



Rashtreeya Sikshana Samithi Trust  
R. V. INSTITUTE OF MANAGEMENT  
CA-17, 36<sup>TH</sup> CROSS, 26<sup>TH</sup> MAIN, 4<sup>TH</sup> T BLOCK, JAYANAGAR, BANGALORE – 41

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## INDUSTRY READINESS AND CARRER DEVELOPMENT PROGRAMME

The institute provides Career development programmes for the students of III semester mainly to enhance their existing knowledge and also to build up a stronger career in their respective discipline.

The programmes are designed in the areas related to

1. Career Development and pre placement Talks
2. Interactions with Corporate Trainers
3. Industry Mentorship
4. Faculty Career Counselling

1. **Career development** requires students to execute job searches, practice interview skills, and resume/cover letter building. Students and trainees must find a current job posting similar or related to their ideal career. Career development programmes will help the students to prepare a resume and cover letter specifically for that position and submit the same to the placement Department. Further, students can get the feel of “mock interview” for the current job opening. Students and trainees are able to obtain experience in critical areas and lesser known jobs. Informational interviews allow students and trainees to develop skills related to networking. Students are required to identify and contact an individual who currently has their ideal or similar career and perform an informational interview. Students are encouraged to ask about the necessary education and experiences required from an individual within their desired field. Not

*Payal Bhalal*



only does the student learn about requirements for their ideal career from the interviewee, they are able to practice other skills related to professionalism including personal appearance, etiquette, and communication. Pre-placement talk is provided where in the representative from industry visit the campus and interact with the students. Generally 1-2 hours of interactions take place between the industry person's representatives and students

2. **Interactions with Corporate Trainer's** is generally arranged on Saturday's for the students where in trainers from service's industry interact with our students related to their chosen career.

3. **Industry mentorship** facilitates industry and Academia interactions. It also Understand the current trends & challenges in industry. Reinforce theoretical concepts with practical insights, analyse specific situations as a case study, suggest research based solutions, receive inputs for other professional programs being offered by academia. This is designed to give the students of RVIM the necessary exposure to the practical perspective and industry orientation which are essential in today's corporate environment, in order to help their smooth transition from the campus to the corporate world. Through this sessions, the students would be able to:

- Understand the various processes in the organization at the grass root level, i.e., the operational aspects.
- Develop the required expertise and suitability for corporate career.
- Develop a thorough understanding of how to portray themselves as thorough professionals.
- Develop industrial relevant competencies to help them perform well in their respective stream of work.

4. **Faculty Career Counselling** is given utmost importance in the entire academic process. The mentors meet the mentees at the regular intervals during the course of the programme to discuss career their aspirations, career goals. The mentor will provide all the knowledge and expertise in developing and shaping their mentees career.

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### INDUSTRY READINESS AND CARRER DEVELOPMENT PROGRAMME

Career Counseling provided for the students is given below as per the details & records available in the Institute.

#### Datasheet for the year 2013-2018

Year	Semester	Number of sessions	Total Number of students
2017-2019	2 <sup>nd</sup> Semester	2	172
	3 <sup>rd</sup> Semester	32	168
2016-2018	2 <sup>nd</sup> Semester	2	177
	3 <sup>rd</sup> Semester	14	177
2015-2017	1 <sup>st</sup> Semester	2	174
	2 <sup>nd</sup> Semester	5	174
	3 <sup>rd</sup> Semester	13	167
2014-2016	2 <sup>nd</sup> Semester	1	151
	3 <sup>rd</sup> Semester	5	148
2013-2015	3 <sup>rd</sup> Semester	5	158
	4 <sup>th</sup> Semester	4	158
2012-2014	3 <sup>rd</sup> Semester	3	164

Submitted By,

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Placement Officer

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### Career Counseling 2017-2018

Sl. No.	Semester	Date	Name of the Resource Person	Topic	Name of the agencies involved with contact details	Total no. of students Attended	Total no of students
1	II Semester (2017-2019)	26-May-2018	Mr. Vignesh	Resume Writing	Vinod Prabhu Managing Director Seven Sense Talent Solutions 991 684 7774	171	172
2	II Semester (2017-2019)	9-Jun-2018	Mr. Vignesh	Resume Writing	Vinod Prabhu Managing Director Seven Sense Talent Solutions 991 684 7774	168	172
3	III Semester (2017-2019)	8-Sep-2018	Ms. Sapna	Soft skill -GD	Vinod Prabhu Managing Director Seven Sense Talent Solutions 991 684 7776	168	168
4	III Semester (2017-2019)	22-Sep-2018	Ms. Sapna	Mock GD	Vinod Prabhu Managing Director Seven Sense Talent Solutions 991 684 7778	170	168
5	III Semester (2017-2019)	22-Sep-2018	Ms. Sapna	Mock GD	Vinod Prabhu Managing Director Seven Sense Talent Solutions 991 684 7780	165	168
6	III Semester (2017-2019)	29-Sep-2018	Ms. Sahana	Mock GD	Vinod Prabhu Managing Director Seven Sense Talent Solutions 991 684 7781	171	168
7	III Semester (2017-2019)	29-Sep-2018	Ms. Sapna	Mock GD	Vinod Prabhu Managing Director Seven Sense Talent Solutions 991 684 7782	162	168
8	III Semester (2017-2019)	29-Sep-2018	Ms. Sahana	Mock GD	Vinod Prabhu Managing Director Seven Sense Talent Solutions 991 684 7783	174	168
9	III Semester (2017-2019)	29-Sep-2018	Ms. Sapna	Mock GD	Vinod Prabhu Managing Director Seven Sense Talent Solutions 991 684 7784	164	168
10	III Semester (2017-2019)	29-Sep-2018	Ms. Sahana	Mock GD	Vinod Prabhu Managing Director Seven Sense Talent Solutions 991 684 7785	163	168
11	III Semester (2017-2019)	29-Sep-2018	Ms. Sapna	Mock GD	Vinod Prabhu Managing Director Seven Sense Talent Solutions 991 684 7786	151	168
12	III Semester (2017-2019)	1-Oct-2018	Ms. Sahana	Mock GD	Vinod Prabhu Managing Director Seven Sense Talent Solutions 991 684 7787	154	168



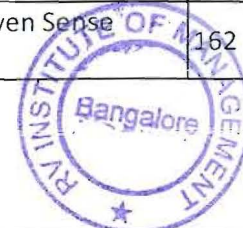
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### Career Counseling 2017-2018

Sl. No.	Semester	Date	Name of the Resource Person	Topic	Name of the agencies involved with contact details	Total no. of students Attended	Total no of students
13	III Semester (2017-2019)	1-Oct-2018	Ms. Sapna	Mock GD	Vinod PrabhuManaging DirectorSeven Sense Talent Solutions991 684 7788	171	168
14	III Semester (2017-2019)	1-Oct-2018	Ms. Sahana	Mock GD	Vinod PrabhuManaging DirectorSeven Sense Talent Solutions991 684 7789	139	168
15	III Semester (2017-2019)	2-Oct-2018	Ms. Sapna	Mock GD	Vinod PrabhuManaging DirectorSeven Sense Talent Solutions991 684 7790	149	168
16	III Semester (2017-2019)	2-Oct-2018	Ms. Sahana	Mock GD	Vinod PrabhuManaging DirectorSeven Sense Talent Solutions991 684 7791	161	168
17	III Semester (2017-2019)	2-Oct-2018	Ms. Sapna	Mock GD	Vinod PrabhuManaging DirectorSeven Sense Talent Solutions991 684 7792	152	168
18	III Semester (2017-2019)	2-Oct-2018	Ms. Sahana	Mock GD	Vinod PrabhuManaging DirectorSeven Sense Talent Solutions991 684 7793	149	168
19	III Semester (2017-2019)	2-Oct-2018	Ms. Sapna	Mock GD	Vinod PrabhuManaging DirectorSeven Sense Talent Solutions991 684 7794	167	168
20	III Semester (2017-2019)	2-Oct-2018	Ms. Sahana	Mock GD	Vinod PrabhuManaging DirectorSeven Sense Talent Solutions991 684 7795	166	168
21	III Semester (2017-2019)	3-Oct-2018	Ms. Sapna	Mock PI	Vinod PrabhuManaging DirectorSeven Sense Talent Solutions991 684 7796	161	168
22	III Semester (2017-2019)	3-Oct-2018	Ms. Sahana	Mock PI	Vinod PrabhuManaging DirectorSeven Sense Talent Solutions991 684 7797	159	168
23	III Semester (2017-2019)	3-Oct-2018	Ms. Sapna	Mock PI	Vinod PrabhuManaging DirectorSeven Sense Talent Solutions991 684 7798	151	168
24	III Semester (2017-2019)	3-Oct-2018	Ms. Sahana	Mock PI	Vinod PrabhuManaging DirectorSeven Sense Talent Solutions991 684 7799	162	168



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### Career Counseling 2017-2018

Sl. No.	Semester	Date	Name of the Resource Person	Topic	Name of the agencies involved with contact details	Total no. of students Attended	Total no of students
25	III Semester (2017-2019)	3-Oct-2018	Ms. Sapna	Mock PI	Vinod Prabhu Managing Director Seven Sense Talent Solutions 991 684 7800	171	168
26	III Semester (2017-2019)	3-Oct-2018	Ms. Sahana	Mock PI	Vinod Prabhu Managing Director Seven Sense Talent Solutions 991 684 7801	168	168
27	III Semester (2017-2019)	6-Oct-2018	Ms. Sapna	Mock PI	Vinod Prabhu Managing Director Seven Sense Talent Solutions 991 684 7802	168	168
28	III Semester (2017-2019)	6-Oct-2018	Ms. Sahana	Mock PI	Vinod Prabhu Managing Director Seven Sense Talent Solutions 991 684 7803	164	168
29	III Semester (2017-2019)	6-Oct-2018	Ms. Sapna	Mock PI	Vinod Prabhu Managing Director Seven Sense Talent Solutions 991 684 7804	165	168
30	III Semester (2017-2019)	6-Oct-2018	Ms. Sapna	Mock PI	Vinod Prabhu Managing Director Seven Sense Talent Solutions 991 684 7805	170	168
31	III Semester (2017-2019)	27-Oct-2018	Mr. Vignesh	Resume Writing	Vinod Prabhu Managing Director Seven Sense Talent Solutions 991 684 7810	164	168
32	III Semester (2017-2019)	27-Oct-2018	Mr. Vignesh	Life Skills @ Corporate	Vinod Prabhu Managing Director Seven Sense Talent Solutions 991 684 7811	156	168
33	III Semester (2017-2019)	3-Nov-2018	Mr. Vignesh	Life Skills @ Corporate	Vinod Prabhu Managing Director Seven Sense Talent Solutions 991 684 7818	161	168
34	III Semester (2017-2019)	24-Nov-2018	Mr. Vinod	Career Objective	Vinod Prabhu Managing Director Seven Sense Talent Solutions 991 684 7810	162	168



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### INDUSTRY READINESS AND CARRER DEVELOPMENT PROGRAMME

Soft Skill Development and Outbound Training provided for the students are given below as per the details & records available in the Institute.

#### Datasheet for the year 2013-2018

Year	Semester	Number of sessions	Total Number of students
2017-2019	1 <sup>st</sup> Semester	4	172
	2 <sup>nd</sup> Semester	24	172
	3 <sup>rd</sup> Semester	10	168
2016-2018	1 <sup>st</sup> Semester	16	177
	2 <sup>nd</sup> Semester	6	177
	3 <sup>rd</sup> Semester	5	177
2015-2017	1 <sup>st</sup> Semester	2	174
	2 <sup>nd</sup> Semester	7	174
	3 <sup>rd</sup> Semester	2	167
2014-2016	1 <sup>st</sup> Semester	5	151
	2 <sup>nd</sup> Semester	11	151
	3 <sup>rd</sup> Semester	5	148
2013-2015	3 <sup>rd</sup> Semester	3	158
2012-2014	3 <sup>rd</sup> Semester	3	164

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### Soft Skill Training 2017-2018

Sl. No.	Semester (Batch)	Date	Name of the Resource Person	Topic	Name of the agencies involved with contact details	Subject	Total no. of students Attended	Total no of students
1	II Semester (2017-2019)	22-Mar-18	Mr. Vinay	Introduction to Excel Basics	Vinay 9986557674 Project manager at Caterpillar	Excel Training	169	172
2	II Semester (2017-2019)	23-Mar-18	Mr. Vinay	Introduction to Excel Basics	Vinay 9986557674 Project manager at Caterpillar	Excel Training	170	172
3	II Semester (2017-2019)	24-Mar-18	Mr. Vinay	Basic Performance & Functions	Vinay 9986557674 Project manager at Caterpillar	Excel training	171	172
4	II Semester (2017-2019)	24-Mar-18	Mr. Manikanta	Grooming ,Etiquete	Namburi Manikanta Campus Recruitment Lead-TWI mnamburi@thoughtworks.com 9108444548	Soft skills	160	172
5	II Semester (2017-2019)	24-Mar-18	Mr. Manikanta	Grooming ,Etiquete	Namburi Manikanta Campus Recruitment Lead-TWI mnamburi@thoughtworks.com 9108444548	Soft skills	168	172
6	II Semester (2017-2019)	24-Mar-18	Mr. Ravi Chandra	Short Cut	M.RaviChandra 9844777375/ 9739588866 <chandhumrc@gmail.com> Team-Lead at TCS	Aptitude	170	172
7	II Semester (2017-2019)	24-Mar-18	Mr. Ravi Chandra	Short Cut	M.RaviChandra 9844777375/ 9739588866 <chandhumrc@gmail.com> Team-Lead at TCS	Aptitude	172	172
8	II Semester (2017-2019)	26-Mar-18	Mr. Vinay	Text Manipulation funtion	Vinay 9986557674 Project manager at Caterpillar	Aptitude	168	172
9	II Semester (2017-2019)	07-Apr-18	Mr. Ravi Chandra	Ratio & Proportions	M.RaviChandra 9844777375/ 9739588866 <chandhumrc@gmail.com> Team-Lead at TCS	Aptitude	168	172



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### Soft Skill Training 2017-2018

Sl. No.	Semester (Batch)	Date	Name of the Resource Person	Topic	Name of the agencies involved with contact details	Subject	Total no. of students Attended	Total no of students
10	II Semester (2017-2019)	07-Apr-18	Ms.Sushma & Ms. Ayesha	Business Etiquette & Dining Etiquette	Vinod Prabhu Managing Director Seventh Sense Talent Solutions 991 684 7774	Soft skills	170	172
11	II Semester (2017-2019)	20-Apr-18	Mr. Manikanta	Email writing skills & Etiquette	Namburi Manikanta Campus Recruitment Lead-TWI mnamburi@thoughtworks.com 9108444548	Soft skills	171	172
12	II Semester (2017-2019)	20-Apr-18	Mr. Manikanta	Business & Corporate Etiquette	Namburi Manikanta Campus Recruitment Lead-TWI mnamburi@thoughtworks.com 9108444548	Soft skills	172	172
13	II Semester (2017-2019)	20-Apr-18	Mr. Ravi Chandra	Ratio & Proportions	M.RaviChandra 9844777375/ 9739588866 <chandhumrc@gmail.com> Team-Lead at TCS	Aptitude	168	172
14	II Semester (2017-2019)	21-Apr-18	Mr. Ravi Chandra	Time ,Speed & Distance	M.RaviChandra 9844777375/ 9739588866 <chandhumrc@gmail.com> Team-Lead at TCS	Aptitude	164	172
15	II Semester (2017-2019)	21-Apr-18	Ms.Sushma & Ms. Ayesha	Office Etiquette	Vinod Prabhu Managing Director Seventh Sense Talent Solutions 991 684 7774	Soft skills		172
16	II Semester (2017-2019)	28-Apr-18	Ms.Sushma & Ms. Ayesha	Time Management	Vinod Prabhu Managing Director Seventh Sense Talent Solutions 991 684 7775	Soft skills	172	172
17	II Semester (2017-2019)	28-Apr-18	Mr. Ravi Chandra	Time ,Speed & Distance	M.RaviChandra 9844777375/ 9739588866 <chandhumrc@gmail.com> Team-Lead at TCS	Aptitude	168	172
18	II Semester (2017-2019)	28-Apr-18	Ms.Sushma & Ms. Ayesha	Time Management	Vinod Prabhu Managing Director Seventh Sense Talent Solutions 991 684 7775	Soft skills	171	172
19	II Semester (2017-2019)	19-May-18	Mr. Ravi Chandra	Average	M.RaviChandra 9844777375/ 9739588866 <chandhumrc@gmail.com> Team-Lead at TCS	Aptitude	150	172



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### Soft Skill Training 2017-2018

Sl. No.	Semester (Batch)	Date	Name of the Resource Person	Topic	Name of the agencies involved with contact details	Subject	Total no. of students Attended	Total no of students
20	II Semester (2017-2019)	19-May-18	Ms.Sushma & Ms. Ayesha	Leadership Skills	Vinod Prabhu Managing Director Seventh Sense Talent Solutions 991 684 7774	Soft skills	168	172
21	II Semester (2017-2019)	26-May-18	Mr. Ravi Chandra	Calender	M.RaviChandra 9844777375/ 9739588866 <chandhumrc@gmail.com> Team-Lead at TCS	Aptitude	168	172
22	II Semester (2017-2019)	09-Jun-18	Mr. Ravi Chandra	Men & Work	M.RaviChandra 9844777375/ 9739588866 <chandhumrc@gmail.com> Team-Lead at TCS	Aptitude	172	172
23	II Semester (2017-2019)	23-Jun-18	Mr.Vignesh	Communication Enhancement & Goal Setting	Vinod Prabhu Managing Director Seventh Sense Talent Solutions 991 684 7774	Soft skills	172	172
24	II Semester (2017-2019)	24-Jun-18	Mr.Vignesh	Communication Enhancement & Goal Setting	Vinod Prabhu Managing Director Seventh Sense Talent Solutions 991 684 7775	Soft skills	168	172
25	III Semester (2017-2019)	08-Sep-18	Sahana	Aptitude Ages	Vinod Prabhu Managing Director Seventh Sense Talent Solutions 991 684 7775	Aptitude	162	168
26	III Semester (2017-2019)	22-Sep-18	Mr. Ravi Chandra	Simplication and BODMAS	M.RaviChandra 9844777375/ 9739588866 <chandhumrc@gmail.com> Team-Lead at TCS	Aptitude	172	168
27	III Semester (2017-2019)	22-Sep-18	Mr. Ravi Chandra	Simplication and BODMAS	M.RaviChandra 9844777375/ 9739588866 <chandhumrc@gmail.com> Team-Lead at TCS	Aptitude	168	168
28	III Semester (2017-2019)	22-Sep-18	Sahana	Aptitude Data Sufficiency	Vinod Prabhu Managing Director Seventh Sense Talent Solutions 991 684 7777	Aptitude	167	168
29	III Semester (2017-2019)	22-Sep-18	Sahana	Aptitude Data Sufficiency	Vinod Prabhu Managing Director Seventh Sense Talent Solutions 991 684 7779	Aptitude	171	168
30	III Semester (2017-2019)	29-Sep-18	Mr. Ravi Chandra	Number and ages	M.RaviChandra 9844777375/ 9739588866 <chandhumrc@gmail.com> Team-Lead at TCS	Aptitude	162	168



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Sl. No.	Semester (Batch)	Date	Name of the Resource Person	Topic	Name of the agencies involved with contact details	Subject	Total no. of students Attended	Total no of students
31	III Semester (2017-2019)	29-Sep-18	Mr. Ravi Chandra	Number and ages	M.RaviChandra 9844777375/ 9739588866 <chandhumrc@gmail.com> Team-Lead at TCS	Aptitude	160	168
32	III Semester (2017-2019)	06-Oct-18	Mr. Ravi Chandra	percentage	M.RaviChandra 9844777375/ 9739588866 <chandhumrc@gmail.com> Team-Lead at TCS	Aptitude	156	168
33	III Semester (2017-2019)	06-Oct-18	Mr. Ravi Chandra	percentage	M.RaviChandra 9844777375/ 9739588866 <chandhumrc@gmail.com> Team-Lead at TCS	Aptitude	172	168
34	III Semester (2017-2019)	11-Oct-18	Ramya	Grooming, First Impression and Body Language	Image Consultant	Soft skills	162	168
35	I Semester (2018-2020)	17-Oct-18	Sushma	Time Management	Vinod PrabhuManaging DirectorSeventh Sense Talent Solutions991 684 7806	Soft skills	174	180
36	I Semester (2018-2020)	27-Oct-18	Bhargavi	Goal Setting	Vinod PrabhuManaging DirectorSeventh Sense Talent Solutions991 684 7807	Soft skills	172	180
37	I Semester (2018-2020)	27-Oct-18	Bhargavi	Communication Enhancement	Vinod PrabhuManaging DirectorSeventh Sense Talent Solutions991 684 7808	Soft skills	171	180
38	I Semester (2018-2020)	27-Oct-18	Mona	Goal Setting	Vinod PrabhuManaging DirectorSeventh Sense Talent Solutions991 684 7809	Soft skills	152	180
39	I Semester (2018-2020)	27-Oct-18	Mona	Communication Enhancement	Vinod PrabhuManaging DirectorSeventh Sense Talent Solutions991 684 7810	Soft skills	154	180



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