

Memorandum of Agreement between

RV INSTITUTE OF MANAGEMENT, CA 17, 36th Cross, 26th Main, 4th 'T' Block, Jayanagar, Bangalore – 560041

And

Nisai Group Ltd, Milton Road, Harrow, Middlesex, HA1 1XB

Parties to the memorandum: Nisai Group (Nisai) and RV Institute of Management (RVIM)

Nisai Group is a collective of educational organisations that work towards the common goal of making education accessible to all. With the ability and experience of working with learners aged from childhood through to adulthood, Nisai Group is internationally recognised for the work they have done with various cohorts including those with Special Education Needs. The sole purpose of Nisai is to ensure every person has access to education, particularly those who struggle to access mainstream learning. At Nisai's core is the Nisai Virtual Academy – the UK's only Ofsted inspected online school and with a grading of 'Good' Nisai is the only online provider included in the Secretary of State's Section 41 list of approved providers. Developed with security and safeguarding in mind, the online platform, the Nisai Virtual Academy, is where students can access short and long-term courses at a variety of levels to suit their individual needs. With a focus on delivering the highest quality UK and internationally recognised curriculums, Nisai Group provides a range of accredited qualifications including GCSEs, iGCSEs, A Levels and accredited work-based learning programs. Within the Nisai Group, there is Nisai Learning – a personalised online offering that can also include the support of a physical mentor. Nisai Learning Hub – an onsite blended learning experience with students accessing online academic study in addition to vocational and work-related programmes Nisai Skills Academy – an approved provider of work-based learning programmes and apprenticeship Lammas School – affordable private education delivered in an independent school setting.

RV Institute of Management - R.V. Institute of Management (RVIM) was formed in 1999 as a business school, with the purpose of providing quality management education to aspiring young people. With primary aim is to educate and train potential future managers to develop capability to lead business enterprises effectively in reaching their corporate goals and set a benchmark for others to emulate. RVIM, is one of the twenty-seven leading educational institutions of national and international reputation, managed and forms part of the Rashtrreya Sikshana Samithi Trust, which has been spearheading the cause of higher education in several sectors since 1940.

Aims

The core aim of this agreement is to agree the following points:

- Support each other through the sharing of collateral and expertise, Nisai in the field of online learning and educational delivery and RV Institute of Management in the field of education & training.
- Exploit, for mutual benefit the unique opportunities offered by the support networks and profiles of Nisai Group and RV Institute of Management
- Endorse and support the use of the expertise of both organisations, through profiling good practice and the dissemination of this through their respective networks
- To develop networking groups and events to promote the offering of both organisations to potential commissioners across the local region
- Nisai Group Representative to provide ongoing support to RV Institute of Management
- Nisai Group to work with RV Institute of Management to produce joint digital marketing material for the purposes over promoting the respective services of the organisations
- The use of company logos is agreed between both parties subject to joint sign off of any marketing material
- Nisai Group and RV Institute of Management to jointly develop a local offer that can be showcased from the site/s in Bangalore

Agreement of Joint Activities

This memorandum of understanding does not preclude additional activities requiring specific contractual arrangements occurring between Nisai Group and RV Institute of Management

Regular meetings

Nisai Group and RV Institute of Management. agree to meet regularly to plan collaborative working and review progress. The expectation would be at least one face to face meeting per term.

Funding arrangements

Financial responsibilities and arrangements for initiatives requiring funding will be mutually agreed by Nisai Group and RV Institute of Management.

Intellectual property rights (IPR) and copyright

Ownership of copyright and related intellectual property ownership issues will be decided prior to the commencement of each joint activity.

Confidentiality

The subject matter of this agreement and all negotiations pertaining to it shall be deemed to be 'Confidential Information' for the purposes of this clause.

Save as may be required by law, each Party (the 'Receiving Party') undertakes to the other Party (the 'Disclosing Party'):

- (a) to keep all information disclosed by the Disclosing Party secret at all times
- (b) not by any means to disclose information disclosed by the Disclosing Party or allow it to be disclosed in whole or in part to any third party without the Disclosing Party's prior written consent
- (c) not to use information disclosed by the Disclosing Party in whole or in part for any purpose except as expressly permitted by the other party (such consent must be evidenced in writing); and
- (d) to take all proper and reasonable measures to ensure the confidentiality of information disclosed by the Disclosing Party.

Neither of the Parties shall publish any external advertising and publicity relating to this agreement, any co-operation between them or any programmes of study or other educational provision which may be the subject matter of such co-operation (including any web-based advertising and publicity), unless the Parties have both agreed in writing the form and content thereof.

General

This memorandum of understanding serves to record the understanding between RV Institute of Management and Nisai Group. It will guide the relationship between RV Institute of Management and Nisai Group and will remain in effect for the period stated. Nisai Group and RV Institute of Management may terminate the memorandum of understanding by service of a ninety (90) days written notice to the other party. The withdrawal of this memorandum of understanding will not affect the conclusions of projects formalised prior to service of any such notice. Both parties agree to co-operate in relation to the completion of existing projects.

This memorandum of understanding may be amended by the written agreement of both Nisai Group and RV Institute of Management.

Signed : *Daniel Khan*
(on behalf of Nisai Group)



Name : Professor Daniel Khan

Role: Deputy Chief Executive Officer

Dated : *30th January 2020*

Signed : *P. Pusushottam Bung*
(on behalf of RV Institute of Management.)



Name : *Dr. Pusushottam Bung*

Role : *Professor and Director*

Dated : *30th January, 2020*