ORIGINAL FOR RECIPIENT



Quiklm Private Limited

1st Floor, Suchitra Properties, No.63/2, 18th Cross Near Margosa Road, Malleswaram Karnataka +91 9845005732

rajesh@quiklrn.com

GSTIN: 29AAACQ4382J1Z2 CIN: U72900KA2016PTC095098

Tax Invoice

BILL TO

R V Institute of Management CA No. 17, 26th Main, 36th 4th T Block, Javanagar, Bangalore, Karnataka 560041 India

State Code: 29

GSTIN: 29AAATR0758AIZP

PLACE OF SUPPLY

29 - Karnataka

SHIP TO

R V Institute of Management CA No. 17, 26th Main, 36th Cross, 4th T Block, Javanagar, Bangalore, Karnataka 560041 State Code: 29

INVOICE NO. 1359 DATE 13/10/2021 **DUE DATE 12/11/2021** TERMS Net 30

NO	HSN/SAC	ACTIVITY	QTY	RATE	TAX	AMOUNT
1	998313	Quiklrn Knowledge Mgmt Platform (Service No. 3000113) 9971 Subscription Services 2nd Installment (Nov 2021 - July 2022)	1	1,44,000.00	18.0% GST	1,44,000.00

Orginal Invoice

PO No. / Version - 3300005607 / 0 Purchase Order Date - 29.06.2021

Bank Details

Acount Name: Quiklrn Private Limtied

Bank: HDFC Bank Limited A/c No: 50200021458421 IFSC Code: HDFC0004076 SUBTOTAL 1,44,000.00 CGST @ 9% on 144000.00 SGST @ 9% on 144000.00 TOTAL 1,69,920.00 INR 1,69,920.00 **BALANCE DUE**



12,960.00

12,960.00



#63/2, 1st Floor Suchitra Properties, 18th Cross, Near Margosa Road, Malleshwaram, Bengaluru 560055, Karnataka, India

Dated: 22th Feb 2021

Reference: QL/RVIM/2021/001

To;

Dr. Purushottam Bung

Director

R V Institute of Management CA No. 17, 26th Main, 36th Cross, 4th T Block, Jayanagar, Bangalore, Karnataka 560041

Subject: Proposal for Quiklrn Adaptive Learning Platform

Respected Director Sir,

Please find enclosed our proposal for renewal of Quiklrn Adaptive Learning Platform deployment platform in your college - R V Institute of Management.

In the last two years Quiklrn Learning Management system has been adopted very well by both students and faculties of the institute. Majority of the faculties adopted the online teaching tools to ensure teaching-learning is not disrupted due to the prolonged Covid19 pandemic.

The platform was used extensively for various academic activities. Some of the key areas of work and outcomes are as follows –

- 100% enrollment of all faculties and students into the platform with course mapping.
- Total of 242 course packs or e-content have been shared by faculties in forms of PPTs, Chapter PDFs, Articles, e-books and Videos.
- Total of 3273 downloads done by students of the various content available on the platform.
- 660Hrs of aggregate learning and reading time spent by students on the shared content.
- Internal Assessments conducted on the platform through Quiz and Assignments

Page 1 of 7

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All these activities have been achieved through great effort and cooperation from the RVIM faculties as well as continuous support by the Quiklrn team.

For this new academic year we propose to provide focused Project Management Services with regular reporting, with an objective of improving the platform usage to help in teaching learning, CO-PO calculation and effectively implement the new functionalities introduced in the platform.

New Services and Functionalities offered on the Platform

CO-PO Module and Course File Creation: As per the NAAC and NBA requirements, a CO-PO attainment calculation and Course File creation module has been added to the platform. This will enable faculties to do proper CO-PO mapping for their courses, calculate attainment levels and generate a comprehensive course file. This will facilitate automation of the process and standardization of reports creation across courses.

Content Upload Monitoring and Reporting: Students have made tremendous use of the content shared by the faculties on Quiklrn. The platform aggregates all the learning material into one place and provides a great learning experience for the students through an App interface with many new learning assisting tools.

Quiklrn also provides statistics of which content is used how much and by whom giving an analytical understanding of the student learning behavior across courses and semesters and helps in identifying Slow and Fast students much in advance.

This academic year we propose to facilitate complete course material upload on the platform in a more structured and engaging way. This will be enable by proper tracking of the content upload and Quarterly reporting of the status and utilization.

Online Assignments: It is important to assess students on a continuous basis through tests and Assignments and record the data in a structured fashion This helps to know if the students are understanding the subject and are studying regularly and also identify slow and fast students much in advance of the university exams.

Only MCQ based assessment is not sufficient for management students. Therefore, a new functionality of Hand written assignment submission has been added into QuikIrn enabling a comprehensive evaluation.

Faculties can now create assignments, seek report submission, Case study analysis, group project submissions online in PDF, PPT or Video format on the platform and



evaluate it online as well as give a feedback to the students directly through the platform.

Offline Quizzes: It is difficult to evaluate students understanding during Self Study time or to ensure that they come prepared to the class for Case study discussions. To enable the faculties to do so, Quiklrn has created a new function of Offline Quizzing, which can be inserted inside the course content. Post every Unit or Case Study, the faculties can insert few questions to test students understanding and gauge if the students are reading the course material and coming prepared to the class. Although the quizzes will be offline but the marks scored by each student, are relayed to the faculties.

Mentoring: Student mentoring and counselling is an integral part of any academic program. It helps improve student performance and engagement through the course and an opportunity to improve program outcomes through career counselling. It is also a mandatory requirement by accreditation agencies. However due to lack of regular information on mentees and structured approach it becomes a difficult task for the mentors. Quikrn maps mentors and mentee in the system allowing mentoring faculties to track the performance of their mentee and provide guidance regularly.

Feedback: Regular course feedback can be collected on the platform and structured reports can be generated with data analysis.

Automation of Report Generation and distribution: The system provides automatic generation of Report cards post examinations and distribution of the same to students, parents, guardians as well as campus mentors through Email. This keeps the students updated of their aggregate performance and improve it to obtain required outcomes. The report card formats and content can be customized according to institute requirements

The Other functionalities provided earlier remain the same and will continue for this year.



Table 1: Quiklrn Platform Components

Offering #	License Type	No of Licenses	Monthly License fee/license	License Duration	Total Subscription Fee
Item A.1	Knowledge Management Platform	360	INR 39.6	16 Months	INR 2,28,096/-
Item A.2	On-line Quiz	360	INR 10.4	16 Months	INR 59,904/-
	Taxes	GST @ 18%			INR 51,840/-
	Total				INR 3,39,840/-

Payment Process

The amount of INR 3,39,840/- is for a License duration of Seventeen Months, from March 2021 to July 2022, as mentioned in Table 1.

Monthly license fee is in line with the annual license fee of INR 475 for Knowledge management Platform and INR 125 for the Online Quiz Service.

The payment can be made in two installments as stated below-

Payment Process	Amount	Time of Billing
Installment 1	INR 1,69,920/-	March 2021
Installment 2	INR 1,69,920/-	August 2021

The new academic year has already been enrolled and has been using the platform since September. This proposal provides platform license till 30th June 2022, post which the agreement will need to be renewed for further use.



We will be happy to provide any further clarification required. Look forward to your recommendation and approval.

Sincerely,

Omboor Lin Quiklrn, Transformation Partner

nupoor@quiklrn.com



Annexure 1

Quiklrn Platform Services for 2021-2022 for RVIM

In Campus Services and Hand holding Scope

- User management including creation of the departments, courses, course allocation of relevant departments and users
- Enable all the faculty members though One to One Sessions to upload the content and make the content available seamlessly to the students
- Enable all the faculty members to create question banks, quiz set up and quiz results management
- Quarterly reports will be created by the Quiklrn team on the deployment stages and progress and submitted to the Principal for review and taking remedial measures.

Quiklrn's Licensed components:

Quiklrn license subscription will include the following

- Quiklrn APP interface for the Faculty members and students.
- Dedicated Content Portal interface for Faculty members to upload lecture notes and learning artefacts in the bookstore (Qstore).
- Multi-tier Encryption (Digital Right Management services) to protect RVIMs' learning assets and prevent any unauthorized access.
- RVIM's own notification system to faculty member to communicate with the students, using APP notifications.
- Portal access to faculty includes access to Quiz and Assessment systems and Marks and reporting system
- Private cloud storage facility for all the RVIM faculty members
- Multi-channel help-desk messaging access to Quiklrn team which includes, email, telephone and WhatsApp

Subscription fees: The subscription fees provides RVIM with the Quiklrn platform services, and includes the Licensed components mentioned below along with support.

Page 6 of 7	



Quiklrn Premium Subscription Terms

- Campus License Offering: The platform (includes Items A1, A2, as mentioned in Table 1) can be used for all the courses for academic year 2021-2022.
- Faculty Licenses up to 120
- License term: Annual
- Billing: 100% in advance annually.
- Payment term: Within 15 days of billing
- Taxes: Extra as applicable



Rashtreeya Sikshana Samithi Trust

R.V.INSTITUTE OF MANAGEMENT

CA-17, 36TH CROSS, 26TH MAIN, 4TH T BLOCK, JAYANAGAR, BANGALORE –41 Ph: 080-26547048 Fax: 26654920; <u>URL:rvim.edu.in</u>; Email: <u>contact@rvim.edu.in</u>

Ref:939/RVIM/MBA/2018-19

To
The Hon. Secretary,
Rashtreeya Sikshana Samithi Trust,
Jayanagar,
Bangalore – 560 011

Respected Sir,



Date: 19.02.2019



Subject: Requisition for implementation of QUIKLRN (Leaning Management Systems) platform from II Sem & IV Sem onwards.

With regard to the above subject, we wish to bring to your kind notice that, we have already used the trial version of Quiklrn platform during 1st Sem and found it very useful to the students and faculty members in terms of:

- 1. Real time aggregating and dissiminating the contents
- 2. Making the content available 24 X 7
- 3. Conducting online assessments/quizes
- 4. Knowing the progress of the students with regard to learning which is made lot easier and flexible.
- 5. As it is cloud base we can upload huge information in form of text, audio and video.
- 6. No additional infrastructure is required

RVCE has already implemented this learning management platform for the academic year 2018-19 at approved rates of Rs.600/- per student (excluding GST) and an additional amount Rs.125/- per student (excluding GST) for online assessment. Thus total amount for 360 students at RVIM is estimated at Rs. 2, 61,000.00(Two Lakhs Sixty One Thousand Only) + 18% GST to be paid in two equal installments.

Please find enclosed copy of purchase order from RVCE, proposal received from Quiklrn and usage report of trial version at RVIM for your kind perusal.

As there is a lot of thrust on usage of ICT (Information of Communication Techonology) in the teaching –learning evaluation process by the accreditation process bodies, it will help us there also.

For your kind consideration & approval

Dr.Purushottam Bung

Professor and Director

Ne: 6337

Pl. procen it

20/2

RASHTREEYA SIKSHANA SAIVIITHI TRUST



R.V.COLLEGE OF ENGINEERING

(Autonomous Institution affiliated to Visvesvaroya Technological University, Belagavi)
Approved by All India Council for Technical Education, New Delhi

RVCE 1160 2018 - 2019 Tuesday, July 31, 2018

PURCHASE ORDER

To. Quiklin Private Limited 55/2 Shiva Apartments 17th Cross Malleshwaram Bangalore – 560055 Karnataka, India

Dear Sir.

Subject: Implementation of "QUIKLRN PLATFORM" for the Academic Year 2018-2019-Reg

Kind Attn: Mr.Rajesh Saha. (M) 9845005732; Email: rajesh@quiklrn.com

Ref:

- 1. Final round of discussions held on 11th July 2018:
- 2. Approval from RSST #2678 dated 24th July 2018;

With Reference to the above, we wish to bring to your notice that your proposal towards implementing Quiklin Platform at RVCE premises for the first year students of 2018-2019 admission has been approved as per the terms and conditions mentioned below.

Duration of the period: one year from the date of issue of PO. Academic year 2018-2019;

The particulars are given below:

	the state of the s	C	ost Indicates Annua	al Subscription
##	Particulars	No. of Students	Cost per Student	Amount (Rs)
1.	Knowledge Management Platform	1,060*	Rs 600.00	6.36.000.00
.)	Online Assessment Platform and Automation of report reperation and distribution	1,060*	Rs 125.00	1.32,500.00
		otal Amount (Rs)	Rs 725 00	7 68,500.00
		GST = 18%	R= 130 50	1.38,330.00
		Grand Total (Rs)	Rs 855 50	9.06.830.00
	(Rupees Nine lakhs six	thousand eight	hundred and thirty	only)

^{*}As per actuals.

Quillrn

Anik Saha, 16th February 2019

R.V. Institute of Management(RVIM) plans to embark upon digital transformation with the objective of engaging and empowering learning. Quiklrn platform will be deployed in the academic years 2018-19 and 2019-20 for First Year & Second year students of MBA course, to support this digital transformation. The advent of 4G, cloud services and personal devices like Laptops/Desktops/Tablets/Mobiles etc. is making learning anywhere and anytime a reality and students are ready to embrace this change.

Quiklrn is a Personal Knowledge Management System that allows students to store their individual learning paths, and recall and cross-reference contents across semesters or whenever needed – anytime anywhere. Learning is no longer limited to the walls of the classroom. Technology enabled learning provides an opportunity to tap resources and expertise anywhere in the world, starting from within the RVIM community (faculty members and subject matter experts). The Quiklrn platform provides a conducive environment for technology enabled learning, by providing the students with relevant content from the RVIM community and other publicly available study material like, case studies videos and articles and relevant internet resource and at the same time minimizing the distraction caused by the internet.

Quiklrn team will collaborate extensively with the RVIM faculty members, for the preliminary usage period. So that the, RVIM faculty members and their respective teaching assistants (if any) will be familiar with the platform and are able to use to Quiklrn platform effectively to disseminate contents securely (using the Quiklrn encryption services) to the students.

Benefits for the students

Quiklrn is designed to encourage self-determined learning, allowing student research and concept learning from relevant resources starting from within the RVIM faculty – thereby creating a student centric learning environment.

Benefits for the faculty

Quiklrn platform captures the learning behavior of individual students and allows to take assessment, and measure them against the planned learning outcomes. This will help the faculty members to focus on student outcomes, assessing programme and learning outcomes.

Benefit for the institute

RVIM embraces technology enabled learning environment, which is environment friendly. RVIM is able to engage with every student in a technology enabled way that enhances his/her learning capacity and capability with the goal of producing quality managers and leaders who are well-prepared for contributing towards tomorrow's innovations.

Quiklrn proposes the following

- RVIM's Agreement with Quiklrn for commercial rollout:, Quiklrn team will be working with faculty members to enable the learning, using Quiklrn from upcoming semester starting March 2019 and academic year 2019-20. This will help students and faculty members to further get familiarized with the platform, and move to 100% e-content from 2018-19 academic year.
- Platform Support Quiklrn is supported in all Android/iOS and Windows 10 devices like tablets/Laptops/Desktops/mobiles or iPads/iPhones etc. Students will have 2 device access and they will be concurrently able access the content from 2 devices of their choice.
- Integrated performance assessment, Quiklrn has an add-on assessment module, which allows faculty members to conduct assessments and quiz. The platform allows such assessment questions to be mapped to specific course outcome(s), which automates the program outcome measurements across the sections. The platform support randomization of questions and options, allowing a unique quiz / assessment for every student.

The Transformational approach – Quiklrn is suggesting a phased / modular approach for bringing in this digital transformation

Evaluation Phase (October 2018 – Jan 2019): Evaluation phase was conducted for 90 days. Students' adoption was 90%+ across 1st year MBA students. A detailed report was shared with RVIM management.

Commercial Implementation Phase (Post Evaluation Period starting March 2019): The formal commercial deployment across all departments of RVIM based on mutually agreed commercial terms between Quiklrn and RVIM will start from March 2019 onwards.

Quiklrn Subscription.

The Quiklrn Platform is being offered as Software as a Service (SaaS), from the Quiklrn Cloud. There is no infrastructure which is needed to be deployed in RVIM, to enable these services. The Quiklrn platform, is designed to leverage the existing IT infrastructure (mainly LAN or WIFI) deployed in the RVIM, for faculty members and students to access the Quiklrn Portal or APP. The Quiklrn SaaS functionalities are enabled remotely, and requires "Zero Additional IT Infrastructure and No Administration" from the RVIM IT team.

Quiklrn's Licensed components:

Quiklrn license subscription will include the following

- Quiklrn APP interface for the Faculty members and students.
- Dedicated Content Portal interface for Faculty members to upload lecture notes and learning artifacts in the college's private bookstore (store in the app).
- Multi-tier Encryption (Digital Right Management services) to protect RVIM's learning assets and prevent any unauthorized access.
- RVIM's own notification system for faculty members to communicate with the students, using APP notifications.
- Dedicated storage space (up to 10 TB maximum capacity per RVIM) for the RVIM to host the learning repository.
- Compute infrastructure services, for Content Storage services, Database services and Application services along with Encrypted Content Delivery Network Services.
- Hand-holding to help Faculty Members build the content on the Quiklrn platform and introduce the Quiklrn platform one-time to the students.
- Provide the students with a customized e-welcome kit for the Quiklrn platform.
- Multi-channel help-desk messaging access to Quiklrn team which includes, email, webchat and WhatsApp etc. Quiklrn APP interface for the Faculty members and students.
- Quiz and assessment engine that faculty can use to create tests, assignments for students.
- Lesson Plan/Session Plan and Timetable can be used for planning sessions

The detailed solution components and functionalities, which are a part of this Quiklrn SaaS subscription is provided in Key Solution Components and backend Infrastructure sections of this document.

Subscription fees

The subscription fees provides RVIM with the Quiklrn platform services, and includes the Licensed components mentioned above.

Quiklrn Premium Subscription

• Students license subscription: up to =< 1000 students

Billing: Half yearly in advance

• Payment term: Within 30 days of billing

• Taxes: Extra as applicable

License usage measurement: Additional student licenses beyond minimum 500 students' licenses will be measured in the last week of the current / running half yearly terms. The billing amount for the next term will be calculated based on the new student email ids registered on the Quiklrn platform. The new student license count will be applicable from the new half yearly term.

Offering #	License Type	Licensed for # Students	Annual Subscription
Item 1	Premium	Up to =< 1000 students	INR. 600 /student.
Item 2	Assessment Module	Up to =<1000 students	INR 125 / student



RVIM Usage Report, Dec 31st 2018

Quiklrn Implemented at RVIM: Context Setting

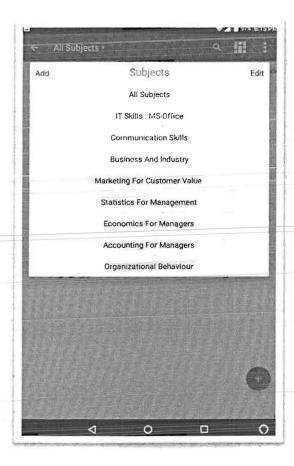
- Quiklrn Implementation started last week of Oct 2018
- Quiklrn Implemented only for 1st Year, Semester 1 students of 2018-19 batch
- · Implementation Includes using following,
 - Knowledge Management Platform
 - Quiz and Assessments
 - Notification System
- All screenshots taken from RVIM Instance of QuikIrn Application



Logging into Private Instance of RVIM

RVI M Store : Faculty Content





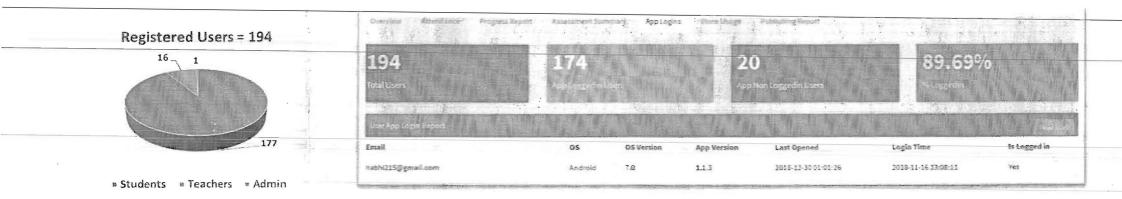


Content Recommended and Recent Activities

Subjects Allocated

RVIM Private Store - Faculty Content

Overall Usage Observations and Platforms Used

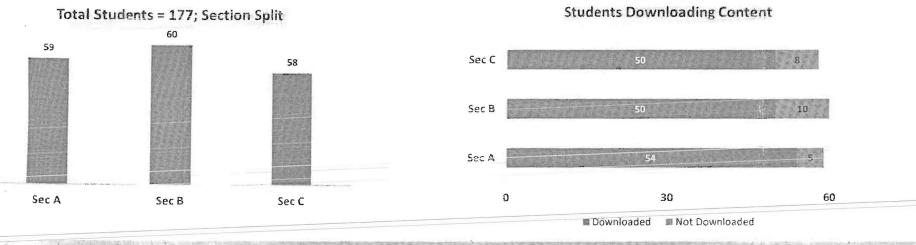


~90% of users logged in Quiklrn platform; Users include Students and Faculty both

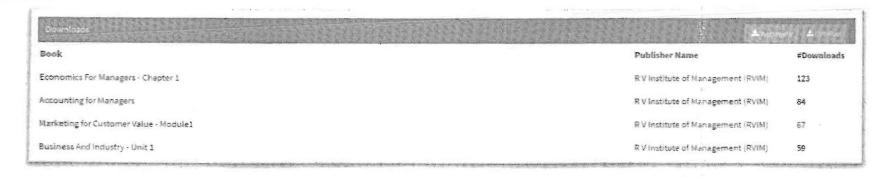
Email	os	OS Version	App Version
utpalnaik1995@gmail.com	Windows	10.0.17134.472	1.1.2.0
soujanyarhegde313@gmail.com	Android	5.1.1	1.1.3
sagarika9ab@gmail.com	Android	7.1.2	1.1.3
swapnifchougale4321@gmail.com	Android	5.1.1	1.1.3
kirankumar012395@gmail.com	ios	12.1	1.0.11

Students using Android/iOS / Windows 10 platforms

Sectionwise Usage Report

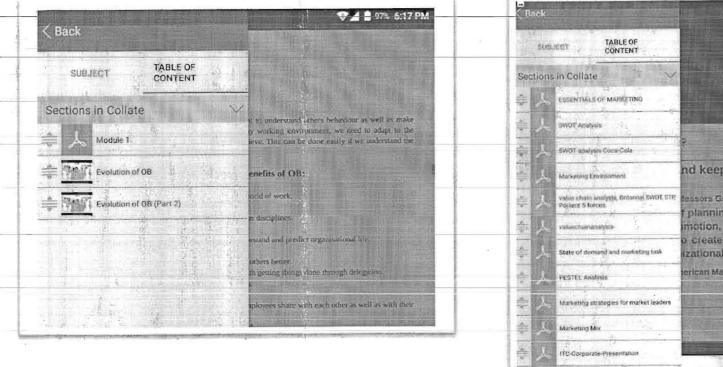


87% of Students (of 177) Downloading Contents

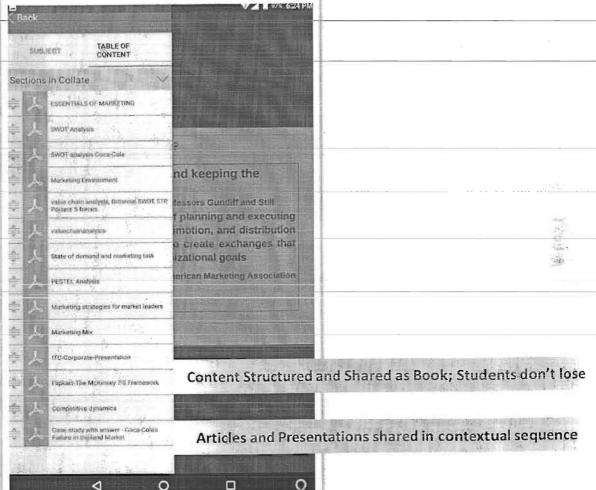


Economics, Accounting, Marketing Content tops downloading Trend

Content Dissemination



Multimedia Content: Presentations, Video together shared in sequence



Reading Pattern

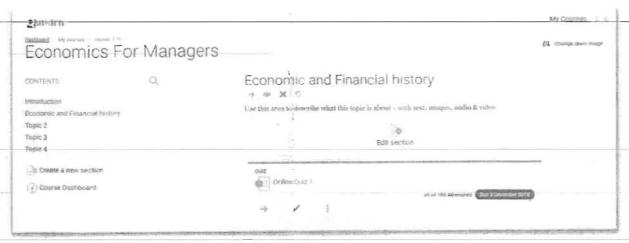
Reading The Control of the Control o			
Book	Publisher Name	#Hours Viewed	#Pages Turned
Reference Material - Marketing for Customer Value	R V Institute of Management (RVIM)	15.1061	1083
Marketing For Customer Value - Unit 1	R V Institute of Management (RVM)	13.5619	1174
Communication Skills	RV Institute of Management (RVIII)	10.0325	1399
Marketing for Customer Value - Module 1	R V Institute of Management (RVIM)	8.4772	1049
Marketing for Customer Value - Module 2 & Module 3	R V Institute of Nanagement (RVIII)	3.5475	449

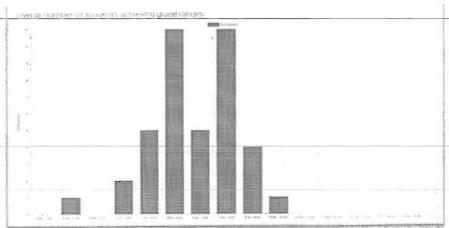
Students' Reading Behavior tracked using Time Spent and Pages gone through

email	▼ name	book	chapter	v time_spe v pa	ageview -
kaushikdattaa@gmail.com	may.	Reference Material - Marketing for Customer Value		6.9339	511
kaushu2318@gmail.com	Kaushik Bl	na Marketing For Customer Value - Unit 1		4.3325	224
pannagahnhedse@gmail.com	Pannaga H	Marketing For Customer Value - Unit 1		3.4453	217
sunilrs8686@gmail.com		Marketing For Customer Value - Unit 1	S .	2.8625	310
neerajprabhubusy@gmail.com	Neeraj pra	t Reference Material - Marketing for Customer Value	r — Time — Mine an file ≥ ₩ E —	2.5572	45
md.moin4563@gmail.com		Communication Skills	Communication for Business	1.8369	233
swaroopbj1997@gmail.com	Swaroop	Marketing For Customer Value - Unit 1		1.6567	130
sowjanyabhatb1997@gmail.com		Marketing for Customer Value - Module 2 & Module	3 Creating customer value	1.3839	161
g.sangitha25@gmail.com	Your name	Reference Material - Marketing for Customer Value		1.3792	58.
swapnilchougale4321@gmail.com	Swapnil Cl	Marketing for Customer Value - Module1	ESSENTIALS OF MARKETING	1.3567	139
mamathagowda:s1711998@gmail.	com	Communication Skills	Communication for Business	1.2906	164
utpalnaik1995@gmail.com		Reference Material - Marketing for Customer Value	Reference Material	1.1397	19

Details of each student's reading pattern, time spent on chapter(s) can be extracted

Quiz and Assessment Conducted





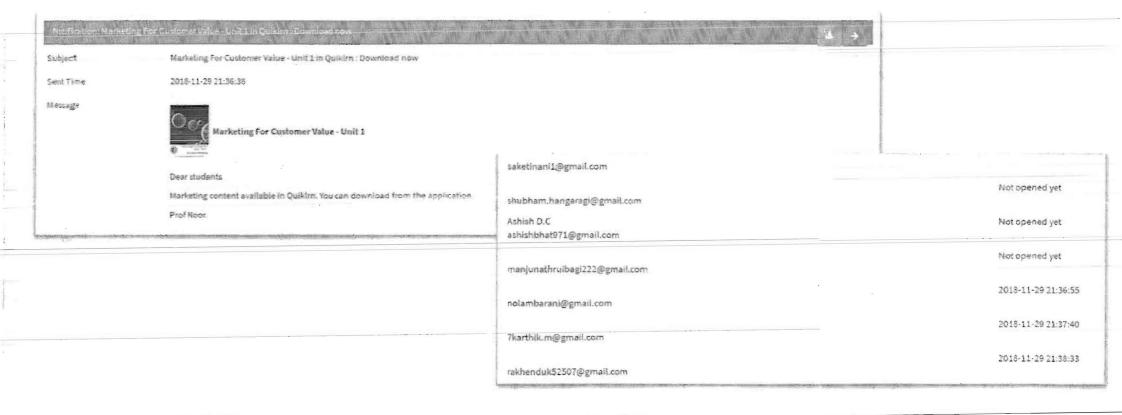
First name / Sumaine	Email address	State	Started on	Completed	Time taken	Grade/15.00	Q. 1 /1.00		Q. 3 /1.00	Q. 4 /1.00	Q. 5 /1.00
The state of the s	Les de la company			Account to	6	The same	134			NEW SOL	331
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	,		3	3	101						
page.kp26@gmail.com Unknown Review attempt	palju kp26@gmail.com	Fminted	2018 4:95 PM		mens 49 secs	6.00	× 0.00	1.80	× 0.00	√ 1,00	√ 1.80
Mour name Unknown Herdings attempt	sucharth087@gmallcOhi	Fit shied	S December 2018,439 PM (2)	3 Depember 2918-4/40 PM	9 mins 57 secs	5.00	× o by	¥ 1.00	*200	¥400	14 3.60
05akshaym@gmail.com Unknown	05akshaym-2gmail.com	Emistred		3 December 2018-4:40	mins 14	7.00	., 1.00	x 0.00	× 0.00	₩ 0.00	√ 1.0k

In-Class Quiz conducted in Economics in Sec B

Student wise Quiz Report Extracted and Automatic Grading done

Class Performance tracked; can be compared across sections

Notification Sent and Tracking



Notification sent by Professor after Content Uploading

Tracking students whoever seen it or not even opened

Support Requested

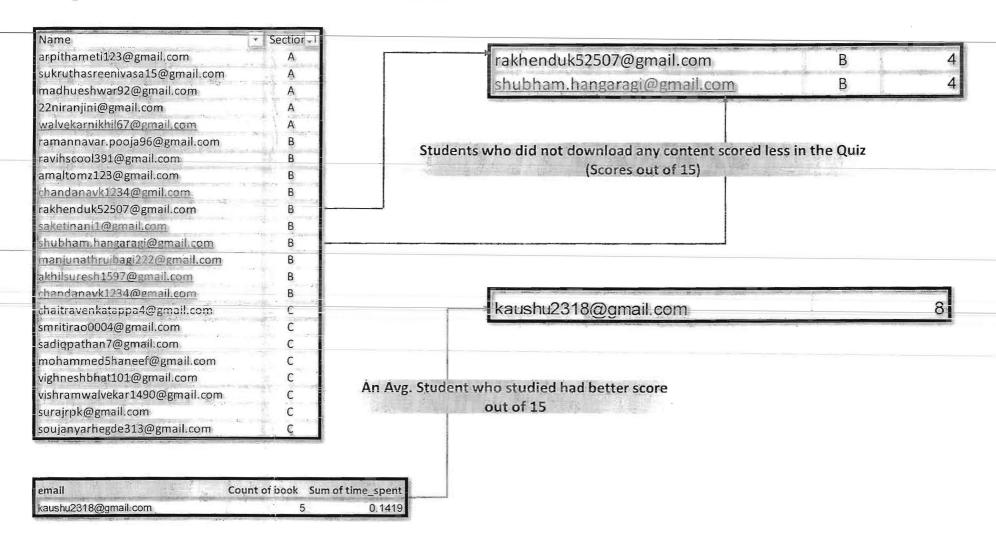
Quiklrn as Digital Knowledge Management Partner for RVIM

RVIM's Formal Partnership with Quiklrn from upcoming semesters of 1st and 2nd yr of MBA

Request for Testimonials

Thank You

Tracking Students for Economics Content Download and Quiz scores





Quiklrn QL-RVIM_INVOICE1240

Nupoor <nupoor@quiklrn.com>

9 July 2021 at 15:49

To: "accounts.rvim@rvei.edu.in" <accounts.rvim@rvei.edu.in>, "director.rvim@rvei.edu.in" <director.rvim@rvei.edu.in> Cc: Rajesh Saha <rajesh@quiklrn.com>

Dear Sir

Sharing the invoice for the First installment of the Quiklrn platform services for the year 2021. PFA the same and request to process it at the earliest.

Thank you Kind regards Nupoor

Get Outlook for Android

QL-RVIM_INVOICE1240.pdf 2110K

Alce

ORIGINAL FOR RECIPIENT



Quiklrn Private Limited

1st Floor,Suchitra Properties, No.63/2, 18th Cross Near Margosa Road, Malleswaram Karnataka +91 9845005732 rajesh@quiklrn.com

GSTIN: 29AAACQ4382J1Z2 CIN: U72900KA2016PTC095098

BILL TO

R V Institute of Management CA No. 17, 26th Main, 36th Cross, 4th T Block, Jayanagar, Bangalore, Karnataka 560041 India

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29 - Karnataka

SHIP TO

R V Institute of Management CA No. 17, 26th Main, 36th Cross, 4th T Block, Jayanagar, Bangalore, Karnataka 560041 India State Code: 29 INVOICE NO. 1240

DATE 08/07/2021

DUE DATE 07/08/2021

TERMS Net 30

998313

Quiklrn Knowledge Mgmt Platform (Service No.

3000113) 9971 Subscription Services 1-1st Installment (March - Oct 2021) 1,44,000.00

18.0%

1,44,000.00

GST

Orginal Invoice

PO No. / Version - 3300005607 / 0 Purchase Order Date - 29.06.2021

Bank Details

Acount Name: Quiklrn Private Limtied

Bank: HDFC Bank Limited A/c No: 50200021458421 IFSC Code: HDFC0004076 SUBTOTAL CGST @ 9% on 144000.00 SGST @ 9% on 144000.00

TOTAL BALANCE DUE 1,44,000.00 44000.00 12,960.00 12,960.00 1,69,920.00

INR 1,69,920.00





#63/2, 1st Floor Suchitra Properties, 18th Cross, Near Margosa Road, Malleshwaram, Bengaluru 560055, Karnataka, India

Dated: 22th Feb 2021

Reference: QL/RVIM/2021/001

To:

Dr. Purushottam Bung Director

R V Institute of Management CA No. 17, 26th Main, 36th Cross, 4th T Block, Jayanagar, Bangalore, Karnataka 560041

Subject: Proposal for Quiklrn Adaptive Learning Platform

Respected Director Sir,

Please find enclosed our proposal for renewal of Quiklrn Adaptive Learning Platform deployment platform in your college - R V Institute of Management.

In the last two years Quiklrn Learning Management system has been adopted very well by both students and faculties of the institute. Majority of the faculties adopted the online teaching tools to ensure teaching-learning is not disrupted due to the prolonged Covid19 pandemic.

The platform was used extensively for various academic activities. Some of the key areas of work and outcomes are as follows –

- 100% enrollment of all faculties and students into the platform with course mapping.
- Total of 242 course packs or e-content have been shared by faculties in forms of PPTs, Chapter PDFs, Articles, e-books and Videos.
- Total of 3273 downloads done by students of the various content available on the platform.
- 660Hrs of aggregate learning and reading time spent by students on the shared content.
- Internal Assessments conducted on the platform through Quiz and Assignments

Page 1 of 7

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All these activities have been achieved through great effort and cooperation from the RVIM faculties as well as continuous support by the Quiklrn team.

For this new academic year we propose to provide focused Project Management Services with regular reporting, with an objective of improving the platform usage to help in teaching learning, CO-PO calculation and effectively implement the new functionalities introduced in the platform.

New Services and Functionalities offered on the Platform

CO-PO Module and Course File Creation: As per the NAAC and NBA requirements, a CO-PO attainment calculation and Course File creation module has been added to the platform. This will enable faculties to do proper CO-PO mapping for their courses, calculate attainment levels and generate a comprehensive course file. This will facilitate automation of the process and standardization of reports creation across courses.

Content Upload Monitoring and Reporting: Students have made tremendous use of the content shared by the faculties on Quiklrn. The platform aggregates all the learning material into one place and provides a great learning experience for the students through an App interface with many new learning assisting tools.

Quiklrn also provides statistics of which content is used how much and by whom giving an analytical understanding of the student learning behavior across courses and semesters and helps in identifying Slow and Fast students much in advance.

This academic year we propose to facilitate complete course material upload on the platform in a more structured and engaging way. This will be enable by proper tracking of the content upload and Quarterly reporting of the status and utilization.

Online Assignments: It is important to assess students on a continuous basis through tests and Assignments and record the data in a structured fashion This helps to know if the students are understanding the subject and are studying regularly and also identify slow and fast students much in advance of the university exams.

Only MCQ based assessment is not sufficient for management students. Therefore, a new functionality of Hand written assignment submission has been added into QuikIrn enabling a comprehensive evaluation.

Faculties can now create assignments, seek report submission, Case study analysis, group project submissions online in PDF, PPT or Video format on the platform and



evaluate it online as well as give a feedback to the students directly through the platform.

Offline Quizzes: It is difficult to evaluate students understanding during Self Study time or to ensure that they come prepared to the class for Case study discussions. To enable the faculties to do so, Quiklrn has created a new function of Offline Quizzing, which can be inserted inside the course content. Post every Unit or Case Study, the faculties can insert few questions to test students understanding and gauge if the students are reading the course material and coming prepared to the class. Although the quizzes will be offline but the marks scored by each student, are relayed to the faculties.

Mentoring: Student mentoring and counselling is an integral part of any academic program. It helps improve student performance and engagement through the course and an opportunity to improve program outcomes through career counselling. It is also a mandatory requirement by accreditation agencies. However due to lack of regular information on mentees and structured approach it becomes a difficult task for the mentors. Quikrn maps mentors and mentee in the system allowing mentoring faculties to track the performance of their mentee and provide guidance regularly.

Feedback: Regular course feedback can be collected on the platform and structured reports can be generated with data analysis.

Automation of Report Generation and distribution: The system provides automatic generation of Report cards post examinations and distribution of the same to students, parents, guardians as well as campus mentors through Email. This keeps the students updated of their aggregate performance and improve it to obtain required outcomes. The report card formats and content can be customized according to institute requirements

The Other functionalities provided earlier remain the same and will continue for this year.



Table 1 : Quiklrn Platform Components

Offering #	License Type	No of Licenses	Monthly License fee/license	License Duration	Total Subscription Fee
Item A.1	Knowledge Management Platform	360	INR 39.6	16 Months	INR 2,28,096/-
Item A.2	On-line Quiz	360	INR 10.4	16 Months	INR 59,904/-
	Taxes	GST @ 18%			INR 51,840/-
	Total				INR 3,39,840/-

Payment Process

The amount of INR 3,39,840/- is for a License duration of Seventeen Months, from March 2021 to July 2022, as mentioned in Table 1.

Monthly license fee is in line with the annual license fee of INR 475 for Knowledge management Platform and INR 125 for the Online Quiz Service.

The payment can be made in two installments as stated below-

Payment Process	Amount	Time of Billing		
Installment 1	INR 1,69,920/-	March 2021		
Installment 2	INR 1,69,920/-	August 2021		

The new academic year has already been enrolled and has been using the platform since September. This proposal provides platform license till 30th June 2022, post which the agreement will need to be renewed for further use.



We will be happy to provide any further clarification required. Look forward to your recommendation and approval.

Sincerely,

Nupoor Jain

Omboor Lin Quiklrn, Transformation Partner

nupoor@quiklrn.com



Annexure 1

Quiklrn Platform Services for 2021-2022 for RVIM

In Campus Services and Hand holding Scope

- User management including creation of the departments, courses, course allocation of relevant departments and users
- Enable all the faculty members though One to One Sessions to upload the content and make the content available seamlessly to the students
- Enable all the faculty members to create question banks, quiz set up and quiz results management
- Quarterly reports will be created by the Quiklrn team on the deployment stages and progress and submitted to the Principal for review and taking remedial measures.

Quiklrn's Licensed components:

Quiklrn license subscription will include the following

- Quiklrn APP interface for the Faculty members and students.
- Dedicated Content Portal interface for Faculty members to upload lecture notes and learning artefacts in the bookstore (Qstore).
- Multi-tier Encryption (Digital Right Management services) to protect RVIMs' learning assets and prevent any unauthorized access.
- RVIM's own notification system to faculty member to communicate with the students, using APP notifications.
- Portal access to faculty includes access to Quiz and Assessment systems and Marks and reporting system
- Private cloud storage facility for all the RVIM faculty members
- Multi-channel help-desk messaging access to Quiklrn team which includes, email, telephone and WhatsApp

Subscription fees: The subscription fees provides RVIM with the Quiklrn platform services, and includes the Licensed components mentioned below along with support.



Quiklrn Premium Subscription Terms

- Campus License Offering: The platform (includes Items A1, A2, as mentioned in Table 1) can be used for all the courses for academic year 2021-2022.
- Faculty Licenses up to 120
- License term: Annual
- Billing: 100% in advance annually.
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