



RashtrveeyaSikshanaSamithi Trust

## R.V. Institute of Management

CA-17, 26<sup>th</sup> Main, 36<sup>th</sup> Cross, 4<sup>th</sup> "T" Block, Jayanagar, Bangalore-560041

Done

One Day Workshop On Supply Chain Management	
Date: 01 <sup>st</sup> March'19	Venue: Conference
Time: 9.00 AM TO 5.30PM	Conducted for Second Year MBA Students
No. of Participant: 56	Event Coordinator: Prof. Payal Jindal and Prof. Uma Sharma
<b>Objectives:</b> <ul style="list-style-type: none"><li>Introduce- Supply Chain Management as one of the training modules.</li><li>To supplement the specialization courses in fourth semester Supply chain management is workshop is provided.</li><li>Work shop is the platform for students to interact with the resource person and gain conceptual knowledge and industry relevant process .</li></ul>	
<b>Agenda/Flow of the Event</b> <ul style="list-style-type: none"><li>Session 1 : Make or Buy decision objective of purchasing RFQ, Analysis of Qtn.</li><li>Session 2: Price estimation, Vendor selection, Negotiation techniques.</li><li>Session 3: INCO Terms and Payment</li><li>Session04: Inventory Management, Metrics purchase</li></ul>	
<b>Brief Profile of the Resources Person:</b> <ul style="list-style-type: none"><li>Resource person for the workshop was C.N.Udayashankar BE (Mech), MBA(Fin), MS(Mfg),M.Phil( Mgmt), (Ph.D). A Multi-skilled, Proactive ,Result Oriented, Self- Initiator, Corporate Trainer, Academic Professional and Leader with over 25+ years of experience in Industry and Academics, teaching Management Subjects using Role plays, Simulation games and case study with an objective of making student Industry ready, Six Sigma Black Belt certified, Certified by Bosch, Germany as Mentor in Lean Manufacturing.</li></ul>	

R.V. Institute of Management –Training and Placement Department conducted a One day Workshop On the topic-Supply Chain Management On 1<sup>st</sup> March'19.The resource person was. Mr.C.N.UdayaShankar.

**The objective** : of the workshop provide training on Supply Chain Management for fourth semester MBA students to make them industry ready.

**Resource person** : for the workshop was C.N.Udayashankar BE (Mech), MBA(Fin), MS(Mfg),M.Phil( Mgmt), (Ph.D). A Multi-skilled, Proactive ,Result Oriented, Self- Initiator, Corporate Trainer, Academic Professional and Leader with over 25+ years of experience in Industry and Academics, teaching Management Subjects using Role plays, Simulation games and case study with an objective of making students Industry ready, Six Sigma Black Belt certified, Certified by Bosch, Germany as Mentor in Lean Manufacturing.

Venue of workshop conducted: at the Workshop Hall at RVIM campus.

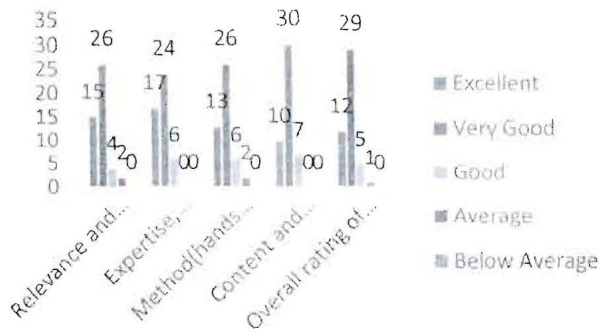
**The delivery in the workshop was spread over four sessions:**

- In the first session Buying decisions and objective of purchase was provided.
- Second session provided the details of how price estimation is done, vendor selection and negotiation techniques were taught.
- The third session included topics of INCO terms and payment terms.
- Fourth and final session gave the students the knowledge of Inventory Management, Metrics for Purchase, Importance of audit and ethics in purchasing.

The workshop was conducted with a mix of activity and lecture .Role play and Case study was as the pedagogy to make students interact through the workshop session. Workshop was completed with the feedback on the session by the students.

**Participating Students Feedback:**

**Supply Chain Management  
Feedback  
Trainer: C N Uday Shankar..**



15	17	13	10	12	Excellent
26	24	26	30	29	Very Good
4	6	6	7	5	Good
2	0	2	0	1	Average
0	0	0	0	0	Below Average
Relevance and usefulness of the Workshop	Expertise, command over the subject and communication skills of the Resource Person	Method(hands on activity based etc.) used and duration of the training	Content and delivery of the Workshop	Overall rating of the Workshop	

All students who participated in the workshop appreciated the resource person who handled the session with his vast corporate experience. Participants were of the opinion that the session is a mix of concepts and activity based sessions to encourage hands on practice

Workshop Coordinator

Director

From  
Uma Sharma  
Faculty-MBA  
R V. Institute of Management.

Date: 22/02/19

To,  
Dr. Purshottam Bung  
Director  
R V. Institute of Management

Sub: Proposal for conducting One day workshop on, 'Supply Chain Management', for the second year -MBA students

Respected Sir,

Training and Placement department forwards this proposal for conduct of One Day workshop on the topic of 'Supply Chain Management' on 1<sup>st</sup> March'19 from 9.00am to 5.00pm. The workshop is conducted for the fourth semester students of second year MBA this certification course will add on to student's industry readiness.

The resource person for the workshop is Mr.C.N.Udayshankar from MU Consultants, Bangalore they in association with our RV Institution of Management will offer the course and certify the students.

For conduct of the one day workshop approval is requested for the conduct of the workshop and release of resource person's remuneration and permission to collect workshop fee of Rs. 200 from each participating student. The fee covers certificate of workshop and refreshments. Detailed fund request is as follows:

Sl no	Payment of Resource person remuneration	Amount
01	Mr.C.N.Udayshankar(resource person)	Rs.8000

Kindly request your approval for the same.

Thanking you  
Regards

*Uma Sharma*  
Uma Sharma  
Faculty-RVIM  
Bangalore

*Approved. Pl. go ahead. Marked  
it to the student of make it a big*

*L.*  
*22/2.*



### One Day Workshop On Supply Chain Management

#### Student Attendance List

Sl. No.	Name Of Student	Signature
1	U. SARATHI K. BHATT	
2	V. AMRITA DEVI	
3	DEVIKANTH K. S. SUDHAKAR	
4	DEVIKANTH K. S. SUDHAKAR	
5	MILYAN K. S. SUDHAKAR	
6	M. S. SUDHAKAR	
7	S. S. SUDHAKAR	
8	V. S. SUDHAKAR	
9	H. S. SUDHAKAR	
10	P. S. SUDHAKAR	
11	A. S. SUDHAKAR	
12	P. S. SUDHAKAR	
13	A. S. SUDHAKAR	
14	P. S. SUDHAKAR	
15	A. S. SUDHAKAR	
16	P. S. SUDHAKAR	
17	A. S. SUDHAKAR	
18	P. S. SUDHAKAR	
19	A. S. SUDHAKAR	
20	P. S. SUDHAKAR	
21	A. S. SUDHAKAR	
22	P. S. SUDHAKAR	
23	A. S. SUDHAKAR	
24	P. S. SUDHAKAR	
25	A. S. SUDHAKAR	
26	P. S. SUDHAKAR	
27	A. S. SUDHAKAR	
28	P. S. SUDHAKAR	
29	A. S. SUDHAKAR	
30	P. S. SUDHAKAR	
31	A. S. SUDHAKAR	
32	P. S. SUDHAKAR	
33	A. S. SUDHAKAR	
34	P. S. SUDHAKAR	
35	A. S. SUDHAKAR	
36	P. S. SUDHAKAR	
37	A. S. SUDHAKAR	
38	P. S. SUDHAKAR	
39	A. S. SUDHAKAR	
40	P. S. SUDHAKAR	
41	A. S. SUDHAKAR	
42	P. S. SUDHAKAR	
43	A. S. SUDHAKAR	
44	P. S. SUDHAKAR	
45	A. S. SUDHAKAR	
46	P. S. SUDHAKAR	
47	A. S. SUDHAKAR	
48	P. S. SUDHAKAR	
49	A. S. SUDHAKAR	
50	P. S. SUDHAKAR	



Rajawade Education Society's Trust

# R.V. INSTITUTE OF MANAGEMENT

1A-27, 26<sup>th</sup> & 24<sup>th</sup> Cross, 6<sup>th</sup> Block, Saranagar, Bangalore - 56

Ph: 080 26547040 Fax: 26547025 URL: [rvim.edu.in](http://rvim.edu.in) Email: [contact@rvim.edu.in](mailto:contact@rvim.edu.in)

## One Day Workshop On Supply Chain Management

### Student Attendance List

No.	Name Of Student	Signature
1	NAMRATHA K C H T T V	<i>[Signature]</i>
2	S. COMPRIETH T B	<i>[Signature]</i>
3	DEASHINI T T S ADITHYAN	<i>[Signature]</i>
4	PRANAV S R S DAMODAR	<i>[Signature]</i>
5	ADITYA G G G INDI	<i>[Signature]</i>
6	GOVANTHIC	<i>[Signature]</i>
7	SIDDHI S N I M	<i>[Signature]</i>
8	LAXANYA V	<i>[Signature]</i>
9	RUNAKRISHNAKAR	<i>[Signature]</i>
10	PRINYA K A H	<i>[Signature]</i>
11	NISHWARYA VADIVAN	<i>[Signature]</i>
12	PAATHIBAR	<i>[Signature]</i>
13	DANIEL RIMONDS	<i>[Signature]</i>
14	KANITHAN	<i>[Signature]</i>
15	DIHANI SHERA	<i>[Signature]</i>
16	DIHANI SHERA	<i>[Signature]</i>
17	ARPIKA MOHAN HEGDE	<i>[Signature]</i>
18	AMARISHI YADANA GOURA	<i>[Signature]</i>
19	BALAJI RALI KRISHNAN	<i>[Signature]</i>
20	GOPA PANDEY	<i>[Signature]</i>
21	YASHWINT S BARAGUR	<i>[Signature]</i>
22	SLPRIETH I	<i>[Signature]</i>
23	NEHA B T ALIOTI	<i>[Signature]</i>
24	MOUSALI	<i>[Signature]</i>
25	HUZefa	<i>[Signature]</i>
26	SHRISHAN	<i>[Signature]</i>
27	DIHANI SHERA	<i>[Signature]</i>
28	ADITHYAN PHARAGANAM	<i>[Signature]</i>
29	ADITHYAN PHARAGANAM	<i>[Signature]</i>
30	DANIEL RIZZANA MOHAMMED ISMAIL SAB	<i>[Signature]</i>

Registered students list



Rashtreeya Sikshano Samithi Trust  
**R.V. INSTITUTE OF MANAGEMENT**  
CA-17, 36<sup>TH</sup> CROSS, 26<sup>TH</sup> MAIN, 4<sup>TH</sup> T BLOCK, JAYANAGAR, BANGALORE - 41  
Ph: 080-26547048 Fax: 26654920; URL: rvin.edu.in; Email: contact@rvin.edu.in

One Day Workshop On Supply Chain Management

Student Attendance List

29	VIJAYA BHAGAVATHI	<i>Vijaya B.</i>
30	TANVEE RUZZAMA MOHAMMED ISMAIL SAB	<i>Tanvee</i>
31	RAHEMATHULLAH MULLAN	<i>Rahemath</i>
32	SURYAKANTH M N	<i>Suryakanth M.N</i>
33	KISHAN M L	<i>Kishan</i>
34	VEDH GURUNATH SHAIKH	<i>Vedh</i>
35	HAREESH P NEELGUND	<i>Hareesh</i>
36	MANISHA R	<i>Manisha</i>
37	AKSHAY CHAKRAPANI	<i>Akshay Chakrapani</i>
38	ANJALI MISHRA	<i>Anjali</i>
39	PRIYANKA H V	<i>Priyanka</i>
40	RITISH REDDY N	<i>Ritish Reddy</i>
41	N SAMYUKTHA VARMAN	<i>N Samyuktha</i>
42	SHIVKUMAR HANCHINMANI	<i>Shivkumar</i>
43	POOJA DULGACH RAMESHKUMAR DULGACH	<i>Pooja</i>
44	SHRUTHI S	<i>Shruthi</i>
45	MADHU B	<i>Madhu B</i>
46	DEEKSHA	<i>Deeksha</i>
47	DEEPIKA W R	<i>Deepika</i>
48	ANITA KUMARI	<i>Anita</i>
49	SHOBITHI P J	<i>Shobithi</i>
50	SUNETHRA V	<i>Sunethra</i>
51	VARIJA S KUMAR	<i>Varija S</i>
52	MANASA S	<i>Manasa</i>
53	RAJESH U	<i>Rajesh</i>
54	SABINA GULAB JAMADAR	<i>Sabina</i>
55	SUHAS S	<i>Suhas</i>
56	ABHISHEK	<i>Abhishek</i>

workshop



The Management, Staff and Students of  
**R V Institute of Management**



Supply Chain Management Workshop  
Resource Person: Mr. C N Udayashankar  
MU Consultants, Bangalore



Photo of the supply chain management workshop

La Sharna