | 161GCMD029 | CHAITHRAKALA R                 | Finance, Banking                   |  |
| 30 | 161GCMD030 | CHAITRA K M                    | Finance, H.R, Marketing, Banking   |  |
| 31 | 161GCMD031 | CHAITRASHREE K N               | Marketing, HR, Healthcare          |  |
| 32 | 161GCMD032 | CHANDEL UTKARSH VIRENDAR SINGH | Finance, HR, Marketing             |  |
| 33 | 161GCMD033 | CHANDRIKA B K                  | Finance, Marketing, HR, Banking    |  |
| 34 | 161GCMD034 | DEEKSHITHA B R                 | Marketing & HR                     |  |
| 35 | 161GCMD035 | DEEPIKA DEEPTIREKHA SARANGI    | Marketing, Marketing               |  |
| 36 | 161GCMD036 | DEEPIKA SINGH                  | Finance, Marketing, HR             |  |
| 37 | 161GCMD037 | DEVATHA YAGNIKA SHRAVYA        | Finance, HR, Marketing, Banking    |  |
| 38 | 161GCMD038 | DINESH L                       | Finance, Marketing, Banking        |  |
| 39 | 161GCMD039 | DIWAKAR REDDY G                | Finance, Marketing, HR             |  |
| 40 | 161GCMD040 | E S MAYUR                      | Marketing, Finance, HR             |  |
| 41 | 161GCMD041 | GANAPATI HEGDE                 | core Finance Banking               |  |

24 Fin

24 Marketing

19 HR

11 BFS



|    |            |                         |                                    |  |
|----|------------|-------------------------|------------------------------------|--|
| 42 | 161GCMD042 | GAYATRI                 | Banking<br>Finance, HR, Marketing  |  |
| 43 | 161GCMD043 | GOWTHAM V               | Finance, Banking                   |  |
| 44 | 161GCMD044 | GURURAJ PATIL           | Finance and marketing<br>& Banking |  |
| 45 | 161GCMD045 | HARISHKUMAR RAMPUR      | Finance & Marketing                |  |
| 46 | 161GCMD046 | HARSHA BHAT             | Finance & Marketing, Banking       |  |
| 47 | 161GCMD047 | HEMANTA RAVI HEGDE      | Finance (core), Banking            |  |
| 48 | 161GCMD048 | JAYARAMA                | Core Finance, banking, marketing   |  |
| 49 | 161GCMD049 | JOEL JIJI               | Finance, Marketing                 |  |
| 50 | 161GCMD050 | KAKARLA PRATHYUSHA DEVI | HR, marketing, finance             |  |
| 51 | 161GCMD051 | KARNATI SAKETH REDDY    | HR, marketing, Finance             |  |
| 52 | 161GCMD052 | KAVITHA S G             | Finance, Marketing, HR<br>Banking  |  |
| 53 | 161GCMD053 | KAVYA R                 | Finance, Marketing, Banking        |  |
| 54 | 161GCMD054 | M ASHWIN RAO            | Finance & Marketing                |  |
| 55 | 161GCMD055 | MADAN P                 | Finance, HR & Marketing            |  |
| 56 | 161GCMD056 | MADHUKAR S              | Finance, marketing & HR            |  |
| 57 | 161GCMD057 | MADHURA M               | Finance, Banking, Marketing        |  |
| 58 | 161GCMD058 | MAHIR R JAMKHANDI       | Finance & Marketing<br>Banking     |  |
| 59 | 161GCMD059 | MALLESHA M              | Marketing & Finance                |  |
| 60 | 161GCMD060 | MANISHA RANI            | Marketing, HR                      |  |
| 61 | 161GCMD061 | MANJULA B S             | Finance, H.R. Marketing            |  |
| 62 | 161GCMD062 | MANOJ H                 | Marketing, Finance                 |  |
| 63 | 161GCMD063 | MANOJ R K               | Marketing, HR                      |  |
| 64 | 161GCMD064 | MANU T SAJJAN           | HR, Finance, Marketing             |  |

30 F/W  
32 M/W

19 HR

13 B.P.S

|    |            |                                   |                                     |                                |
|----|------------|-----------------------------------|-------------------------------------|--------------------------------|
| 65 | 161GCMD065 | MARTIN SUMANTH                    | Finance & Marketing & HR            | Martin                         |
| 66 | 161GCMD066 | MD TAUKEER AHMED                  | Marketing & HR                      | Taukeer                        |
| 67 | 161GCMD067 | MEGHANA P K                       | Finance, Marketing & Banking<br>H.R | Meghana P K                    |
| 68 | 161GCMD068 | MEGHASHREE D                      | Finance, Marketing HR<br>Banking    | Meghashree D                   |
| 69 | 161GCMD069 | MOHAMED JUNAID ARAFATH I T        | Marketing, HR                       | Mohamed Junaid Arafath I T     |
| 70 | 161GCMD070 | MOHD MUSTAFA MD<br>QURSHEED AHMED | Finance Marketing HR                | Mohd Mustafa Md Qursheed Ahmed |
| 71 | 161GCMD071 | N SHIVA NAGENDRA                  | Finance, Banking, Marketing         | N Shiva Nagendra               |
| 72 | 161GCMD072 | N SNEHA                           | HR, Marketing                       | N Sneha                        |
| 73 | 161GCMD073 | NAGARAJA ANANDA NAVADA            | Marketing, Finance, HR<br>Banking   | Nagaraja Ananda Navada         |
| 74 | 161GCMD074 | NAMRATHA N                        | Finance, marketing &<br>HR          | Namratha N                     |
| 75 | 161GCMD075 | NAVYA M                           | Finance, marketing, HR              | Navya M                        |
| 76 | 161GCMD076 | NEHA PASHA                        | Finance, Marketing HR<br>Banking    | Neha Pasha                     |
| 77 | 161GCMD077 | NIKHIL DEVARADDI                  | Marketing, Finance, HR, HCM         | Nikhil Devaraddi               |
| 78 | 161GCMD078 | NIKHITHA G                        | Finance, HR, Marketing,<br>Banking  | Nikhitha G                     |
| 79 | 161GCMD079 | NIREEKSHA N S                     | Finance, HR, Marketing              | Nireeksha N S                  |
| 80 | 161GCMD080 | NISCHITH H G                      | Finance, marketing, Banking         | Nischith H G                   |
| 81 | 161GCMD081 | NITHIN NAGENDRA HEGDE             | Finance & Marketing, Banking        | Nithin                         |
| 82 | 161GCMD082 | P NAGABUSHANA REDDY               | Finance, marketing, HR, Banking     | P Nagabushana Reddy            |
| 83 | 161GCMD083 | PALLAVI                           | Finance, marketing, HR              | Pallavi                        |
| 84 | 161GCMD084 | PALLAVI K V                       | HR, Marketing, Finance              | Pallavi K V                    |
| 85 | 161GCMD085 | PALLAVI T R                       | Finance, Marketing, HR              | Pallavi T R                    |
| 86 | 161GCMD086 | PALLAVI U                         | HR, Finance, Marketing              | Pallavi U                      |
| 87 | 161GCMD087 | PAVITHRA M                        | Finance, Marketing, Banking         | Pavithra M                     |

PM 32  
 MHY 34  
 HR 27  
 BIFS 15

|     |            |                      |   |                  |
|-----|------------|----------------------|---|------------------|
| 88  | 161GCMD088 | PAWAN KUMAR          | finance & Marketing, HR                     | <del>Pawan</del> |
| 89  | 161GCMD089 | POOJA R              | Finance, HR, marketing                      | Pooja R          |
| 90  | 161GCMD090 | POORNA T M           | Finance, HR, Marketing                      | Poor.            |
| 91  | 161GCMD091 | PRADEEP KHOT         | Marketing & Finance                         | Prd              |
| 92  | 161GCMD092 | PRAMOD KUMAR C       | Finance & Marketing, BIFS                   | Pramod           |
| 93  | 161GCMD093 | PRASHANTH N          | Finance & Marketing                         | Prashan          |
| 94  | 161GCMD094 | PRASHANTHA S         | Finance, marketing, HR, Banking             | Prashan          |
| 95  | 161GCMD095 | PRAVEEN D            | Banking Finance, Finance, marketing & HR    | Praveen          |
| 96  | 161GCMD096 | PRIYA MUTALIK DESAI  | Finance, Marketing & HR                     | Priya            |
| 97  | 161GCMD097 | PRIYAM CHIRANIA P    | Finance & Marketing                         | Priyam           |
| 98  | 161GCMD098 | PRIYANKA K R         | Finance, Marketing, HR, Banking             | Priyanka         |
| 99  | 161GCMD099 | PRIYANKA P           | Finance, HR                                 | Priyanka P       |
| 100 | 161GCMD100 | PRIYANKA V           | Finance, Marketing, Healthcare, HR, Banking | Priyanka         |
| 101 | 161GCMD101 | R M KAVERI           | HR, Marketing, Healthcare                   | R M Kaveri       |
| 102 | 161GCMD102 | RACHANA SARASWATH    | Finance & Marketing                         | Rachana          |
| 103 | 161GCMD103 | RAGHAVENDRA M R      | Finance & HR & Banking & Insurance          | Raghu            |
| 104 | 161GCMD104 | RAJOLI MONICA        | Finance, Marketing, HR, Banking, Healthcare | R. Monica        |
| 105 | 161GCMD105 | RAKESH BHATTACHARJEE | Finance & Marketing, HR.                    | Rakesh           |
| 106 | 161GCMD106 | RAKSHIT V HUDED      | Marketing, HR, Finance, Banking             | Rakshit          |
| 107 | 161GCMD107 | RANJITHA U           | Finance, marketing, banking                 | Ranjitha U       |
| 108 | 161GCMD108 | RASHMI KUMARI        | Finance, Marketing & HR                     | Rashmi           |
| 109 | 161GCMD109 | RASHMIREKHA NAYAK    | Finance, HR                                 | Rashmi           |
| 110 | 161GCMD110 | RAVISHANKARA B       | Finance and HR, Banking                     | Ravi             |

|     |            |                                      |  |                    |
|-----|------------|--------------------------------------|--|--------------------|
| 111 | 161GCMD111 | ROHIT HALASUR                        | Marketing, Finance, HR & <del>Health Care</del> <sup>BFS</sup> <del>mgmt</del> | RHR                |
| 112 | 161GCMD112 | ROHIT KATTI                          | Marketing, Finance, HR, BFS <sup>Health care,</sup>                            | <del>Prakash</del> |
| 113 | 161GCMD113 | S MOHINPASHA K SHOWKATH ALI          | Finance, Marketing, HR <sup>BFS</sup>  | malin              |
| 114 | 161GCMD114 | SACHIN CHANDRU DEVADIGA              | Finance, Marketing <sup>Banking &amp; insurance</sup>                          | <del>Raj</del>     |
| 115 | 161GCMD115 | SACHIN P                             | Marketing, HR, Health Care   | Lalitha.P          |
| 116 | 161GCMD116 | SADANAND R KAMAT                     | Finance, HR, Marketing   | S. R. Kamat,       |
| 117 | 161GCMD117 | SAI TEJA S G                         | Finance & HR, Banking  | Sai Teja           |
| 118 | 161GCMD118 | SALMAN BASITH M                      | Finance, HR, Marketing   | Salman             |
| 119 | 161GCMD119 | SANGAM RAJ D                         | Finance, marketing, HR   | <del>Wang</del>    |
| 120 | 161GCMD120 | SANJAY KUMAR S                       | Finance & Marketing <sup>Banking</sup>   | S. J.              |
| 121 | 161GCMD121 | SANTOSH VITHALRAO                    | Finance, Marketing, HR <sup>Banking</sup>                                      | Santosh            |
| 122 | 161GCMD122 | SARAVANAN S                          | HR, Marketing, Finance   | S                  |
| 123 | 161GCMD123 | SHAKTHIDARA S M                      | Finance, Marketing & HR <sup>Banking</sup>                                     | S                  |
| 124 | 161GCMD124 | SHARATH REDDY C R                    | Finance, Marketing & HR <sup>Banking</sup>                                     | S. R.              |
| 125 | 161GCMD125 | SHARATHKUMAR A K                     | Marketing, HR, Finance   | S. R.              |
| 126 | 161GCMD126 | SHAWN JOSHUA DSOUZA                  | Finance, Human Resource, Marketing   | S. R.              |
| 127 | 161GCMD127 | SHEBIN BABU GEORGE                   | FINANCE, HR & MARKETING  | S. R.              |
| 128 | 161GCMD128 | SHEKAR S                             | Finance & Marketing <sup>BFS</sup>   | S                  |
| 129 | 161GCMD129 | SHIVANG PANDEY<br>CHANDRADEEP PANDEY | Marketing & Health Care, HR  | Shivang            |
| 130 | 161GCMD130 | SHIVAPRASAD JOSHI                    | Marketing, <del>Health Care</del> , Finance <sup>BFS &amp; HR</sup>            | S. R.              |
| 131 | 161GCMD131 | SHRADDHA H GUGALE                    | Finance, Mktg & HR   | S. R.              |
| 132 | 161GCMD132 | SHRUTIULLAS PAWASKAR                 | Finance, marketing, HR   | S. R.              |
| 133 | 161GCMD133 | SHUBHAJIT MALAKAR                    | HR, Marketing, Finance   | <del>S. R.</del>   |

Fin - 27  
Mktg 26  
HR - 25  
BFS - 15

|     |            |                    |  |                   |
|-----|------------|--------------------|--|-------------------|
| 134 | 161GCMD134 | SHWETA PRADHANE    | Finance, HR, Marketing <sup>Banking</sup>      | <del>Shweta</del> |
| 135 | 161GCMD135 | SHWETA R NADIGER   | HR, Marketing, Healthcare                      | Shweta            |
| 136 | 161GCMD136 | SIDDHARTHA K N     | Marketing, HR                                  | Siddhartha        |
| 137 | 161GCMD137 | SKANDA S           | Finance & H.R.                                 | Skanda            |
| 138 | 161GCMD138 | SONAM SHANKARGOUDA | Finance, HR, Marketing, Banking <sup>HCM</sup> | <del>Sonam</del>  |
| 139 | 161GCMD139 | SOUMYA PADMAKAR    | Finance, HR, Marketing, Banking <sup>HCM</sup> | <del>Soumya</del> |
| 140 | 161GCMD140 | SRI HARSHA B G     | Finance, HR, Marketing                         | Sri Harsha        |
| 141 | 161GCMD141 | SUBRAJEET NAYAK    | Marketing, Finance                             | Subrajeet         |
| 142 | 161GCMD142 | SUHAS H M          | Finance, Marketing, Banking                    | Suhas.H.M.        |
| 143 | 161GCMD143 | SUHASINI D         | Finance, Marketing, Banking                    | Suhasini          |
| 144 | 161GCMD144 | SUJAN KUMAR        | Finance, Marketing, Banking                    | Sujan             |
| 145 | 161GCMD145 | SUMA H S           | HR, Marketing                                  | Suma              |
| 146 | 161GCMD146 | SUMAN V            | Finance, Marketing, HR                         | Suman             |
| 147 | 161GCMD147 | SUMINDRA P DESAI   | Finance, Marketing, HR                         | Sumindra          |
| 148 | 161GCMD148 | SUMITH GOGI        | Finance, Marketing, Banking <sup>HR</sup>      | Sumith            |
| 149 | 161GCMD149 | SUNEEL K E         | Finance, Marketing                             | Suneel            |
| 150 | 161GCMD150 | SUNIL C H          | Finance, Marketing, Banking                    | Sunil             |
| 151 | 161GCMD151 | SUPRADA A S        | HR, Marketing, Entrepreneurship                | Suprada           |
| 152 | 161GCMD152 | SURESH KISHAN      | Marketing                                      | Suresh            |
| 153 | 161GCMD153 | SUSHMITHA R        | HR, Marketing and Finance                      | Sushmitha         |
| 154 | 161GCMD154 | SUSMITA SHETTY     | Finance, Marketing, HR, Banking                | Susmita           |
| 155 | 161GCMD155 | SWATHI M J         | Finance, HR, Marketing                         | Swathi            |

An 24  
 Mktg 28  
 HR - 22  
 BMS - 10

An - 17  
 Mktg - 16  
 HR - 10  
 BMS - 07

|     |            |                                |                                    |               |
|-----|------------|--------------------------------|------------------------------------|---------------|
| 156 | 161GCMD156 | SWATI KUMARI                   | Finance, Marketing, HR             | Swati         |
| 157 | 161GCMD157 | SWEETY SHARMA                  | Finance, Marketing, HR             | Sweety Sharma |
| 158 | 161GCMD158 | SWETHA SIVANKUTTY              | Finance, HR, Marketing             | Swetha        |
| 159 | 161GCMD159 | SYLVESTER S                    | Finance, Banking                   | Sylvester     |
| 160 | 161GCMD160 | T C SRAVANTHI                  | HR, Marketing, Health Care         | T C S         |
| 161 | 161GCMD161 | TEJAS CHANDRASHEKHAR PATIL     | HR, Marketing, Finance             | Tejas         |
| 162 | 161GCMD162 | TEJASWINI B A                  | HR, Finance, Marketing             | Tejaswini     |
| 163 | 161GCMD163 | TILAK KUMAR K                  | Finance & Marketing                | Tilak         |
| 164 | 161GCMD164 | VARUN S                        | Finance, Marketing, HR             | Varun         |
| 165 | 161GCMD165 | VASUDEVA S                     | Finance & Marketing, Banking       | Vasudeva      |
| 166 | 161GCMD166 | VEERABHADRAIAH B R             | Finance & Marketing, Banking       | Veera         |
| 167 | 161GCMD167 | VEERESH G ANDANI               | Finance, HR & Marketing, Banking   | Veeresh       |
| 168 | 161GCMD168 | VIBHA NAYAK K V                | Finance, Marketing, HR, Banking    | Vibha Nayak   |
| 169 | 161GCMD169 | VIJAY D GIRENNAVAR             | Finance, Marketing, Banking        | Vijay         |
| 170 | 161GCMD170 | VIKAS HEBBAL                   | Finance and Marketing              | Vikas         |
| 171 | 161GCMD171 | VIKAS V B                      | Finance, Human Resource, Marketing | Vikas         |
| 172 | 161GCMD172 | VINAYAKA MOHANA HEGDE          | Finance, Banking                   | Vinayaka      |
| 173 | 161GCMD173 | VINUTA B PATIL                 | Finance, HR, Marketing, Healthcare | Vinuta        |
| 174 | 161GCMD174 | VINUTA N M                     | Finance, Mktg, HR, Healthcare      | Vinuta        |
| 175 | 161GCMD175 | VISHWANATH M A                 | Finance, Marketing, Banking        | Vishwanath    |
| 176 | 161GCMD176 | VISHWANATH SHIVANAGOUDA KONNUR | Finance, Marketing, HR             | Vishwanath    |
| 177 | 161GCMD177 | WERNHER PETER DSILVA           | Finance, Human Resource, Marketing | Werner        |

Hem - 23 Finance - 153<sup>156</sup> HR - 120  
 Bkg - 2872 Mktg - 160 162



Attendance

| Sl. | Name of the Student         | Register No. | Signature       |
|-----|-----------------------------|--------------|-----------------|
| 1   | ABHINAVE R                  | 161GCMD001   |                 |
| 2   | ABHISHEK I                  | 161GCMD002   |                 |
| 3   | ABHISHEK K                  | 161GCMD003   |                 |
| 4   | ABHISHEK KASAL              | 161GCMD004   |                 |
| 5   | ABHISHEK MANERIKAR          | 161GCMD005   |                 |
| 6   | ADARSH PATIL LINGARAJ PATIL | 161GCMD006   |                 |
| 7   | ADITYA S NAVGIRE            | 161GCMD007   |                 |
| 8   | AKARSH                      | 161GCMD008   |                 |
| 9   | AKSHAY HIREKUDI             | 161GCMD010   |                 |
| 10  | AKSHAY PAI                  | 161GCMD011   |                 |
| 11  | AKSHITA S                   | 161GCMD012   |                 |
| 12  | AMOGHAVARA                  | 161GCMD013   |                 |
| 13  | AMRUTHA B A                 | 161GCMD014   |                 |
| 14  | ANIL GOUTHAM N K            | 161GCMD015   |                 |
| 15  | ANILKUMAR JADHAV            | 161GCMD016   |                 |
| 16  | ANUSHA H M                  | 161GCMD017   | Did not report. |
| 17  | APOORVA K K GURURAJ JOSHI   | 161GCMD019   |                 |
| 18  | ARBAZ SHAIK F R             | 161GCMD020   |                 |
| 19  | ARPITHA S                   | 161GCMD022   |                 |
| 20  | ASHWINI KUDVA K             | 161GCMD023   |                 |
| 21  | BHAGHYASHREE S              | 161GCMD025   | Did not report. |
| 22  | BUDDAPPANAVARA NAGARAJA     | 161GCMD026   |                 |
| 23  | C MANU                      | 161GCMD027   |                 |
| 24  | CHAGUVEER R                 | 161GCMD028   |                 |
| 25  | CHAITHRAKALA R              | 161GCMD029   |                 |

|    |                         |            |                 |
|----|-------------------------|------------|-----------------|
| 26 | CHAITRA K M             | 161GCMD030 | Chaitra         |
| 27 | CHANDEL UTKARSH V S     | 161GCMD032 | Chandel         |
| 28 | CHANDRIKA B K           | 161GCMD033 | K B             |
| 29 | DEEPIKA SINGH           | 161GCMD036 | Did not report- |
| 30 | DEVATHA YAGNIKA SHRAVYA | 161GCMD037 | Devanya         |
| 31 | DINESH L                | 161GCMD038 | D.L.            |
| 32 | DIWAKAR REDDY G         | 161GCMD039 | Diwakar         |
| 33 | E S MAYUR               | 161GCMD040 | E.S. Mayur      |
| 34 | GANAPATI HEGDE          | 161GCMD041 | Gh              |
| 35 | GAYATRI                 | 161GCMD042 | Gayatri         |
| 36 | GOWTHAM V               | 161GCMD043 | Attended        |
| 37 | GURURAJ PATIL           | 161GCMD044 | G.P.            |
| 38 | HARISHKUMAR RAMPUR      | 161GCMD045 | H.R.            |
| 39 | HARSHA BHAT             | 161GCMD046 | H.B.            |
| 40 | HEMANTA RAVI HEGDE      | 161GCMD047 | Hemanta         |
| 41 | JAYARAMA                | 161GCMD048 | J.R.            |
| 42 | JOEL JIJI               | 161GCMD049 | Joelji          |
| 43 | KAKARLA PRATHYUSHA DEVI | 161GCMD050 | Prathyusha      |
| 44 | KARNATI SAKETH REDDY    | 161GCMD051 | K.Saketh Reddy  |
| 45 | KAVITHA S G             | 161GCMD052 | Kavitha S.G.    |
| 46 | KAVYA R                 | 161GCMD053 | B. Kavya        |
| 47 | M ASHWIN RAO            | 161GCMD054 | M.A.R.          |
| 48 | MADAN P                 | 161GCMD055 | M.P.            |
| 49 | MADHUKAR S              | 161GCMD056 | Madhu S.        |
| 50 | MADHURA M               | 161GCMD057 | Madhura M.      |
| 51 | MAHIR R JAMKHANDI       | 161GCMD058 | Mahir           |
| 52 | MALLESHA M              | 161GCMD059 | Malletha M.     |
| 53 | MANJULA B S             | 161GCMD061 | M.B.S.          |

Anitha Desilva

Name of the Interviewer

Antina

Signature





Rashtreeya Sikshana Samithi Trust

## R V Institute of Management

Interview for Choosing the Specialisation - Finance

### Attendance

| Sl. | Name of the Student    | Register No. | Signature          |
|-----|------------------------|--------------|--------------------|
| 1   | MANOJ H                | 161GCMD062   | Manoj              |
| 2   | MANU T SAJJAN          | 161GCMD064   | Manu               |
| 3   | MARTIN SUMANTH         | 161GCMD065   | Martin             |
| 4   | MEGHANA P K            | 161GCMD067   | Meghana PK         |
| 5   | MEGHASHREE D           | 161GCMD068   | Meghashree         |
| 6   | MOHD MUSTAFA           | 161GCMD070   | Mohd Mustafa       |
| 7   | N SHIVA NAGENDRA       | 161GCMD071   | N Shiva            |
| 8   | NAGARAJA ANANDA NAVADA | 161GCMD073   | Nagaraja           |
| 9   | NAMRATHA N             | 161GCMD074   | Namratha N         |
| 10  | NAVYA M                | 161GCMD075   |                    |
| 11  | NEHA PASHA             | 161GCMD076   | Neha Pasha         |
| 12  | NIKHIL DEVARADDI       | 161GCMD077   | Nikhil Devaraddi   |
| 13  | NIKHITHA G             | 161GCMD078   | Nikhitha G.        |
| 14  | NIREEKSHA N S          | 161GCMD079   |                    |
| 15  | NISCHITH H G           | 161GCMD080   | Nischith H G       |
| 16  | NITHIN NAGENDRA HEGDE  | 161GCMD081   | Nithin             |
| 17  | P NAGABUSHANA REDDY    | 161GCMD082   | Pnagabushana Reddy |
| 18  | PALLAVI                | 161GCMD083   | Pallavi            |
| 19  | PALLAVI K V            | 161GCMD084   | Pallavi KV         |
| 20  | PALLAVI T R            | 161GCMD085   | Pallavi TR         |
| 21  | PALLAVI U              | 161GCMD086   | Pallavi U          |
| 22  | PAVITHRA M             | 161GCMD087   | Pavithra M         |
| 23  | PAWAN KUMAR            | 161GCMD088   | Pawan Kumar        |
| 24  | POOJA R                | 161GCMD089   | Pooja R            |
| 25  | POORNA T M             | 161GCMD090   | Poorna T M         |

|    |                             |            |             |
|----|-----------------------------|------------|-------------|
| 26 | PRADEEP KHOT                | 161GCMD091 |             |
| 27 | PRAMOD KUMAR C              | 161GCMD092 |             |
| 28 | PRASHANTH N                 | 161GCMD093 |             |
| 29 | PRASHANTHA S                | 161GCMD094 |             |
| 30 | PRAVEEN D                   | 161GCMD095 |             |
| 31 | PRIYA MUTALIK DESAI         | 161GCMD096 |             |
| 32 | PRIYAM CHIRANIA P           | 161GCMD097 |             |
| 33 | PRIYANKA K R                | 161GCMD098 |             |
| 34 | PRIYANKA P                  | 161GCMD099 |             |
| 35 | PRIYANKA V                  | 161GCMD100 |             |
| 36 | RACHANA SARASWATH           | 161GCMD102 |             |
| 37 | RAGHAVENDRA M R             | 161GCMD103 | Present     |
| 38 | RAJOLI MONICA               | 161GCMD104 |             |
| 39 | RAKESH BHATTACHARJEE        | 161GCMD105 |             |
| 40 | RAKSHIT V HUDED             | 161GCMD106 |             |
| 41 | RANJITHA U                  | 161GCMD107 |             |
| 42 | RASHMI KUMARI               | 161GCMD108 |             |
| 43 | RASHMIREKHA NAYAK           | 161GCMD109 |             |
| 44 | RAVISHANKARA B              | 161GCMD110 |             |
| 45 | ROHIT HALASUR               | 161GCMD111 |             |
| 46 | ROHIT KATTI                 | 161GCMD112 | Present     |
| 47 | S MOHINPASHA K SHOWKATH ALI | 161GCMD113 |             |
| 48 | SACHIN CHANDRU DEVADIGA     | 161GCMD114 |             |
| 49 | SADANAND R KAMAT            | 161GCMD116 |             |
| 50 | SAI TEJA S G                | 161GCMD117 |             |
| 51 | SALMAN BASITH M             | 161GCMD118 | No interest |
| 52 | SANGAM RAJ D                | 161GCMD119 |             |
| 53 | SANJAY KUMAR S              | 161GCMD120 |             |

Name of the Interviewer

Signature



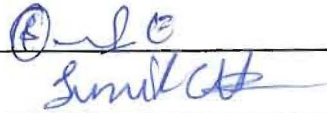
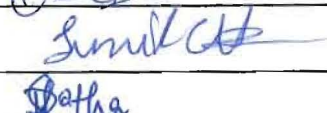





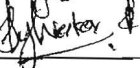




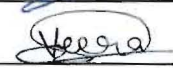




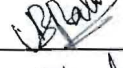
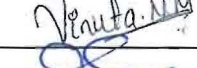

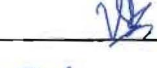

Rashtreeya Sikshana Samithi Trust

## R V Institute of Management

Interview for Choosing the Specialisation - Finance

### Attendance

| Sl. | Name of the Student  | Register No. | Signature        |
|-----|----------------------|--------------|------------------|
| 1   | SANTOSH VITHALRAO    | 161GCMD121   |                  |
| 2   | SARAVANAN S          | 161GCMD122 X | Ab               |
| 3   | SHAKTHIDARA S M      | 161GCMD123   |                  |
| 4   | SHARATH REDDY C R    | 161GCMD124   |                  |
| 5   | SHARATHKUMAR A K     | 161GCMD125 X | Ab               |
| 6   | SHAWN JOSHUA DSOUZA  | 161GCMD126   |                  |
| 7   | SHEBIN BABU GEORGE   | 161GCMD127   |                  |
| 8   | SHEKAR S             | 161GCMD128   |                  |
| 9   | SHIVAPRASAD JOSHI    | 161GCMD130   |                  |
| 10  | SHRADDHA H GUGALE    | 161GCMD131   |                  |
| 11  | SHRUTIULLAS PAWASKAR | 161GCMD132   |                  |
| 12  | SHUBHAJIT MALAKAR    | 161GCMD133 X | Ab               |
| 13  | SHWETA PRADHANE      | 161GCMD134   |                  |
| 14  | SHWETA R NADIGER     | 161GCMD135 X | Ab               |
| 15  | SKANDA S             | 161GCMD137   |                  |
| 16  | SONAM SHANKARGOUDA   | 161GCMD138   |                  |
| 17  | SOUMYA PADMAKAR      | 161GCMD139   |                  |
| 18  | SRI HARSHA B G       | 161GCMD140 X | Ab               |
| 19  | SUBRAJEET NAYAK      | 161GCMD141 X | Ab               |
| 20  | SUHAS H M            | 161GCMD142   | Suhas. H.M.      |
| 21  | SUHASINI D           | 161GCMD143   | Suhasini         |
| 22  | SUJAN KUMAR          | 161GCMD144   |                  |
| 23  | SUMAN V              | 161GCMD146   |                  |
| 24  | SUMINDRA P DESAI     | 161GCMD147   | Sumindra P Desai |
| 25  | SUMITH GOGI          | 161GCMD148   |                  |

|    |                                |              |   |
|----|--------------------------------|--------------|---|
| 26 | SUNEEL K E                     | 161GCMD149   |    |
| 27 | SUNIL C H                      | 161GCMD150   |    |
| 28 | SUSHMITHA R                    | 161GCMD153   |    |
| 29 | SUSMITA SHETTY                 | 161GCMD154   |    |
| 30 | SWATHI M J                     | 161GCMD155 ✓ | Present   |
| 31 | SWATI KUMARI                   | 161GCMD156   |    |
| 32 | SWEETY SHARMA                  | 161GCMD157   |    |
| 33 | SWETHA SIVANKUTTY              | 161GCMD158   |    |
| 34 | SYLVESTER S                    | 161GCMD159   |    |
| 35 | T C SRAVANTHI                  | 161GCMD160 ✗ | Ab.   |
| 36 | TEJAS CHANDRASHEKHAR PATIL     | 161GCMD161   |    |
| 37 | TEJASWINI B A                  | 161GCMD162   |    |
| 38 | TILAK KUMAR K                  | 161GCMD163 ✓ | Present   |
| 39 | VARUN S                        | 161GCMD164   |    |
| 40 | VASUDEVA S                     | 161GCMD165   |   |
| 41 | VEERABHADRAIAH B R             | 161GCMD166   |  |
| 42 | VEERESH G ANDANI               | 161GCMD167 ✓ | Present   |
| 43 | VIBHA NAYAK K V                | 161GCMD168   |  |
| 44 | VIJAY D GIRENAVAR              | 161GCMD169 ✓ | Present   |
| 45 | VIKAS HEBBAL                   | 161GCMD170   |  |
| 46 | VIKAS V B                      | 161GCMD171   |  |
| 47 | VINAYAKA MOHANA HEGDE          | 161GCMD172   |  |
| 48 | VINUTA B PATIL                 | 161GCMD173   |  |
| 49 | VINUTA N M                     | 161GCMD174   |  |
| 50 | VISHWANATH M A                 | 161GCMD175   |  |
| 51 | VISHWANATH SHIVANAGOUDA KONNUR | 161GCMD176   |  |
| 52 | WERNHER PETER DSILVA           | 161GCMD177   |  |
| 53 | MANULA B S                     | 161GCMD061   |   |

Name of the Interviewer

Manjunath. M.

Signature





Rashtreeya Sikshana Samithi Trust

**R V Institute of Management**

CA-17, 36<sup>th</sup> Cross, 26<sup>th</sup> Main, 4<sup>th</sup> 'T' Block, Jayanagar, Bangalore - 560041

Batch : 2016 - 18

Date : August 23, 2017

Max. Marks : 25

Time : 20 Minutes

Test for choosing Specialisation

Specialisation - Finance



|                         |  |
|-------------------------|--|
| Name of the Student     |  |
| Register Number         |  |
| Student Signature       |  |
| Invigilator's Name      |  |
| Invigilator's Signature |  |

|                       |  |
|-----------------------|--|
| Marks obtained        |  |
| Evaluator's Name      |  |
| Evaluator's Signature |  |

**Instructions to be followed by the student.**

1. Choose the correct answer for the questions asked by marking (✓) in the question paper booklet.
2. Any other methods used will be considered as invalid.
3. Choosing more than one answer will be considered as invalid.
4. Double marking or inappropriate marking will be considered as invalid.
5. Each question carries one mark.
6. No negative marking.
7. At the end of the test, return the question paper booklet to the invigilator.



## Specialisation – Finance

1. Under the accrual basis of accounting, revenues are reported in the accounting period when the
  - a. Cash is Received
  - b. Service or Goods have been delivered
  - c. Both
  - d. None of the above
  
2. Accounting is also defined as an 'Information System' because?
  - a. The function of accounting is to provide quantitative information, primarily financial in nature about economic entities.
  - b. It is a system which provides information.
  - c. Accounting provides required information for anyone seeking it.
  - d. All the above.
  
3. Company A sells Rs. 5,000 of merchandise on account to Company B with credit terms of "2/10 net 30". If company B remits a cheque, taking advantage of the discount offered, what is the amount of Company B's cheque?
  - a. Rs. 4,100.
  - b. Rs. 4,900.
  - c. Rs. 4,700.
  - d. Rs.5,000.
  
4. In a manufacturing company, inventory that is ready for sale is called
  - a. Raw materials.
  - b. Work in process.
  - c. Finished goods.
  - d. Store supplies.
  
5. When a lending institution is trying to assess whether a borrowing firm's management is trustworthy, it is focusing on which of the "Five Cs"?
  - a. Character
  - b. Capacity
  - c. Collateral
  - d. Conditions
  
6. A common size analysis implies :
  - a. Comparing firms having the same stock holders' equity
  - b. Expressing income side items as percentage of sale
  - c. Expressing balance sheet items as percentage of total assets.
  - d. b and c

7. The long run objective Financial Management is to
- Maximize earning per share
  - Maximize the value of the firm's common stock
  - Maximize return on investment
  - Maximize the market share
8. The market price of the share of a common stock is determined by :
- The board of Directors of the firm
  - The stock exchange on which the stock is listed
  - The president of the company
  - Individuals buying and selling of the stock
9. If an investor may have to sell a bond prior to maturity and interest rates have risen since the bond was purchased, the investor is exposed to :
- The coupon effect
  - Interest rate risk
  - A perpetuity
  - An indefinite maturity
10. To compute the required rate of return for equity in a company using the CAPM, it is necessary to know all of the following EXCEPT:
- The risk free rate
  - The beta for the firm
  - The earnings for the next time period
  - The market return expected for the time period
11. An offer by a firm to repurchase some of its own shares is known as :
- A DRIP
  - A self – tender offer
  - A reverse split
  - A bonus
12. Which are the mandatory documents for opening a bank account (KYC Norms)?
- Aadhar Card and Voter ID
  - Aadhar Card and PAN Card
  - PAN Card and Voter ID
  - Voter ID and Driving license.

13. Who is the richest Indian according to Forbes 2016?
- a. Lakshmi Mittal
  - b. Pallonji Mistry
  - c. Mukesh Ambani
  - d. Azim Premji
14. Any expense that gives benefit for a period of less than twelve months is called \_\_\_\_\_
- a. Capital Expense
  - b. Revenue Expense
  - c. Revenue Receipt
  - d. Deferred Expense
15. The following is (are) the type(s) of capital budgeting decision(s)
- a. Diversification
  - b. Replacements
  - c. Expansion
  - d. All of the above
16. The following are participants in the securities markets.
- a. Underwriters
  - b. Debenture Trustees
  - c. Venture Capital Funds
  - d. All of the above
17. Which of the following is the most suitable option for an investor with low risk appetite?
- a. Junk Bonds
  - b. Equities
  - c. Fixed Deposits
  - d. Derivatives
18. At the time of Initial Public Offer, in which type of issue price band is used?
- a. Fixed Price Method
  - b. Variable price Method
  - c. Book Building Method
  - d. None of the above
19. Which of the following funds invests solely in debt securities of very short maturities?
- a. Money Market Fund
  - b. Open-end fund
  - c. Bond fund
  - d. Growth fund
20. In Forex market Ask quote is for
- a. Seller
  - b. Buyer
  - c. Hedger
  - d. Speculator



21. Which of the following is NOT a characteristic of Joint Stock Company?

- a. Separate Legal Entity
- b. Limited Liability of shareholders
- c. Easy formation
- d. Common Seal

22. Which is the Regulatory body for the Insurance industry in India?

- a. RBI
- b. SEBI
- c. IRDA
- d. SEC

23. If the Present Value of cash inflows are greater than the Present Value of Cash outflows, the project would be

- a. Accepted
- b. Rejected with condition
- c. Rejected with approval
- d. Rejected

24. Which of the following is the test of the long term liquidity of a business?

- a. Interest Coverage Ratio
- b. Stock Turnover Ratio
- c. Operating Ratio
- d. Current Ratio

25. A manager who is responsible for only cost of company belongs to

- a. Cost Center
- b. Revenue Center
- c. Profit Center
- d. Investment Center



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Batch : 2016 - 18

Date : August 23, 2017

Max. Marks : 25

Time : 20 Minutes

### Test for choosing Specialisation Specialisation - Human Resources



|                         |  |
|-------------------------|--|
| Name of the Student     |  |
| Register Number         |  |
| Student Signature       |  |
| Invigilator's Name      |  |
| Invigilator's Signature |  |

|                       |  |
|-----------------------|--|
| Marks obtained        |  |
| Evaluator's Name      |  |
| Evaluator's Signature |  |

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## Specialization - HR

1. The actual achievements compared with the objectives of the job is
  - a) Job performance
  - b) Job evaluation
  - c) Job description
  - d) None of the above
  
2. Majority of the disputes in industries is (are) related to the problem of
  - a) Wages
  - b) Salaries
  - c) Benefits
  - d) All of the above
  
3. In an organisation initiating career planning, the career path model would essentially form the basis for \_\_\_\_\_
  - a) Placement
  - b) Transfer
  - c) Rotation
  - d) All of the above
  
4. The following type of recruitment process is said to be a costly affair.
  - a) Internal recruitment
  - b) External recruitment
  - c) Cost remains same for both types
  - d) Cost does not remains same for both types
  
5. The \_\_\_\_\_ programme is installed to understand the worth of a job.
  - a) Job evaluation
  - b) Job enrichment
  - c) Job Analysis
  - d) Job Costing
  
6. According to the Gratuity Act of 1972, when an employee quits the organisation, he/she is to be compensated with \_\_\_\_\_ average pay for every year of service completed.
  - a) 15 days
  - b) 20 days
  - c) 25 days
  - d) 30 days
  
7. The three important components in aligning business strategy with HR practice:
  - a) Business Strategy, Human Resource Practices, Organisational Capabilities
  - b) Marketing Strategy, Human Resource Practices, Organisational Capabilities
  - c) Business Strategy, Human Resource Practices, Organisational Structure
  - d) Marketing Strategy, Human Resource Practices, Organisational Structure

8. Focusing on core competencies means companies have the possibility of generating\_\_\_\_\_
- a) Human capital advantage
  - b) Larger profit margins
  - c) Better output
  - d) New staff
9. Redressal of employee grievances covers\_\_\_\_\_
- a) Equitable wages and salary system
  - b) Institutionalising an expeditious machinery for resolving employees grievances
  - c) Positive attitude towards employee grievances and readiness to help
  - d) Both (b) and (c)
10. Top management is interested in how human resource management is contributing to
- a) Value of organisation
  - b) Training of employees
  - c) Profit making
  - d) None of the above
11. Which is the objective of training?
- a) To arouse loyalty towards the institution
  - b) Awareness of the problems
  - c) Increase in employee morale, confidence skill & productivity
  - d) All of the above
12. Job analysis is a systematic procedure for securing and reporting information defining a
- a) Specific Product
  - b) Specific Job
  - c) Specific Goods or Service
  - d) All of the above
13. The \_\_\_\_\_ leadership style is an expression of the leader's trust in the abilities of his subordinates.
- a) Participative
  - b) Delegative
  - c) Authoritarian
  - d) Free Rein
14. Work attitudes can be reflected in an organization through \_\_\_\_\_
- a) Job satisfaction
  - b) Organizational commitment
  - c) Both 'A' and 'B'
  - d) None of the above

15. The two dimensions of leadership which emerged from the Leader Behaviour Description Questionnaire were 'consideration' and '\_\_\_\_\_':

- a) Energizing
- b) Initiating structure
- c) Deliberate
- d) Commanding

16. At the norming stage, the team is involved in defining\_\_\_\_\_

- a) Goals
- b) Roles
- c) Relations
- d) All of the above

17. Feature(s) of Maslow's need hierarchy theory is (are):\_\_\_\_\_

- a) Theory of human motives
- b) Classifies basic human needs in a hierarchy
- c) Theory of human motivation
- d) All of the above

18. One of the factors causing decrement in work is \_\_\_\_\_.

- a) Wages
- b) Fatigue
- c) Working hour
- d) All of the above

19. Attitude is the \_\_\_\_\_

- a) Tendency to react positively
- b) Tendency to react negatively
- c) Tendency to react in a certain way
- d) All of the above

20. The group\_\_\_\_\_ are more important to the group members than any financial incentive.

- a) Norms
- b) Values
- c) Both 'A' and 'B'
- d) None of the above

21. What is the other name for vertical job loading?

- a) Job analysis
- b) Job enrichment
- c) Job evaluation
- d) Job enlargement

22. Handling of crises by managers and employees reveals an organizational \_\_\_\_\_
- a) Culture
  - b) Society
  - c) Environment
  - d) Structure
23. The \_\_\_\_\_ teams are concerned with rotating tasks and assignments amongst its members.
- a) Self-managed
  - b) Self-styled
  - c) Self-motivated
  - d) Self-concerned
24. Which theory assumes that the manager's role is to pressure and control employees?
- a) Theory X
  - b) Theory Y
  - c) Theory Z
  - d) None of the above
25. Aim of a human resource supervisor is to support the
- a) employer-employee relationship
  - b) employee-employee relationship
  - c) employer-employer relationship
  - d) customer-employee relationship



## Specialisation : Marketing

1. Which of the following information forms available to the marketing manager can usually be accessed more quickly and cheaply than other information sources?
  - a. Marketing intelligence
  - b. Marketing research
  - c. Customer profiles
  - d. Internal databases
  
2. All of the following are considered to be drawbacks of local marketing EXCEPT :
  - a. It can drive up manufacturing and marketing costs by reducing economies of scale.
  - b. It can create logistical problems when the company tries to meet varied requirements.
  - c. It can attract unwanted competition.
  - d. It can dilute the brand's overall image.
  
3. Cognitive dissonance occurs in which stage of the buyer decision process model?
  - a. Need recognition
  - b. Information search
  - c. Evaluation of alternatives
  - d. Post purchase behavior
  
4. That the company that overlooks new and better ways to do things will eventually lose customers to another company that has found a better way of serving customer needs is a major tenet of:
  - a. Innovative marketing.
  - b. Consumer-oriented marketing.
  - c. Value marketing.
  - d. Sense-of-mission marketing.
  
5. The biggest or greatest amount of involvement in a foreign market comes through which of the following?
  - a. Exporting
  - b. Joint venturing
  - c. Licensing
  - d. Direct investment
  
6. A \_\_\_\_\_ is a good offered either free or at low cost as an incentive to buy a product.
  - a. Patronage reward
  - b. Spiff
  - c. Price pack
  - d. Premium
  
7. Setting call objectives is done during which of the following stages of the selling process?
  - a. Prospecting
  - b. Pre approach
  - c. Approach
  - d. Handling objections



8. Pricing to cover variable costs and some fixed costs, as in the case of some automobile distributorships that sell below total costs, is typical of which of the following pricing objectives?
- a. Current profit maximization
  - b. Product quality leadership
  - c. Market share leadership
  - d. Survival
9. In determining sales force size, when a company groups accounts into different size classes and then determines the number of salespeople needed to call on them the desired number of times, it is called the:
- a. Key-size approach.
  - b. Work-load approach.
  - c. Product-need approach.
  - d. Call-service approach
10. \_\_\_\_\_ is products bought by individuals and organizations for further processing or for use in conducting a business.
- a. Consumer products
  - b. Services
  - c. Industrial products
  - d. Specialty products
11. All of the following would be ways to segment within the category of psychographic segmentation EXCEPT
- a. Social class
  - b. Occupation
  - c. Lifestyle
  - d. Personality
12. \_\_\_\_\_ is a person within a reference group who, because of special skills, knowledge, personality, or other characteristics, exerts influence on others.
- a. facilitator
  - b. referent actor
  - c. opinion leader
  - d. social role player
13. \_\_\_\_\_ describes changes in an individual's behavior arising from experience.
- a. Modeling
  - b. Motivation
  - c. Perception
  - d. Learning
14. Concerns that the manufacturers of harmful products such as tobacco have influence on lawmakers to the detriment of the public interest is used as evidence of which criticism of marketing?
- a. Too much advertising
  - b. Too few social goods
  - c. Cultural pollution
  - d. Too much political power

15. The Internet evolved from a network created by during the 1960s.
- a. The Commerce Department
  - b. The Massachusetts Institute of Technology (MIT)
  - c. Northwestern University
  - d. The Defense Department
16. In terms of execution styles, a family seated at the dinner table enjoying the advertised product would be an example of which of the following types of advertising?
- a. Slice of life
  - b. Lifestyle
  - c. Mood or imagery
  - d. Personality symbol
17. A child in the United States is normally exposed to all of the following values EXCEPT :
- a. Achievement and success
  - b. Activity and involvement
  - c. Material comfort
  - d. Collectivism
18. \_\_\_\_\_ has contractual authority to sell a manufacturer's entire output.
- a. Selling agents
  - b. Rack jobbers
  - c. Manufacturer's agents
  - d. Purchasing agents
19. Sellers that handle their own exports are engaged in:
- a. Direct exporting
  - b. Indirect exporting
  - c. Licensing
  - d. Contract manufacturing
20. More and more salespeople are being evaluated and compensated based on different measures than in the past. All of the following are illustrations of those measures EXCEPT:
- a. Long-term customer satisfaction.
  - b. Competitive predatory pricing performance.
  - c. Full customer service.
  - d. Retention rates.

21. \_\_\_\_\_ includes practices such as overstating the product's features or performance, luring the customer to the store for a bargain that is out of stock, or running rigged contests.
- a. Deceptive promotion
  - b. Deceptive packaging
  - c. Deceptive pricing
  - d. Deceptive cost structure
22. The orange juice manufacturers know that orange juice is most often consumed in the mornings. However, they would like to change this and make the drink acceptable during other time periods during the day. Which form of segmentation would they need to work with and establish strategy reflective of their desires?
- a. gender segmentation
  - b. benefit segmentation
  - c. occasion segmentation
  - d. age and life-cycle segmentation
23. The typical method of retail operation used by supermarkets and catalog showrooms is called:
- a. Self-service retailing.
  - b. Limited-service retailing.
  - c. Full-service retailing.
  - d. Service-merchandiser.
24. \_\_\_\_\_ are computerized collections of information obtained from data sources within the company
- a. retrieval systems
  - b. marketing research reports
  - c. flow diagrams and PERT charts
  - d. internal databases
25. The total number of items that the company carries within its product lines refers to the of the product mix.
- a. width
  - b. depth
  - c. length
  - d. consistency



Rashtreeya Sikshana Samithi Trust  
**R V Institute of Management**  
Interview for Choosing the Specialisation - Marketing  
Marks List


| Sl. | Name of the Student   | Register No. | Test Marks | Personal Interview | Professional Interest | Future Plans | Total | Remarks   |  |
|-----|-----------------------|--------------|------------|--------------------|-----------------------|--------------|-------|---|--|
|     |                       |              | 25         | 25                 | 25                    | 25           | 100   |   |  |
| 1   | DARSHAN G             | 151GCMD035   | 13         | 18                 | 20                    | 20           | 71    | Good communication skills and Good subject Knowledge                                      |  |
| 2   | DEEPA SAVANT          | 151GCMD036   | 13         | 20                 | 19                    | 22           | 74    | Good Knowledge of the subject   |  |
| 3   | DILEEP V              | 151GCMD038   | 16         | 18                 | 18                    | 18           | 70    | Ideas are good, ability to innovate   |  |
| 4   | DIVYA BHAT            | 151GCMD039   | 13         | 0                  | 0                     | 0            | 13    | Not interested in Marketing   |  |
| 5   | DOMINIC DAVY          | 151GCMD040   | 17         | Absent             |                       |              |       |   |  |
| 6   | FARHEEN SHARIFF S     | 151GCMD041   | 13         | 18                 | 20                    | 22           | 73    | Good subject Knowledge  |  |
| 7   | GANGADHAR M           | 151GCMD043   | 10         | 16                 | 17                    | 18           | 61    | Good Knowledge of the subject and Suitable for Marketing Specialisation                   |  |
| 8   | GIRIJA SAI G          | 151GCMD044   | 12         | 17                 | 18                    | 19           | 66    | Can be considered for Marketing Specialisation  |  |
| 9   | GIRISH S              | 151GCMD045   | 12         | 18                 | 17                    | 18           | 65    | Good Knowledge of the subject and Suitable for Marketing Specialisation                   |  |
| 10  | GOWNI KARUNAKAR REDDY | 151GCMD046   | 16         | 19                 | 20                    | 21           | 76    | Ideas are good, ability to innovate and good communication skills                         |  |
| 11  | GOWTHAM S G V         | 151GCMD047   | 16         | 20                 | 20                    | 20           | 76    | Ideas are good, ability to innovate. He says Marketing helps in improving Family Business |  |
| 12  | GURU CHANDRAN R       | 151GCMD048   | 9          | 15                 | 17                    | 19           | 60    | Ideas are good, ability to innovate and good communication skills                         |  |
| 13  | HAMSAVENI V           | 151GCMD049   | 10         | 16                 | 18                    | 18           | 62    | Can be considered for Marketing Specialisation  |  |
| 14  | HEMALATHA S           | 151GCMD050   | 12         | 18                 | 18                    | 18           | 66    | Ideas are good, ability to innovate and good communication skills                         |  |
| 15  | HEMANTH KUMAR R       | 151GCMD051   | 17         | 19                 | 21                    | 22           | 79    | Ideas are good, ability to innovate. He says Marketing helps in improving Family Business |  |
| 16  | HIMANSHU PRASAD       | 151GCMD052   | 19         | 20                 | 22                    | 20           | 81    | Ideas are good, ability to innovate and good communication skills                         |  |
| 17  | JEEVOTHAM ASHOK PAI   | 151GCMD053   | 19         | 20                 | 19                    | 19           | 77    | Ideas are good, ability to innovate and good communication skills                         |  |
| 18  | JESWIN A JOHN         | 151GCMD054   | 16         | 20                 | 18                    | 22           | 76    | Civil Engineer. Wants to develop his family business. Good Knowledge in Marketing.        |  |
| 19  | KAMBY SHEKAR RAO      | 151GCMD055   | 5          | 18                 | 18                    | 19           | 60    | Ideas are good, ability to innovate and good communication skills                         |  |
| 20  | KANCHAN LAKRA         | 151GCMD056   | 11         | 17                 | 16                    | 17           | 61    | Average Knowledge, But keen in Marketing Specialisation.                                  |  |
| 21  | KARAN Y V             | 151GCMD057   | 16         | 17                 | 17                    | 17           | 67    | Needs core finance. But good in Marketing.  |  |
| 22  | KEERTHANA R           | 151GCMD059   | 10         | 20                 | 20                    | 20           | 70    | Ideas are good, ability to innovate and good communication skills                         |  |
| 23  | KOMAL GAHLOT          | 151GCMD060   | 15         | 17                 | 18                    | 18           | 68    | Good Knowledge of the subject   |  |

|    |                    |            |    |        |    |    |    |   |  |
|----|--------------------|------------|----|--------|----|----|----|---|--|
| 24 | KRANTHIRAJ KATGI   | 151GCMD061 | 16 | 20     | 19 | 19 | 74 | Good Knowledge of the subject and Suitable for Marketing Specilsation                                 |  |
| 25 | KRUTHIKA SHANKAR S | 151GCMD062 | 15 | 20     | 22 | 21 | 78 | Ideas are good, ability to innovate and good communication skills Suitable for Marketing              |  |
| 26 | LALITHA A S        | 151GCMD063 | 13 | 20     | 20 | 20 | 73 | Suitable for Marketing Specilsating   |  |
| 27 | LOKESH A S         | 151GCMD064 | 15 | 19     | 18 | 17 | 69 | Suitable for Marketing Specilsating   |  |
| 28 | MADHU GADAG        | 151GCMD065 | 8  | 16     | 17 | 19 | 60 | Average Knowledge, But keen in Finance Spelisation.   |  |
| 29 | MAHENDRA YADAV K L | 151GCMD066 | 8  | Absent |    |    |    |   |  |
| 30 | MAJGE SANTOSH      | 151GCMD067 | 17 | 20     | 21 | 22 | 80 | Ideas are good, ability to innovate and good communication skills Suitable for Marketing.             |  |
| 31 | MALADRI V          | 151GCMD068 | 13 | 20     | 18 | 19 | 70 | Prefence Core Finance if offered otherwise Finance and marketing. Suitable for Finance and Marketing. |  |

Name of the Interviewers

Signature of the Interviewers

1. N.Suresh



2. N.Nagasubba Reddy

