



KPMG (Registered)
Maruthi Pro-Tech Centre
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Koramanga
Bangalore 560 071 India

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3-5-1

LETTER OF ENGAGEMENT

Strictly Private & Confidential

R V Institute of Management
CA-17, 36th Cross, 26th Main, 4th T Block,
Jayanagar, Bangalore 560041
08042540300
Fax: 08026654920

Date: 30-March-2017

Dear **Dr T V Raju**,

Engagement Letter

Thank you for inviting KPMG to provide Six Sigma services for R V Institute of Management. Further to our discussions, we have detailed our scope, project timing & fees, and our terms and conditions in this letter. The scope as indicated in this letter has been drafted based on our discussions and your agreement.

The terms and conditions set out as Annexure in this document apply to the work to be undertaken by us for the purpose of this engagement. Any amendment or variation to the terms and conditions laid down in this document shall be agreed in writing between R V Institute of Management and KPMG.

Scope and Limitations

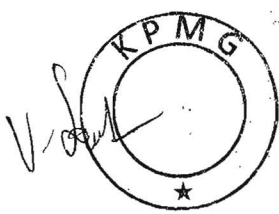
The scope of this engagement covers provision of training for 60 Green Belt. The current engagement scope covers only the institute campus in Bangalore location of R V Institute of Management.

Engagement Team

The service delivery for R V Institute of Management is planned to be managed by

- Sankaran Venkataramani, Engagement Partner
- Vaibhav Agarwal, Manager, Engagement Manager
- Nitesh Jain, Associate Director, Account Manager
- Duly qualified trainers

Engagement team is duly qualified to execute the engagement.



Director,
R.V. INSTITUTE OF MANAGEMENT
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4th 'T' Block, Jayanagar,
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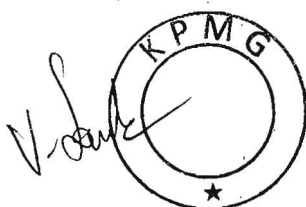
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Deliverables

Our deliverables will be provided to R V Institute of Management on the basis that they are solely for its use internally and that it will not be disclosed or distributed, in whole or in part, to any third party without our prior written consent from KPMG.

Phase	Key Activities	Key deliverables	Responsibilities	Person – Days
Phase 1	<ul style="list-style-type: none"> Conduct Green Belt Training 	<ul style="list-style-type: none"> Green Belt training for upto 23 selected students (4 days each batch) One hard copy of training contents at beginning of program 	<p>R V Institute of Management</p> <ul style="list-style-type: none"> Identify participants for the training programs <p>KPMG</p> <ul style="list-style-type: none"> Conduct training programs Conduct Training Assessment 	4

Training	Phases	Deliverable	Pre-Requisites
Green Belt	Define	<ul style="list-style-type: none"> Understand 6σ Project definition and Charter High level Process Mapping – COPIS 	<ul style="list-style-type: none"> Team player Statistical knowledge is desirable A process oriented class room culture
	Measure	<ul style="list-style-type: none"> CTQ Characteristics – Learning and usage of tools like FMEA, C&E diagram, Pareto and detailed process mapping Performance standards Measurement system Analysis (MSA) 	
	Analyze	<ul style="list-style-type: none"> Graphical Analysis Process Capability – Cp, Cpk Identify variation sources – Hypothesis testing 	
	Improve	<ul style="list-style-type: none"> Brainstorming techniques and TRIZ Pilot Improvement plans 	
	Control	<ul style="list-style-type: none"> Introduction to Control Plans SPC – Control charts for Variable and Discrete Data Project closure 	



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Engagement Fee

We will charge R V Institute of Management a fixed fee of INR 1,61,000/- (Rupees One Lakh Sixty One Thousand only) for up to 23 students undergoing this program. Any student in addition to 23 will be charged extra on pro-rata basis @INR 7,000/- per participant.

Billing and Payment Terms

The fee for 23 students undergoing Six Sigma Green Belt program is identified as stated hereunder –

Payment Terms	Amount
After Signing of Contract	INR 80,500.00
Before Commencement of batch consisting of 23 students	INR 80,500.00
Total Fee per Batch	INR 1,61,000.00

The above fee is inclusive of the applicable taxes. Our invoices are payable on submission.

Other Expenses:

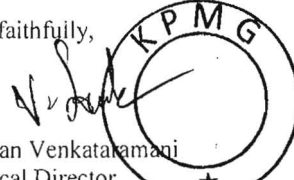
The fee excludes additional expenses such as applicable taxes at the time of each billing, local conveyance, subsistence and communication etc. R V Institute of Management would handle bulk reproduction of training material and shipping for them if required.

General Terms of Business

The standard terms and conditions are enclosed in General Terms of Business.

The Annexure to this letter contains the additional terms of business to which this engagement will be subject. Please indicate your acceptance of these arrangements by signing and returning one copy of this letter. We look forward to working with you in this assignment and would like to inform you that it will receive our close attention

Yours faithfully,


Sankaran Venkataramani
Technical Director

We have read this letter including the annexure fully and confirm our agreement with its terms.

Signature

Name

Designation

Company


Dr T V Raju

Director

R V Institute of Management

Duly authorized for and on behalf of R V Institute of Management.

Director
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